

USDA The Market Administrator's Report



Facilitating the Efficient Marketing of Milk and Dairy Products

Pacific Northwest and Arizona Marketing Areas

Lisa K. Wyatt, Market Administrator

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August 2024

Data for July 2024

MARKET SUMMARIES FOR JULY

Pacific Northwest (FO 124)

Producers delivered a total of 612.4 million pounds of milk to the market during July. Daily deliveries averaged 19.8 million pounds, down 0.8 percent from June. An estimated 241 producers delivered milk to the market during the month. Daily deliveries per producer averaged 81,967 pounds, down 0.8 percent from June.

Class I producer milk during July totaled 121.0 million pounds, 19.8 percent of total producer receipts. Daily usage averaged 3.9 million pounds, up 4.8 percent from June. 📉

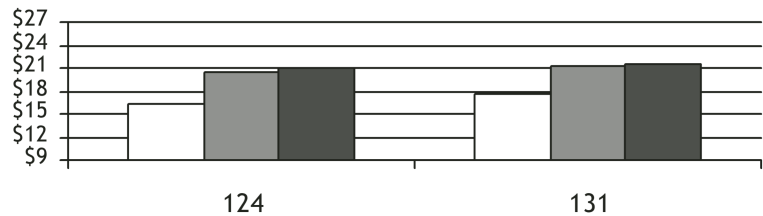
Arizona (FO 131)

Producers delivered a total of 283.7 million pounds of milk to the market during July. Daily deliveries averaged 9.2 million pounds, down 9.8 percent from June. An estimated 63 producers delivered milk to the market during the month. Daily deliveries per producer averaged 145,287 pounds, down 9.8 percent from June.

Class I producer milk during July totaled 93.7 million pounds, 33.02 percent of total producer receipts. Daily usage averaged 3.0 million pounds, up 4.3 percent from June. 📉

UNIFORM PRICE

□ July 2023 ■ June 2024 ■ July 2024



Pool Quick Stats

Producer Prices & Component Levels	FO 124		FO 131	
	Jun	Jul	Jun	Jul
Uniform Price (at 3.5%)	\$20.57	\$20.87	\$21.15	\$21.48
Uniform Price (at test)	\$24.07	\$23.95	\$22.84	\$22.99
PPD	\$0.70	\$1.08		
Butterfat	\$3.5444	\$3.5720		n/a
Protein	\$2.0546	\$1.9466		
Other Solids	\$0.2326	\$0.2571		
Uniform Skim		n/a	\$9.10	\$9.31
Uniform Butterfat			\$3.5337	\$3.5702
Butterfat	4.259%	4.194%	3.990%	3.935%
Protein	3.371%	3.286%		
Other Solids	5.787%	5.786%		n/a

HIGHLIGHTS THIS ISSUE

- ✓ 2023 Container Survey Published
- ✓ USDA Appoints Members to National Dairy Promotion and Research Board
- ✓ USDA Appoints Members to National Fluid Milk Processor Promotion Board

Federal Order Price Summaries

FINAL CLASS PRICES

The July 2024 Final Class Prices were calculated using AMS commodity price surveys from July 6, 13, 20, and 27, 2024. Current and archived Final Class Price announcements are available at www.fmmaseattle.com/classcomponent.html.

FINAL	Class I (FO124)	Class I (FO131)	Class II	Class III	Class IV	Butterfat	Protein	Other Solids	Nonfat Solids
Jun 2024	\$21.98	\$22.43	\$21.60	\$19.87	\$21.08	\$3.5444	\$2.0546	\$0.2326	\$0.9991
Jul 2024	\$23.01	\$23.46	\$21.82	\$19.79	\$21.31	\$3.5720	\$1.9466	\$0.2571	\$1.0149
Change	\$1.03	\$1.03	\$0.22	(\$0.08)	\$0.23	\$0.0276	(\$0.1080)	\$0.0245	\$0.0158

ADVANCED CLASS I PRICE

The September 2024 Advanced Price was calculated using AMS commodity price surveys from August 10 and 17, 2024. Current and archived Advanced Price announcements are available at www.fmmaseattle.com/advance.html.

