USDAThe Market Administrator's Report

Facilitating the Efficient Marketing of Milk and Dairy Products

Pacific Northwest and Arizona Marketing Areas

Peter Fredericks – Market Administrator (FO 124) & Cary Hunter – Market Administrator (FO 131)

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Data for October 2025

MARKET SUMMARIES FOR OCTOBER

Pacific Northwest (FO 124)

Producers delivered a total of 522.4 million pounds of milk to the market during October. Daily deliveries averaged 16.9 million pounds, up 5.3 percent from September. An estimated 215 producers delivered milk to the market during the month. Daily deliveries per producer averaged 78,374 pounds, up 5.3 percent from September.

Class I producer milk during October totaled 140.7 million pounds, 26.9 percent of total producer receipts. Daily usage averaged 4.5 million pounds, up 6.0 percent from September.

Arizona (FO 131)

Producers delivered a total of 280.8 million pounds of milk to the market during October. Daily deliveries averaged 9.1 million pounds, down 6.6 percent from September. An estimated 61 producers delivered milk to the market during the month. Daily deliveries per producer averaged 148,473 pounds, down 6.6 percent from September.

Class I producer milk during October totaled 127.7 million pounds, 45.5 percent of total producer receipts. Daily usage averaged 4.1 million pounds, up 18.0 percent from September.



Pool Quick Stats

Producer Prices &	FO	124	FO	131
Component Levels	Sep	Oct	Sep	Oct
Uniform Price (at 3.5%)	\$17.72	\$16.16	\$18.28	\$17.55
Uniform Price (at test)	\$20.57	\$19.59	\$19.26	\$18.51
PPD	\$0.13	(\$0.75)		
Butterfat	\$2.1925	\$1.8252	n	/a
Protein	\$2.7062	\$2.8761	111	/ a
Other Solids	\$0.3207	\$0.3360		
Uniform Skim		/-	\$10.44	\$10.98
Uniform Butterfat	II.	/a	\$2.3431	\$1.9879
Butterfat	4.329%	4.529%	3.938%	4.010%
Protein	3.359%	3.522%	_	/2
Other Solids	5.776%	5.784%	l n	/a

HIGHLIGHTS THIS ISSUE

✓ Fluid Milk Sales

Federal Order Price Summaries

FINAL CLASS PRICES

The October 2025 Final Class Prices were calculated using AMS commodity price surveys from October 4, 11, 18, 25, and November 1, 2025. Current and archived Final Class Price announcements are available at www.fmmaseattle.com/classcomponent.html.

FINAL	Class I (FO124)	Class I (FO131)	Class II	Class III	Class IV	Butterfat	Protein	Other Solids	Nonfat Solids
Sep 2025	\$21.40	\$21.30	\$17.39	\$17.59	\$16.17	\$2.1925	\$2.7062	\$0.3207	\$0.9773
Oct 2025	\$20.74	\$20.64	\$16.02	\$16.91	\$14.30	\$1.8252	\$2.8761	\$0.3360	\$0.9116
Change	(\$0.66)	(\$0.66)	(\$1.37)	(\$0.68)	(\$1.87)	(\$0.3673)	\$0.1699	\$0.0153	(\$0.0657)

ADVANCED CLASS I PRICE

The December 2025 Advanced Price was calculated using AMS commodity price surveys from November 8 and 15, 2025. Current and archived Advanced Price announcements are available at www.fmmaseattle.com/advance.html.

