

# Monthly Selected Statistics

| PRICE & POOL DATA                    | PACIFIC NORTHWEST |           |           |           | ARIZONA        |           |           |           |
|--------------------------------------|-------------------|-----------|-----------|-----------|----------------|-----------|-----------|-----------|
|                                      | Apr 2022          | Mar 2022  | Apr 2021  | Mar 2021  | Apr 2022       | Mar 2022  | Apr 2021  | Mar 2021  |
| <b>Producer Prices</b>               |                   |           |           |           |                |           |           |           |
| Producer Price Differential (\$/cwt) | \$0.37            | \$1.04    | (\$1.39)  | (\$1.00)  | +              | +         | +         | +         |
| Butterfat (\$/pound)                 | 3.1461            | 3.0935    | 1.9496    | 1.7176    | +              | +         | +         | +         |
| Protein (\$/pound)                   | 3.4239            | 2.7182    | 2.8136    | 2.6954    | +              | +         | +         | +         |
| Other Solids (\$/pound)              | 0.5565            | 0.6131    | 0.4268    | 0.3652    | +              | +         | +         | +         |
| Uniform Skim Price (\$/cwt)          | +                 | +         | +         | +         | 15.04          | \$14.38   | \$10.12   | \$10.06   |
| Uniform Butterfat Price (\$/pound)   | +                 | +         | +         | +         | 3.1456         | 3.0813    | 1.9030    | 1.6682    |
| Statistical Uniform Price (\$/cwt)*  | \$24.79           | \$23.49   | \$16.28   | \$15.15   | \$25.52        | \$24.66   | \$16.43   | \$15.55   |
| <b>Producer Data</b>                 |                   |           |           |           |                |           |           |           |
| Number of Producers                  | <b>334</b>        | 334       | 347       | 350       | <b>62</b>      | 62        | 62        | 64        |
| Avg. Daily Production (pounds)       | <b>63,086</b>     | 64,313    | 58,667    | 57,819    | <b>239,330</b> | 211,709   | 189,030   | 179,978   |
| <b>Producer Milk Ratios</b>          |                   |           |           |           |                |           |           |           |
| Class I                              | 21.05%            | 21.63%    | 22.57%    | 22.19%    | 25.35%         | 27.56%    | 32.34%    | 31.67%    |
| Class II                             | 5.90%             | 5.63%     | 6.22%     | 7.22%     | 12.94%         | 17.26%    | 9.62%     | 10.05%    |
| Class III                            | 48.41%            | 48.20%    | 28.21%    | 27.11%    | 26.31%         | 13.90%    | 3.26%     | 3.26%     |
| Class IV                             | 24.64%            | 24.54%    | 43.00%    | 43.48%    | 35.40%         | 41.28%    | 54.78%    | 55.02%    |
| <b>Market Shrinkage</b>              |                   |           |           |           |                |           |           |           |
| Pounds                               | 5,069,321         | 8,997,277 | 6,537,706 | 9,110,421 | 3,070,816      | 3,386,175 | 5,624,641 | 4,464,966 |
| % of Producer Milk                   | 0.80%             | 1.35%     | 1.07%     | 1.45%     | 0.69%          | 0.83%     | 1.60%     | 1.25%     |

+ Not Applicable. Preliminary data indicated in **bold**. \*Corrected: March 2022 (FO 131)