ADVANCED	Base Butterfat	Class III Skim	Class IV Skim	Base Skim	Base Class I	Class I (FO124)	Class I (FO131)	Class II Skim	Class II Non- fat Solids
Aug 2024	\$3.5872	\$7.48	\$9.20	\$9.08	\$21.32	\$23.22	\$23.67	\$9.90	\$1.1000
Sep 2024	\$3.5538	\$8.10	\$9.39	\$9.49	\$21.60	\$23.50	\$23.95	\$10.09	\$1.1211
Change	(\$0.0334)	\$0.62	\$0.19	\$0.41	\$0.28	\$0.28	\$0.28	\$0.19	\$0.0211

Commodity Price Summaries

AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

	Jun	Jul	Change
Cheese	\$1.9962	\$1.9717	(\$0.0245)
Butter	\$3.0983	\$3.1211	\$0.0228
Nonfat Dry Milk	\$1.1770	\$1.1930	\$0.0160
Whey	\$0.4249	\$0.4487	\$0.0238

AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

	Aug	Sep	Change
Cheese	\$1.9738	\$1.9985	\$0.0247
Butter	\$3.1337	\$3.1061	(\$0.0276)
Nonfat Dry Milk	\$1.2007	\$1.2212	\$0.0205
Whey	\$0.4416	\$0.4848	\$0.0432

CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed a net increase in prices received for 40-pound blocks and a net increase for 500-pound barrels. The survey of 40-pound blocks showed a net increase of 2.58 cents between the July 13 and the August 17 surveys, to \$1.9655 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a net increase of 4.15 cents to \$2.0070 per pound.

The AMS butter price showed a net decrease of 1.35 cents between the weeks ending July 13 and August 17 from \$3.1290 per pound to \$3.1155 per pound. The AMS nonfat dry milk showed a net increase of 2.23 cents since mid-July to \$1.2230 per pound. The average price for AMS whey showed an increase of 4.63 cents since mid-July to \$0.4925 per pound. 🇺🇸

Monthly Selected Statistics

PRICE & POOL DATA	PACIFIC NORTHWEST				ARIZONA			
	Jul 2024	Jun 2024	Jul 2023	Jun 2023	Jul 2024	Jun 2024	Jul 2023	Jun 2023
Producer Prices								
Producer Price Differential (\$/cwt)	\$1.08	\$0.70	\$2.42	\$1.91	+	+	+	+
Butterfat (\$/pound)	3.5720	3.5444	2.7986	2.7605	+	+	+	+
Protein (\$/pound)	1.9466	2.0546	1.1991	1.5144	+	+	+	+
Other Solids (\$/pound)	0.2571	0.2326	0.0689	0.1266	+	+	+	+
Uniform Skim Price (\$/cwt)	+	+	+	+	9.31	\$9.10	\$7.96	\$8.56
Uniform Butterfat Price (\$/pound)	+	+	+	+	3.5702	3.5337	2.7999	2.7624
Statistical Uniform Price (\$/cwt)*	\$20.87	\$20.57	\$16.19	\$16.82	\$21.48	\$21.15	\$17.48	\$17.93
Producer Data								
Number of Producers	241	241	271	268	63	63	69	66
Avg. Daily Production (pounds)	81,967	82,653	73,905	74,989	145,287	161,137	195,087	224,832
Producer Milk Ratios								
Class I	19.76%	18.70%	19.78%	20.48%	33.02%	28.54%	27.42%	24.34%
Class II	4.99%	4.93%	5.59%	5.18%	10.90%	13.26%	15.84%	15.52%
Class III	49.86%	50.90%	52.75%	53.78%	42.19%	38.34%	30.49%	29.21%
Class IV	25.39%	25.47%	21.88%	20.56%	13.89%	19.86%	26.25%	30.93%
Market Shrinkage								
Pounds	11,828,160	12,980,821	10,652,705	9,719,487	4,301,960	3,384,381	3,433,643	3,653,045
% of Producer Milk	1.93%	2.17%	1.72%	1.61%	1.52%	1.11%	0.82%	0.82%

+ Not Applicable. Preliminary data indicated in **bold**.