ADVANCED	Base Butterfat	Class III Skim	Class IV Skim	Base Skim	Base Class I	Class I (FO124)	Class I (FO131)	ESL Adj.	Class II Skim	Class II Non- fat Solids
Nov 2025	\$1.8583	\$10.62	\$8.15	\$10.62	\$16.75	\$19.45	\$19.35	\$0.01	\$8.85	\$0.9833
Dec 2025	\$1.6914	\$12.74	\$8.49	\$12.74	\$18.21	\$20.91	\$20.81	(\$0.91)	\$9.19	\$0.9882
Change	(\$0.1669)	\$2.12	\$0.34	\$2.12	\$1.46	\$1.46	\$1.46	(\$0.92)	\$0.34	\$0.0049

Commodity Price Summaries

AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

	Sep	Oct	Change		Nov	Dec	Change
Cheese 1/	\$1.8066	\$1.7384	(\$0.0682)	Cheese 1/	\$1.7245	\$1.7920	\$0.0675
Butter	\$ 2.0377	\$1.7344	(\$0.3033)	Butter	\$1.7617	\$1.6239	(\$0.1378)
Nonfat Dry Milk	\$1.2265	\$1.1601	(\$0.0664)	Nonfat Dry Milk	\$1.1546	\$1.1611	\$0.0065
Whey	\$0.5782	\$0.5930	\$0.0148	Whey	\$0.5886	\$0.6230	\$0.0344

^{1/} only blocks effective June 2025

CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed a net increase in prices received for 40-pound blocks of 5.77 cents between the October 18 and the November 15 surveys, to \$1.7885 per pound. The AMS butter price showed a net decrease of 11.48 cents between the weeks ending October 18 and the November 15 from \$1.6952 per pound to \$1.5804 per pound. The AMS nonfat dry milk showed a net increase of 1.77 cents since mid-October to \$1.1606 per pound. The average price for AMS whey showed a net increase of 3.58 cents since mid-October to \$0.6256 per pound.

^{1/} only blocks effective June 2025

Monthly Selected Statistics

	PACIFIC NORTHWEST					ARIZONA					
PRICE & POOL DATA	Oct 2025	Sep 2025	Oct 2024	Sep 2024	Oct 2025	Sep 2025	Oct 2024	Sep 2024			
Producer Prices											
Producer Price Differential (\$/cwt)	(\$0.75)	\$0.13	(\$1.18)	(\$0.75)	+	+	+	+			
Butterfat (\$/pound)	1.8252	2.1925	3.0851	3.6114	+	+	+	+			
Protein (\$/pound)	2.8761	2.7062	3.3238	2.9249	+	+	+	+			
Other Solids (\$/pound)	0.3360	0.3207	0.3705	0.3430	+	+	+	+			
Uniform Skim Price (\$/cwt)	+	+	+	+	\$10.98	\$10.44	\$11.67	\$10.69			
Uniform Butterfat Price (\$/pound)	+	+	+	+	1.9879	2.3431	3.2400	3.6076			
Statistical Uniform Price (\$/cwt)*	\$16.16	\$17.72	\$21.67	\$22.59	\$17.55	\$18.28	\$22.60	\$22.94			
Producer Data											
Number of Producers	215	215	251	315	61	61	61	64			
Avg. Daily Production (pounds)	78,374	74,464	70,020	62,217	148,473	158,909	161,688	159,834			
Producer Milk Ratios											
Class I	26.93%	26.73%	24.92%	21.96%	45.50%	36.03%	43.84%	32.75%			
Class II	7.24%	6.43%	5.31%	5.50%	24.42%	35.97%	31.65%	40.28%			
Class III	23.09%	29.08%	30.44%	36.16%	10.40%	10.59%	2.71%	2.21%			
Class IV	42.74%	37.76%	39.33%	36.38%	19.68%	17.41%	21.80%	24.76%			
Market Shrinkage											
Pounds	18,016,271	11,795,302	11,265,143	10,373,317	4,893,075	4,746,584	5,315,583	4,567,760			
% of Producer Milk	3.45%	2.46%	2.07%	1.76%	1.74%	1.63%	1.74%	1.49%			

⁺ Not Applicable. Preliminary data indicated in \emph{bold} .

