Facilitating the Efficient Marketing of Milk and Dairy Products

### Pacific Northwest and Arizona Marketing Areas

Lisa K. Wyatt, Market Administrator

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### December 2024

Data for November 2024

# MARKET SUMMARIES FOR NOVEMBER

#### Pacific Northwest (FO 124)

Producers delivered a total of 643.7 million pounds of milk to the market during November. Daily deliveries averaged 21.5 million pounds, up 22.1 percent from October. An estimated 316 producers delivered milk to the market during the month. Daily deliveries per producer averaged 67,905 pounds, down 3.0 percent from October.

Class I producer milk during November totaled 123.6 million pounds, 19.2 percent of total producer receipts. Daily usage averaged 4.1 million pounds, down 6.0 percent from October.

#### Arizona (FO 131)

Producers delivered a total of 319.3 million pounds of milk to the market during November. Daily deliveries averaged 10.6 million pounds, up 7.9 percent from October. An estimated 61 producers delivered milk to the market during the month. Daily deliveries per producer averaged 174,495 pounds, up 7.9 percent from October.

Class I producer milk during November totaled 101.7 million pounds, 31.8 percent of total producer receipts. Daily usage averaged 3.4 million pounds, down 21.6 percent from October.



### **Pool Quick Stats**

Producer Prices &	FO	124	FO	131
Component Levels	Oct	Nov	Oct	Nov
Uniform Price (at 3.5%)	\$21.67	\$20.90	\$22.60	\$22.05
Uniform Price (at test)	\$25.93	\$25.69	\$24.31	\$24.40
PPD	(\$1.18)	\$0.95		
Butterfat	\$3.0851	\$3.0623		/-
Protein	\$3.3238	\$2.3160	n/a	
Other Solids	\$0.3705	\$0.4049		
Uniform Skim	n,	/ >	\$11.67	\$11.73
Uniform Butterfat	117	ď	\$3.2400	\$3.0646
Butterfat	4.373%	4.609%	4.047%	4.298%
Protein	3.454%	3.579%	_	/ >
Other Solids	5.782%	5.775%	n,	⁄a

### HIGHLIGHTS THIS ISSUE

✓ USDA Issues A Final Decision

Issued December 2024

### **Federal Order Price Summaries**

#### **FINAL CLASS PRICES**

The November 2024 Final Class Prices were calculated using AMS commodity price surveys from November 2, 9, 16, 23, and 30, 2024. Current and archived Final Class Price announcements are available at www.fmmaseattle.com/classcomponent.html.

FINAL	Class I (FO124)	Class I (FO131)	Class II	Class III	Class IV	Butterfat	Protein	Other Solids	Nonfat Solids
Oct 2024	\$25.07	\$25.52	\$21.01	\$22.85	\$20.90	\$3.0851	\$3.3238	\$0.3705	\$1.1628
Nov 2024	\$24.43	\$24.88	\$21.52	\$19.95	\$21.12	\$3.0623	\$2.3160	\$0.4049	\$1.1974
Change	(\$0.64)	(\$0.64)	\$0.51	(\$2.90)	\$0.22	(\$0.0228)	(\$1.0078)	\$0.0344	\$0.0346

#### **ADVANCED CLASS I PRICE**

The January 2025 Advanced Price was calculated using AMS commodity price surveys from December 7 and 14, 2024. Current and archived Advanced Price announcements are available at <a href="https://www.fmmaseattle.com/advance.html">www.fmmaseattle.com/advance.html</a>.

ADVANCED	Butterfat	Class III Skim	Class IV Skim	Base Skim	Base Class I	Class I (FO124)	Class I (FO131)	Class II Skim	Class II Non- fat Solids
Dec 2024	\$3.0941	\$9.70	\$10.77	\$10.98	\$21.43	\$23.33	\$23.78	\$11.47	\$1.2744
Jan 2025	\$2.9307	\$8.54	\$ 10.95	\$ 10.49	\$20.38	\$22.28	\$22.73	\$11.65	\$1.2944
Change	(\$0.1634)	(\$1.16)	\$0.18	(\$0.49)	(\$1.05)	(\$1.05)	(\$1.05)	\$0.18	\$0.0200

## **Commodity Price Summaries**

## AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

## AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

	Oct	Nov	Change		Dec	Jan	Change
Cheese	\$2.2400	\$1.9198	(\$0.3202)	Cheese	\$1.9449	\$1.7563	(\$0.1886)
Butter	\$2.7191	\$2.7002	(\$0.0189)	Butter	\$2.7265	\$2.5916	(\$0.1349)
Nonfat Dry Milk	\$1.3423	\$1.3773	\$0.0350	Nonfat Dry Milk	\$1.3771	\$1.3966	\$0.0195
Whey	\$0.5588	\$0.5922	\$0.0334	Whey	\$0.5893	\$0.6207	\$0.0314

#### **CURRENT COMMODITY PRICES**

The AMS survey of cheddar cheese prices showed a decrease in prices received for 40-pound blocks and a decrease for 500-pound barrels. The survey of 40-pound blocks showed a decrease of 15.92 cents between the November 16 and the December 14 surveys, to \$1.7389 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a decrease of 19.10 cents to \$1.7176 per pound.