Monthly Supplemental Statistics

SUPPLEMENTAL DATA	PACIFIC NORTHWEST				ARIZONA			
	Jun 2024	May 2024	Jun 2023	May 2023	Jun 2024	May 2024	Jun 2023	May 2023
Number of Handlers								
Pool Handlers	19	19	18	19	8	8	9	8
<i>Distributing Plants</i>	12	12	11	11	6	6	7	6
<i>Supply Plants 1/</i>	4	4	4	5	1	1	1	1
<i>Cooperatives</i>	3	3	3	3	1	1	1	1
Producer-Handlers	4	4	4	4	0	0	0	0
Other Plants w/ Class I Use	29	29	30	30	31	33	28	30
Class I Route Disposition In Area								
By Pool Plants	106,319,718	117,400,696	111,900,236	120,838,630	60,157,228	66,979,548	69,485,520	67,529,844
By Producer-Handlers	4,591,533	4,878,477	5,053,848	5,081,128	0	0	0	0
By Other Plants	10,523,341	11,076,707	10,733,655	11,450,352	18,474,096	18,728,268	9,743,228	16,102,014
Total	121,434,592	133,355,880	127,687,739	137,370,110	78,631,324	85,707,816	79,228,748	83,631,858
Producer-Handler Data								
% Class I Use	39.16%	39.09%	44.01%	43.72%	0.00%	0.00%	0.00%	0.00%
% of Total In-Area Route Dispositions	3.78%	3.66%	3.96%	3.70%	0.00%	0.00%	0.00%	0.00%

Preliminary data indicated in **bold**. 1/ Includes Cooperative Pool Manufacturing Plants.

Monthly Statistical Summary

RECEIPTS & UTILIZATION	PACIFIC NORTHWEST				ARIZONA			
	Jul	Jun	Jul	Jun	Jul	Jun	Jul	Jun
	2024	2024	2023	2023	2024	2024	2023	2023
Receipts of Milk								
Total Producer Milk	612,374,037	597,583,607	620,871,948	602,915,536	283,746,123	304,549,012	417,290,447	445,167,294
Receipts From Other Sources	37,903,172	38,477,841	54,942,817	32,059,553	11,530,212	9,908,757	5,472,665	15,520,997
Opening Inventory	47,193,381	45,999,637	39,461,553	38,280,719	18,177,635	19,884,356	24,777,822	27,384,354
Total To Be Accounted For	697,470,590	682,061,085	715,276,318	673,255,808	313,453,970	334,342,125	447,540,934	488,072,645
Utilization of Receipts								
Whole milk	46,283,711	44,744,735	44,858,346	44,144,249	27,763,309	26,080,096	29,571,793	27,890,514
Flavored milk & drinks	4,373,251	5,591,945	4,740,649	6,167,738	3,760,816	3,560,903	5,463,028	4,405,848
2% milk	39,069,491	37,343,850	40,428,991	40,283,044	23,240,508	21,919,659	27,253,250	25,610,440
1% milk	12,723,298	12,925,927	12,988,040	13,242,155	6,048,715	5,576,181	6,339,213	6,033,082
Skim milk	5,015,066	4,850,841	6,126,081	6,382,124	2,680,315	2,547,424	6,203,915	5,058,091
Buttermilk	1,752,789	862,420	1,676,933	1,680,926	503,720	472,965	470,014	487,545
Class I dispositions in area	109,217,606	106,319,718	110,819,040	111,900,236	63,997,383	60,157,228	75,301,213	69,485,520
Class I dispositions out of area	11,733,322	10,769,376	15,092,712	8,267,108	26,575,864	25,667,792	37,391,612	37,496,814
Other Class I usage	30,474,558	28,848,473	28,657,653	25,484,293	15,043,277	15,237,297	14,746,815	14,109,583
Utilization by Class								
Total Class I Use	151,425,486	145,937,567	154,569,405	145,651,637	105,616,524	101,062,317	127,439,640	121,091,917
Total Class II Use	49,201,892	49,794,472	57,177,266	40,971,924	32,064,160	41,805,580	67,148,724	70,784,582
Total Class III Use	307,704,132	305,197,204	330,695,676	330,359,850	123,624,471	119,573,875	127,226,498	130,836,060
Total Class IV Use	189,139,080	181,131,842	172,833,971	156,272,397	52,148,815	71,900,353	125,726,072	165,360,086
Total Accounted For	697,470,590	682,061,085	715,276,318	673,255,808	313,453,970	334,342,125	447,540,934	488,072,645