Monthly Supplemental Statistics

	PAC	IFIC NO	RTHWE	ST	ARIZONA			
SUPPLEMENTAL DATA	Sep	Aug	Sep	Aug	Sep	Aug	Sep	Aug
JOIT ELMENTAE DATA	2025	2025	2024	2024	2025	2025	2024	2024
Number of Handlers								
Pool Handlers	20	20	19	19	8	8	8	9
Distributing Plants	13	13	12	12	6	6	6	7
Supply Plants 1/	4	4	4	4	1	1	1	1
Cooperatives	3	3	3	3	1	1	1	1
Producer-Handlers	3	3	4	4	0	0	0	0
Other Plants w/ Class I Use	30	31	32	30	36	33	33	31
Class I Route Disposition In Area								
By Pool Plants	116,970,512	110,368,760	119,226,058	114,501,026	66,618,476	66,444,364	65,699,565	86,946,037
By Producer-Handlers	4,303,981	4,242,393	4,543,883	4,787,353	0	0	0	0
By Other Plants	12,141,944	11,073,454	12,648,632	12,936,674	17,797,698	18,970,288	13,649,211	10,622,154
Total	133,416,437	125,684,607	136,418,573	132,225,053	84,416,174	85,414,652	79,348,776	97,568,191
Producer-Handler Data								
% Class I Use	46.16%	45.88%	38.85%	41.06%	0.00%	0.00%	0.00%	0.00%
% of Total In-Area Route Dispositions	3.23%	3.38%	3.33%	3.62%	0.00%	0.00%	0.00%	0.00%

Preliminary data indicated in \emph{bold} . 1/ Includes Cooperative Pool Manufacturing Plants.

Monthly Statistical Summary

	PA	CIFIC NO	RTHWE	ST	ARIZONA			
RECEIPTS & UTILIZATION	Oct	Sep	Oct	Sep	Oct	Sep	Oct	Sep
RECEIL 13 & OTICIZATION	2025	2025	2024	2024	2025	2025	2024	2024
Receipts of Milk								
Total Producer Milk	522,364,128	480,290,941	544,822,755	587,954,026	280,761,759	290,802,684	305,752,533	306,881,634
Receipts From Other Sources	54,487,409	54,059,017	44,717,062	39,586,626	18,526,676	22,587,287	5,780,895	8,910,792
Opening Inventory	38,118,557	39,149,939	41,717,209	44,857,916	18,756,070	21,156,591	29,826,835	18,972,760
Total To Be Accounted For	614,970,094	573,499,897	631,257,026	672,398,568	318,044,505	334,546,562	341,360,263	334,765,186
Utilization of Receipts								_
Whole milk	50,266,349	47,668,638	49,270,102	45,988,736	29,711,768	27,986,076	32,481,495	26,700,183
Flavored milk & drinks	11,906,757	11,196,247	13,481,306	12,122,070	6,084,860	5,912,000	9,112,945	6,168,489
2% milk	39,139,199	37,605,144	41,458,838	39,499,843	24,607,257	22,973,573	29,051,533	22,743,418
1% milk	14,386,703	14,224,235	16,059,203	14,724,483	6,906,092	6,718,767	7,422,973	6,844,527
Skim milk	5,029,720	4,911,480	5,447,737	5,212,990	2,792,057	2,508,348	6,386,838	2,739,367
Buttermilk	1,573,394	1,364,768	1,665,499	1,677,936	557,736	519,712	549,792	503,581
Class I dispostions in area	122,302,122	116,970,512	127,382,685	119,226,058	70,659,770	66,618,476	85,005,576	65,699,565
Class I dispositions out of area	13,511,406	11,802,160	10,561,173	9,195,366	31,640,398	29,680,586	42,653,207	25,704,829
Other Class I usage	30,489,186	25,186,072	31,046,542	30,528,316	37,121,199	19,470,713	19,829,056	20,929,928
Utilization by Class								
Total Class I Use	166,302,714	153,958,744	168,990,400	158,949,740	139,421,367	115,769,775	147,487,839	112,334,322
Total Class II Use	58,422,376	52,096,071	51,122,707	50,949,538	69,681,463	107,630,330	97,730,680	125,045,325
Total Class III Use	120,784,449	140,236,448	165,921,882	212,718,889	32,927,281	34,347,174	8,761,219	7,993,589
Total Class IV Use	269,460,555	227,208,634	245,222,037	249,780,401	76,014,394	76,799,283	87,380,525	89,391,950
Total Accounted For	614,970,094	573,499,897	631,257,026	672,398,568	318,044,505	334,546,562	341,360,263	334,765,186