# Monthly Supplemental Statistics

| SUPPLEMENTAL DATA                        | PACIFIC NORTHWEST |             |             |             | ARIZONA           |            |            |            |
|--|-------------------|-------------|-------------|-------------|-------------------|------------|------------|------------|
|  | Mar 2022          | Feb 2022    | Mar 2021    | Feb 2021    | Mar 2022          | Feb 2022   | Mar 2021   | Feb 2021   |
| <b>Number of Handlers</b>                |                   |             |             |             |                   |            |            |            |
| Pool Handlers                            | 18                | 19          | 18          | 18          | 8                 | 9          | 9          | 8          |
| <i>Distributing Plants</i>               | 11                | 11          | 11          | 11          | 6                 | 7          | 7          | 6          |
| <i>Supply Plants 1/</i>                  | 4                 | 5           | 4           | 4           | 1                 | 1          | 1          | 1          |
| <i>Cooperatives</i>                      | 3                 | 3           | 3           | 3           | 1                 | 1          | 1          | 1          |
| Producer-Handlers                        | 4                 | 4           | 5           | 5           | 0                 | 0          | 0          | 0          |
| Other Plants w/ Class I Use              | <b>31</b>         | 27          | 31          | 31          | <b>31</b>         | 29         | 25         | 28         |
| <b>Class I Route Disposition In Area</b> |                   |             |             |             |                   |            |            |            |
| By Pool Plants                           | 128,560,925       | 117,103,680 | 126,342,164 | 117,407,693 | 74,454,890        | 73,428,402 | 76,051,149 | 69,739,571 |
| By Producer-Handlers                     | 4,643,591         | 4,135,441   | 6,026,466   | 5,988,395   | 0                 | 0          | 0          | 0          |
| By Other Plants                          | <b>11,845,245</b> | 11,735,598  | 16,462,709  | 12,666,414  | <b>13,189,965</b> | 8,131,354  | 10,497,638 | 7,622,996  |
| Total                                    | 145,049,761       | 132,974,719 | 148,831,339 | 136,062,502 | 87,644,855        | 81,559,756 | 86,548,787 | 77,362,567 |
| <b>Producer-Handler Data</b>             |                   |             |             |             |                   |            |            |            |
| % Class I Use                            | 41.47%            | 40.53%      | 48.21%      | 53.63%      | 0.00%             | 0.00%      | 0.00%      | 0.00%      |
| % of Total In-Area Route Dispositions    | 3.20%             | 3.11%       | 4.05%       | 4.40%       | 0.00%             | 0.00%      | 0.00%      | 0.00%      |

Preliminary data indicated in **bold**. 1/ Includes Cooperative Pool Manufacturing Plants.

# Monthly Statistical Summary

| RECEIPTS & UTILIZATION           | PACIFIC NORTHWEST  |                    |                    |                    | ARIZONA            |                    |                    |                    |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                                  | Apr                | Mar                | Apr                | Mar                | Apr                | Mar                | Apr                | Mar                |
|                                  | 2022               | 2022               | 2021               | 2021               | 2022               | 2022               | 2021               | 2021               |
| <b>Receipts of Milk</b>          |                    |                    |                    |                    |                    |                    |                    |                    |
| Total Producer Milk              | 632,117,730        | 665,893,633        | 610,727,430        | 627,337,296        | 445,153,822        | 406,904,206        | 351,595,290        | 357,075,449        |
| Receipts From Other Sources      | 12,697,033         | 14,253,515         | 8,718,096          | 7,354,251          | 7,594,763          | 3,388,346          | 10,910,030         | 3,988,893          |
| Opening Inventory                | 38,408,552         | 36,587,785         | 30,505,787         | 36,152,020         | 28,586,376         | 20,832,100         | 33,281,535         | 22,016,137         |
| <b>Total To Be Accounted For</b> | <b>683,223,315</b> | <b>716,734,933</b> | <b>649,951,313</b> | <b>670,843,567</b> | <b>481,334,961</b> | <b>431,124,652</b> | <b>395,786,855</b> | <b>383,080,479</b> |
| <b>Utilization of Receipts</b>   |                    |                    |                    |                    |                    |                    |                    |                    |
| Whole milk                       | 42,248,162         | 44,005,333         | 39,061,487         | 42,233,783         | 27,474,076         | 27,413,801         | 25,612,309         | 27,002,635         |
| Flavored milk & drinks           | 11,319,825         | 11,802,284         | 8,795,277          | 8,248,316          | 7,759,024          | 6,674,772          | 6,228,962          | 5,327,980          |
| 2% milk                          | 44,586,631         | 46,349,830         | 44,740,496         | 48,900,353         | 27,190,760         | 26,720,231         | 27,798,343         | 29,588,390         |
| 1% milk                          | 16,469,924         | 17,050,407         | 17,418,438         | 17,142,935         | 8,863,281          | 8,941,501          | 8,878,339          | 9,347,986          |
| Skim milk                        | 7,299,893          | 7,622,011          | 7,562,909          | 8,157,396          | 4,647,604          | 4,095,835          | 3,848,990          | 4,161,665          |
| Buttermilk                       | 1,608,756          | 1,731,060          | 1,318,757          | 1,659,381          | 888,140            | 608,750            | 519,741            | 622,493            |
| Class I dispositions in area     | 123,533,191        | 128,560,925        | 118,897,364        | 126,342,164        | 76,822,885         | 74,454,890         | 72,886,684         | 76,051,149         |
| Class I dispositions out of area | 7,432,840          | 8,203,366          | 9,298,438          | 10,113,278         | 34,836,457         | 28,317,599         | 40,099,724         | 33,418,386         |
| Other Class I usage              | 25,129,551         | 25,314,491         | 28,292,968         | 20,729,894         | 16,464,058         | 23,802,345         | 20,245,391         | 17,472,939         |
| <b>Utilization by Class</b>      |                    |                    |                    |                    |                    |                    |                    |                    |
| Total Class I Use                | 156,095,582        | 162,078,782        | 156,488,770        | 157,185,336        | 128,123,400        | 126,574,834        | 133,231,799        | 126,942,474        |
| Total Class II Use               | 41,208,530         | 45,460,850         | 43,371,006         | 50,167,012         | 59,968,318         | 71,334,537         | 36,373,069         | 37,158,868         |
| Total Class III Use              | 310,608,269        | 323,472,102        | 172,277,781        | 170,784,916        | 118,029,419        | 57,416,489         | 11,460,160         | 11,629,411         |
| Total Class IV Use               | 175,310,934        | 185,723,199        | 277,813,756        | 292,706,303        | 175,213,824        | 175,798,792        | 214,721,827        | 207,349,726        |
| <b>Total Accounted For</b>       | <b>683,223,315</b> | <b>716,734,933</b> | <b>649,951,313</b> | <b>670,843,567</b> | <b>481,334,961</b> | <b>431,124,652</b> | <b>395,786,855</b> | <b>383,080,479</b> |