CLASSIFICATION OF RECEIPTS	PACIFIC NORTHWEST				ARIZONA			
	Jul	Jun	Jul	Jun	Jul	Jun	Jul	Jun
	2024	2024	2023	2023	2024	2024	2023	2023
Producer milk								
Class I	121,034,824	111,758,012	122,787,152	123,459,091	93,704,006	86,924,142	114,441,675	108,369,455
Class II	30,550,371	29,450,755	34,735,468	31,217,397	30,920,852	40,392,964	66,108,363	69,104,059
Class III	305,300,553	304,186,235	327,505,686	324,254,278	119,716,072	116,761,250	127,226,498	130,033,361
Class IV	155,488,289	152,188,605	135,843,642	123,984,770	39,405,193	60,470,656	109,513,911	137,660,419
Other receipts								
Class I	30,390,662	34,179,555	31,782,253	22,192,546	11,912,518	14,138,175	12,997,965	12,722,462
Class II	18,651,521	20,343,717	22,441,798	9,754,527	1/	1/	1/	1/
Class III	2,403,579	1,010,969	3,189,990	6,105,572	3,908,399	2,812,625	1/	1/
Class IV	33,650,791	28,943,237	36,990,329	32,287,627	13,886,930	12,842,313	17,252,522	30,182,889
Avg. daily producer receipts	19,754,001	19,919,454	20,028,127	20,097,185	9,153,101	10,151,634	13,460,982	14,838,910
Change From Previous Year	-1.37%	-0.88%	-4.46%	-3.87%	-32.00%	-31.59%	5.72%	6.24%
Avg. daily Class I use	4,884,693	4,864,586	4,986,110	4,855,055	3,406,985	3,368,744	4,110,956	4,036,397
Change From Previous Year	-2.03%	0.20%	4.87%	-4.80%	-17.12%	-16.54%	11.54%	3.73%

1/ Restricted - Included with Class IV.

Market Administrator News

2023 CONTAINER SURVEY PUBLISHED

AMS' Dairy Program recently published the Packaged Fluid Milk Sales in Federal Milk Order Markets report. This publication presents information relating to the containers in which fluid milk products are sold, and the methods of distribution used to market these items by handlers regulated under Federal Milk Marketing Orders (FMMOs). The tables in the report provide historical information from past surveys and detailed information from the current survey. The 2023 survey and historical publications are available on our [website](#). ▼

USDA News

USDA APPOINTS MEMBERS TO NATIONAL FLUID MILK PROCESSOR PROMOTION BOARD

On August 27, The U.S. Department of Agriculture (USDA) announced the appointment of nine members to serve on the National Fluid Milk Processor Promotion Board. Eight of the nine appointees will serve three-year terms, effective immediately through June 30, 2027. The appointee for Region 13 will serve the remaining term of a vacant position, effective immediately and expiring June 30, 2026.

Newly appointed members are: Ed Fugger, Dallas, TX (Region 6); Jeff Wilkerson, Cincinnati, OH (Region 8); Daniel Hofmeister, Seattle, WA (Region 13); Patrick Schallberger, San Marcos, CA (Region 15); and Dennis Roberts, Modesto, CA (At-large, processor).