	PA	CIFIC NO	ORTHWE	ST	ARIZONA			
CLASSIFICATION OF	Oct	Sep	Oct	Sep	Oct	Sep	Oct	Sep
RECEIPTS	2025	2025	2024	2024	2025	2025	2024	2024
Producer milk								
Class I	140,657,881	128,379,356	135,772,430	129,106,044	127,733,654	104,784,693	134,038,938	100,491,608
Class II	37,826,823	30,886,460	28,955,854	32,328,716	68,565,307	104,594,241	96,770,535	123,606,937
Class III	120,612,138	139,664,213	165,867,894	212,606,825	29,197,118	30,807,369	8,299,555	6,789,175
Class IV	223,267,286	181,360,912	214,226,577	213,912,441	55,265,680	50,616,381	66,643,505	75,993,914
Other receipts								
Class I	25,644,833	25,579,388	33,217,970	29,843,696	11,687,713	10,985,082	13,448,901	11,842,714
Class II	20,595,553	21,209,611	22,166,853	18,620,822	1/	3,036,089	1/	1,438,388
Class III	1/	1/	1/	1/	1/	1/	1/	1/
Class IV	46,365,580	46,419,957	31,049,448	35,980,024	25,595,033	29,722,707	22,158,829	14,602,450
Avg. daily producer receipts	16,850,456	16,009,698	17,574,928	19,598,468	9,056,831	9,693,423	9,862,985	10,229,388
Change From Previous Year	-4.12%	-18.31%	-10.66%	0.54%	-8.17%	-5.24%	-28.85%	-23.64%
Avg. daily Class I use	5,364,604	5,131,958	5,451,303	5,298,325	4,497,463	3,858,993	4,757,672	3,744,477
Change From Previous Year	-1.59%	-3.14%	-0.75%	-1.86%	-5.47%	3.06%	12.15%	-16.38%

^{1/} Restricted - Included with Class IV.

Market Administrator News

Fluid Milk Sales

The USDA Agricultural Marketing Service (AMS) publishes the Estimated Fluid Milk Products Sales Report using Area Sales data collected from the eleven Federals Orders (FOs). Area Sales refers to the disposition of packaged fluid milk products from processing plants that are sold directly to consumers in a marketing area. These outlets include food stores, convenience stores, warehouse stores/wholesale clubs, non-food stores, schools, food service industry, and home delivery. According to AMS, the Federal Order In -Area Sales account for approximately 92 percent of total fluid milk sales in the United States, based on population density. An estimate of total U.S. fluid milk sales is derived by extrapolating the remaining 8 percent of sales from the Federal Order data.

The latest report shows September 2025 fluid sales into FO 131 totaling approximately 85 million pounds, representing a 6.6 yearly increase. Figure 1 illustrates the pounds contributed by pool plants and by others from January 2024 to September 2025. Others include sales from any of the other FOs, exempt plants, and partially regulated distributing plants. The figure shows the majority of fluid sales into FO 131 in these months come from pool plants. A detailed breakdown of these figures can be found in the statistics published on our website at https://fmmaseattle.com/statisticalreport.html.