| CLASSIFICATION OF RECEIPTS          | PACIFIC NORTHWEST |                   |                   |                   | ARIZONA           |                   |                   |                   |
|-------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                     | Apr               | Mar               | Apr               | Mar               | Apr               | Mar               | Apr               | Mar               |
|                                     | 2022              | 2022              | 2021              | 2021              | 2022              | 2022              | 2021              | 2021              |
| <b>Producer milk</b>                |                   |                   |                   |                   |                   |                   |                   |                   |
| Class I                             | 133,059,293       | 144,010,532       | 137,843,931       | 139,197,875       | 112,829,260       | 112,149,219       | 113,713,710       | 113,088,091       |
| Class II                            | 37,270,608        | 37,512,018        | 37,987,199        | 45,309,112        | 57,612,545        | 70,226,203        | 33,837,596        | 35,883,356        |
| Class III                           | 306,014,772       | 320,929,165       | 172,275,940       | 170,040,435       | 117,115,687       | 56,574,643        | 11,460,160        | 11,629,411        |
| Class IV                            | 155,773,057       | 163,441,918       | 262,620,360       | 272,789,874       | 157,596,330       | 167,954,141       | 192,583,824       | 196,474,591       |
| <b>Other receipts</b>               |                   |                   |                   |                   |                   |                   |                   |                   |
| Class I                             | 23,036,289        | 18,068,250        | 18,644,839        | 17,987,461        | 15,294,140        | 14,425,615        | 19,518,089        | 13,854,383        |
| Class II                            | 3,937,922         | 7,948,832         | 5,383,807         | 4,857,900         | 1/                | 1/                | 2,535,473         | 1/                |
| Class III                           | 4,593,497         | 2,542,937         | 1/                | 1/                | 1/                | 841,846           | 0                 | 0                 |
| Class IV                            | 19,537,877        | 22,281,281        | 15,195,237        | 20,660,910        | 20,886,999        | 8,952,985         | 22,138,003        | 12,150,647        |
| <b>Avg. daily producer receipts</b> | <b>21,070,591</b> | <b>21,480,440</b> | <b>20,357,581</b> | <b>20,236,687</b> | <b>14,838,461</b> | <b>13,125,942</b> | <b>11,719,843</b> | <b>11,518,563</b> |
| Change From Previous Year           | 3.50%             | 6.15%             | -1.74%            | -1.71%            | 26.61%            | 13.95%            | -20.35%           | -22.79%           |
| <b>Avg. daily Class I use</b>       | <b>5,203,186</b>  | <b>5,228,348</b>  | <b>5,216,292</b>  | <b>5,070,495</b>  | <b>4,270,780</b>  | <b>4,083,059</b>  | <b>4,441,060</b>  | <b>4,094,919</b>  |
| Change From Previous Year           | -0.25%            | 3.11%             | 0.04%             | -9.81%            | -3.83%            | -0.29%            | 19.20%            | -3.26%            |

1/ Restricted - Included with Class IV.