Reappointed members are: Jay Bryant, Herndon, VA (Region 3); Terry Dana, Industry, CA (Region 9); Scott W. Shehadey, Fresno, CA (Region 12); Jaclyn Cardin, LaFarge, WI (At-large, processor).

The National Fluid Milk Processor Board is composed of 15 fluid milk processors from 15 geographic regions and five at-large members. At least three at-large members must be fluid milk processors and at least one must be from the general public. The remaining at-large seat may be filled by a fluid milk processor or a member of the general public. The board was established by the Fluid Milk Promotion Act of 1990 to develop and administer a coordinated program of advertising and promotion to increase the demand for fluid milk products.

Since 1966, Congress has authorized 22 industry-funded research and promotion boards. They provide a framework for agricultural industries to leverage their own resources to develop new markets, strengthen existing markets and conduct important research and promotion activities. USDA's Agricultural Marketing Service provides oversight, paid for by industry assessments, which ensures fiscal accountability and program integrity. More information about this program is available on the AMS website at the National Fluid Milk Processor Promotion Board [page](#). ▼

Source: USDA. Agricultural Marketing Service. Available at www.usda.gov.

USDA News

USDA APPOINTS MEMBERS TO NATIONAL DAIRY AND PROMOTION RESEARCH BOARD

The U.S. Department of Agriculture (USDA) announced the appointment of 12 members to serve on the National Dairy Promotion and Research Board. The appointees will serve three-year terms, effective November 1, 2024, through October 31, 2027.

Newly appointed members are: Adrienne Allen, OR (Region 1); Paul M. Danbom, CA (Region 2); Arlene J. Vander Eyk, CA (Region 2); Lauren Collier, TX (Region 4); Tasha K. Schleis, WI (Region 6); Mark A. Fellwock, MO (Region 7); Ashley N. Stockwell, IN (Region 9); and Sheila Marshman, NY (Region 12).

Reappointed members are: Suzanne N. Vold, MN (Region 5); Sara S. Bahgat-Eggert, WI (Region 6); Paxton Robinson, ID (Region 8); and Caleb E. Crothers, MD (Region 11).

The National Dairy Promotion and Research Board is composed of 36 dairy farmer members who represent 12 geographic regions within the United States and one importer member who represents dairy importers. The board was established by the Dairy Production Stabilization Act of 1983 to develop and administer a coordinated program of advertising and promotion to increase the demand for dairy products and ingredients.

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Source: USDA. Agricultural Marketing Service. Available at www.usda.gov.

Federal Order Statistics for July 2024

Federal Order Name (Number)	Producer Deliveries	Class I Receipts	Class I Utilization	Class I Price	Uniform Price
	<i>- million pounds -</i>			<i>- per cwt (at location) -</i>	
Northeast (FO 1)	2,287.8	622.2	27.2%	\$24.36	\$22.26
Appalachian (FO 5)	426.5	299.7	70.3%	\$24.51	\$23.72
Florida (FO 6)	189.9	157.0	82.7%	\$26.51	\$25.66
Southeast (FO 7)	274.4	205.7	74.9%	\$24.91	\$24.25
Upper Midwest (FO 30)	2,669.6	152.6	5.7%	\$22.91	\$20.04
Central (FO 32)	1,311.1	335.7	25.6%	\$23.11	\$20.62
Mideast (FO 33)	1,544.6	568.8	36.8%	\$23.11	\$21.21
California (FO 51)	2,032.6	365.5	18.0%	\$23.21	\$20.84
Pacific Northwest (FO 124)	612.4	121.0	19.8%	\$23.01	\$20.87
Southwest (FO 126)	1,068.4	294.5	27.6%	\$24.11	\$21.44
Arizona (FO 131)	283.7	93.7	33.0%	\$23.46	\$21.48

For links to Market Administrator's webpages, see www.fmmaseattle.com/links.html.

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