The AMS butter price showed a net decrease of 11.22 cents between the weeks ending November 16 and December 14 from \$2.7100 per pound to \$2.5978 per pound. The AMS nonfat dry milk showed an increase of 1.54 cents since mid-November to \$1.3991 per pound. The average price for AMS whey showed a net increase of 2.71 cents since mid-November to \$0.6251 per pound.

# **Monthly Selected Statistics**

	PAC	IFIC NO	RTHWE:	ST		ARIZO	NA	
PRICE & POOL DATA	Nov 2024	Oct 2024	Nov 2023	Oct 2023	Nov 2024	Oct 2024	Nov 2023	Oct 2023
Producer Prices								
Producer Price Differential (\$/cwt)	\$0.95	(\$1.18)	\$1.82	\$2.41	+	+	+	+
Butterfat (\$/pound)	3.0623	3.0851	3.4608	3.7144	+	+	+	+
Protein (\$/pound)	2.3160	3.3238	1.3238	1.0468	+	+	+	+
Other Solids (\$/pound)	0.4049	0.3705	0.1895	0.1243	+	+	+	+
Uniform Skim Price (\$/cwt)	+	+	+	+	\$11.73	\$11.67	\$8.28	\$8.20
Uniform Butterfat Price (\$/pound)	+	+	+	+	3.0646	3.2400	3.4943	3.6133
Statistical Uniform Price (\$/cwt)*	\$20.90	\$21.67	\$18.97	\$19.25	\$22.05	\$22.60	\$20.22	\$20.56
Producer Data								
Number of Producers	316	251	260	260	61	61	64	64
Avg. Daily Production (pounds)	67,905	70,020	74,682	75,659	174,495	161,688	220,797	216,611
Producer Milk Ratios								
Class I	19.20%	24.92%	23.20%	22.52%	31.84%	43.84%	24.93%	27.13%
Class II	4.10%	5.31%	4.43%	4.95%	13.88%	31.65%	19.96%	16.58%
Class III	46.32%	30.44%	51.39%	51.59%	33.12%	2.71%	26.57%	30.41%
Class IV	30.38%	39.33%	20.98%	20.94%	21.16%	21.80%	28.54%	25.88%
Market Shrinkage								
Pounds	10,654,835	11,265,143	11,067,987	12,343,034	5,484,334	5,315,583	2,601,804	4,841,478
% of Producer Milk	1.66%	2.07%	1.90%	2.02%	1.72%	1.74%	0.61%	1.13%

<sup>+</sup> Not Applicable. Preliminary data indicated in **bold** .

# Monthly Supplemental Statistics

	PAC	IFIC NO	RTHWE	ST	ARIZONA			
SUPPLEMENTAL DATA	Oct	Sep	Oct	Sep	Oct	Sep	Oct	Sep
SOFFEEMENTAL DATA	2024	2024	2023	2023	2024	2024	2023	2023
Number of Handlers								_
Pool Handlers	18	19	20	20	10	8	9	9
Distributing Plants	12	12	13	13	7	6	7	7
Supply Plants 1/	3	4	4	4	1	1	1	1
Cooperatives	3	3	3	3	2	1	1	1
Producer-Handlers	4	4	4	4	0	0	0	0
Other Plants w/ Class I Use	31	32	30	28	33	33	30	29
Class I Route Disposition In Area								
By Pool Plants	127,382,685	119,226,058	127,407,267	120,889,234	85,005,576	65,699,565	78,573,532	80,397,633
By Producer-Handlers	4,951,603	4,543,883	5,514,992	5,466,417	0	0	0	0
By Other Plants	12,879,507	12,648,632	10,532,241	10,343,587	12,500,733	13,649,211	10,079,335	9,953,668
Total	145,213,795	136,418,573	143,454,500	136,699,238	97,506,309	79,348,776	88,652,867	90,351,301
Producer-Handler Data								
% Class I Use	38.71%	38.85%	46.43%	48.69%	0.00%	0.00%	0.00%	0.00%
% of Total In-Area Route Dispositions	3.41%	3.33%	3.84%	4.00%	0.00%	0.00%	0.00%	0.00%