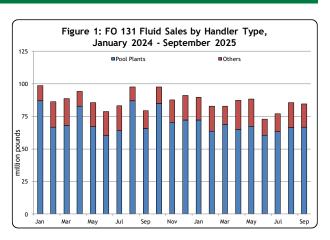
The AMS report shows fluid sales into FO 124 for September 2025 totaling approximately 133 million pounds, a yearly decrease of 2.2 percent. Figure 2 shows the fluid sales into FO 124 from pool plants, and from producer-handlers and others during the same timeframe. Similar to FO 131, most of the sales into the area come from pool plants.

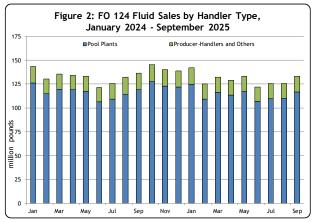
Figure 3 demonstrates yearly total fluid milk sales into FO 131, broken into 6 product categories from 2015 to 2024. Whole and reduced fat products account for 70.6 percent of total fluid sales during these years, followed by lowfat products at 12.8 percent. While yearly sales trend down the first seven years, a rebound begins in 2021, pushing the 2024 total just 1.3 percent below the 2015 total. This is driven by increases in whole and flavored products which rose 101 and 22 million pounds, respectively.

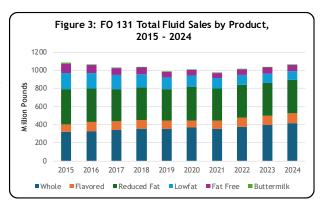
Fluid sales into FO 124 through the ten years demonstrate a downward trend in Figure 4, as 2024 represents 81 percent of 2015 market. Sales for whole products increased 157 million pounds, and reduced fat sales decreased 213 million pounds. Additionally, low fat, fat free and flavored products all decreased.

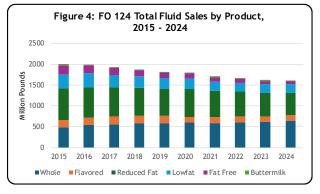
Source: USDA. Agricultural Marketing Service. "Estimated Fluid Milk Products Sales", November 2025. Available at https://mymarketnews.ams.usda.gov/

Source: USDA. Agricultural Marketing Service. Available at https://fmmaseattle.com/









Federal Order Statistics for October 2025

Federal Order Name (Number)	Producer Deliveries	Class I Receipts	Class I Utilization	Class I Price	Uniform Price
•	- million p	oounds -		- per cwt (a	t location) -
Northeast (FO 1)	2,306.4	683.4	29.6%	\$23.14	\$18.20
Appalachian (FO 5)	430.4	327.6	76.1%	\$23.64	\$21.42
Florida (FO 6)	217.2	178.2	82.1%	\$24.84	\$22.62
Southeast (FO 7)	267.7	213.7	79.8%	\$23.84	\$21.91
Upper Midwest (FO 30)	1,527.2	171.8	11.3%	\$21.24	\$17.05
Central (FO 32)	997.8	368.9	37.0%	\$21.24	\$17.04
Mideast (FO 33)	1,885.5	605.3	32.1%	\$21.84	\$17.47
California (FO 51)	1,788.5	421.9	23.6%	\$20.84	\$15.54
Pacific Northwest (FO 124)	522.4	140.7	26.9%	\$20.74	\$16.16
Southwest (FO 126)	879.1	349.7	39.8%	\$21.74	\$16.89
Arizona (FO 131)	280.8	127.7	45.5%	\$20.64	\$17.55

For links to Market Administrator's webpages, see www.fmmaseattle.com/links.html.

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Bothell Office

1930 220th Street SE, Suite 102 Bothell, Washington 98021

> Phone: (425) 487-6009 Fax: (425) 487-2775

E-mail the MA Office

fmmaseattle@fmmaseattle.com



Visit the MA Website

www.fmmaseattle.com

Phoenix Office

4835 E Cactus Road, Suite 440 Scottsdale, Arizona 85254

> Phone: (602) 547-2909 Fax: (602) 547-2906