 $\label{lem:preliminary} \mbox{ Preliminary data indicated in } \mbox{ \emph{bold}} \;. \; \mbox{ 1/Includes Cooperative Pool Manufacturing Plants}.$ 

# **Monthly Statistical Summary**

	PA	CIFIC NO	RTHWE	ST	ARIZONA				
RECEIPTS & UTILIZATION	Nov	Oct	Nov	Oct	Nov	Oct	Nov	Oct	
RECEIL 13 & OTICIZATION	2024	2024	2023	2023	2024	2024	2023	2023	
Receipts of Milk									
Total Producer Milk	643,740,463	544,822,755	582,521,007	609,815,072	319,325,792	305,752,533	423,930,221	429,756,077	
Receipts From Other Sources	50,198,197	44,717,062	60,608,967	61,376,921	8,953,927	5,780,895	5,906,422	8,605,299	
Opening Inventory	48,060,211	41,717,209	43,220,433	38,089,442	23,554,540	29,826,835	20,927,052	25,619,809	
Total To Be Accounted For	741,998,871	631,257,026	686,350,407	709,281,435	351,834,259	341,360,263	450,763,695	463,981,185	
Utilization of Receipts								_	
Whole milk	48,177,659	49,270,102	46,677,418	47,283,796	28,002,563	32,481,495	27,673,611	29,875,208	
Flavored milk & drinks	12,293,424	13,481,306	11,812,325	13,017,030	6,791,308	9,112,945	6,165,585	8,894,212	
2% milk	41,072,432	41,458,838	43,122,004	43,365,298	24,956,810	29,051,533	24,829,543	26,798,829	
1% milk	14,508,400	16,059,203	15,924,146	16,132,594	7,090,992	7,422,973	7,416,139	7,600,172	
Skim milk	5,143,191	5,447,737	5,501,052	5,873,204	2,898,452	6,386,838	3,408,148	4,871,926	
Buttermilk	1,550,375	1,665,499	1,582,282	1,735,345	625,326	549,792	592,519	533,185	
Class I dispostions in area	122,745,481	127,382,685	124,619,227	127,407,267	70,365,451	85,005,576	70,085,545	78,573,532	
Class I dispositions out of area	9,564,297	10,561,173	14,552,458	14,285,260	26,554,157	42,653,207	25,895,381	36,826,503	
Other Class I usage	26,575,014	31,046,542	29,398,443	28,575,100	19,256,254	19,829,056	23,263,654	16,112,636	
Utilization by Class									
Total Class I Use	158,884,792	168,990,400	168,570,128	170,267,627	116,175,862	147,487,839	119,244,580	131,512,671	
Total Class II Use	40,814,591	51,122,707	51,620,543	58,615,772	45,201,868	97,730,680	85,804,925	72,358,273	
Total Class III Use	300,692,259	165,921,882	303,285,808	318,588,066	107,156,278	8,761,219	113,271,589	131,131,999	
Total Class IV Use	241,607,229	245,222,037	162,873,928	161,809,970	83,300,251	87,380,525	132,442,601	128,978,242	
Total Accounted For	741,998,871	631,257,026	686,350,407	709,281,435	351,834,259	341,360,263	450,763,695	463,981,185	

	PA	CIFIC NO	RTHWE	ST		ARIZ	ONA	
CLASSIFICATION OF	Nov	Oct	Nov	Oct	Nov	Oct	Nov	Oct
RECEIPTS	2024	2024	2023	2023	2024	2024	2023	2023
Producer milk								
Class I	123,567,466	135,772,430	135,150,883	137,313,080	101,669,645	134,038,938	105,695,673	116,601,511
Class II	26,404,236	28,955,854	25,812,774	30,155,478	44,323,285	96,770,535	84,619,818	71,256,664
Class III	298,192,234	165,867,894	299,332,324	314,615,310	105,749,779	8,299,555	112,628,696	130,678,731
Class IV	195,576,527	214,226,577	122,225,026	127,731,204	67,583,083	66,643,505	120,986,034	111,219,171
Other receipts								
Class I	35,317,326	33,217,970	33,419,245	32,954,547	14,506,217	13,448,901	13,548,907	14,911,160
Class II	14,410,355	22,166,853	25,807,769	28,460,294	1/	1/	1/	1/
Class III	2,500,025	1/	3,953,484	3,972,756	1,406,499	1/	1/	1/
Class IV	46,030,702	31,049,448	40,648,902	34,078,766	16,595,751	22,158,829	13,284,567	19,313,948
Avg. daily producer receipts	21,458,015	17,574,928	19,417,367	19,671,454	10,644,193	9,862,985	14,131,007	13,863,099
Change From Previous Year	10.51%	-10.66%	-0.46%	-0.75%	-24.67%	-28.85%	1.59%	5.39%
Avg. daily Class I use	5,296,160	5,451,303	5,619,004	5,492,504	3,872,529	4,757,672	3,974,819	4,242,344
Change From Previous Year	-5.75%	-0.75%	3.53%	4.02%	-2.57%	12.15%	-11.05%	0.74%

<sup>1/</sup> Restricted - Included with Class IV.

### **USDA News**

### **USDA** Issues A Final Decision

On November 12, the U.S. Department of Agriculture (USDA) Agricultural Marketing Service (AMS) issued a final decision on its website proposing to amend the uniform pricing formulas applicable in all 11 Federal milk marketing orders (FMMOs). This rulemaking proceeding was requested by the dairy industry to evaluate changes to the uniform pricing formulas applicable to all 11 FMMOs. The proposed changes are based on substantial input and must be approved by eligible producers in each marketing order via a producer referendum before they take effect.

Consistent with the recommended decision published in the Federal Register July 15, 2024, the final decision puts forth a package of amendments to update formulas and factors based on the evidentiary record of the proceeding. It also makes certain limited changes from the recommended decision based on public comments and reevaluation of record evidence, as follows:

- 1) Reduction in the delayed implementation of the revised skim milk composition factors from 12 months to 6 months;
- 2) Inclusion of a \$0.0015 marketing cost factor in all make allowances;
- 3) A modification to the methodology used to determine the nonfat dry milk make allowance; and
- 4) Limited changes to certain county-specific Class I differentials.

AMS is conducting producer referendums in each of the 11 FMMOs. Producers whose milk was pooled on an FMMO in January 2024 are eligible to participate in the referendum. They have the opportunity to vote in favor of or opposition to the FMMOs as proposed to be amended in the final decision.

AMS mailed ballots to eligible independent producers and qualified cooperative associations. Ballots are required to be postmarked by Dec. 31, 2024, and returned by Jan. 15, 2025, to be counted. The referendum process is administered and overseen by AMS. Information about the referendum process has been posted to the hearing website.

Additionally, AMS hosted three public webinars to further inform stakeholders of the proposed amendments and producer referendum process. A recording of the webinar can be accessed on the AMS hearing website, as well as supplementary educational documents.

The final decision follows a 49-day national hearing held from Aug. 23, 2023, to Jan. 30, 2024, in Carmel, Indiana, where AMS heard testimony and received evidence on 21 proposals from the dairy industry. AMS issued a recommended decision on July 1, 2024, followed by its publication in the Federal Register on July 15, 2024, which began a 60-day public comment period. The public comment period ended Sept. 13, 2024, with 128 comments received and reviewed by AMS.

Copies of the final decision, information on the producer referendum process, and the entire hearing record can be found on the hearing website or obtained from USDA/AMS/Dairy Program; STOP 0225 - Rm. 2530; 1400 Independence Avenue SW, Washington, DC 20250-0225. Procedural questions can be submitted to fmmohearing@usda.gov.

### Federal Order Statistics for November 2024

Federal Order Name	Producer	Class I	Class I	Class I	Uniform
(Number)	Deliveries	Receipts	Utilization	Price	Price
	- million p	ounds -		- per cwt (a	t location) -
Northeast (FO 1)	2,178.6	668.1	30.7%	\$25.78	\$22.47
Appalachian (FO 5)	435.1	308.5	70.9%	\$25.93	\$24.72
Florida (FO 6)	212.6	175.5	82.5%	\$27.93	\$26.79
Southeast (FO 7)	278.0	220.0	<b>79.1</b> %	\$26.33	\$25.46
Upper Midwest (FO 30)	1,817.8	163.0	9.0%	\$24.33	\$20.33
Central (FO 32)	1,237.8	357.0	28.8%	\$24.53	\$21.03
Mideast (FO 33)	1,761.6	599.5	34.0%	\$24.53	\$21.55
California (FO 51)	1,742.7	393.7	22.6%	\$24.63	\$21.28
Pacific Northwest (FO 124)	643.7	123.6	19.2%	\$24.43	\$20.90
Southwest (FO 126)	1,126.6	322.4	28.6%	\$25.53	\$21.76
Arizona (FO 131) For links to Market Adı	319.3	101.7	31.8% www.fmmaseattle	\$24.88 .com/links.ht	\$22.05

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