# **USDA** The Market Administrator's Report

Facilitating the Efficient Marketing of Milk and Dairy Products

### Pacific Northwest and Arizona Marketing Areas

Lisa K. Wyatt, Market Administrator

Volume 49, No. 8

### August 2023

Data for July 2023

## MARKET SUMMARIES FOR JULY

#### Pacific Northwest (FO 124)

Producers delivered a total of 620.9 million pounds of milk to the market during July. Daily deliveries averaged 20.0 million pounds, down 0.3 percent from June. An estimated 268 producers delivered milk to the market during the month. Daily deliveries per producer averaged 74,732 pounds, down 0.3 percent from June.

Class I producer milk during July totaled 122.8 million pounds, 19.8 percent of total producer receipts. Daily usage averaged 4.0 million pounds, down 3.8 percent from June.

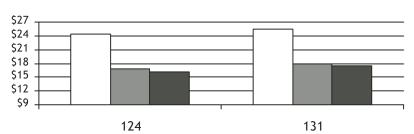
#### Arizona (FO 131)

Producers delivered a total of 417.3 million pounds of milk to the market during July. Daily deliveries averaged 13.5 million pounds, down 9.3 percent from June. An estimated 66 producers delivered milk to the market during the month. Daily deliveries per producer averaged 203,954 pounds, down 9.3 percent from June.

Class I producer milk during July totaled 114.4 million pounds, 27.4 percent of total producer receipts. Daily usage averaged 3.7 million pounds, up 2.2 percent from June.

### UNIFORM PRICE

☐ July 2022 ☐ June 2023 ☐ July 2023



### **Pool Quick Stats**

| Producer Prices &       | FO       | 124      | FO       | 131      |
|-------------------------|----------|----------|----------|----------|
| Component Levels        | Jun      | Jul      | Jun      | Jul      |
| Uniform Price (at 3.5%) | \$16.82  | \$16.19  | \$17.93  | \$17.48  |
| Uniform Price (at test) | \$19.06  | \$18.26  | \$18.77  | \$18.38  |
| PPD                     | \$1.91   | \$2.42   |          |          |
| Butterfat               | \$2.7605 | \$2.7986 | 2        | /a       |
| Protein                 | \$1.5144 | \$1.1991 | 117      | ď        |
| Other Solids            | \$0.1266 | \$0.0689 |          |          |
| Uniform Skim            | n,       | / >      | \$8.56   | \$7.96   |
| Uniform Butterfat       | 117      | ď        | \$2.7624 | \$2.7999 |
| Butterfat               | 4.132%   | 4.117%   | 3.815%   | 3.829%   |
| Protein                 | 3.306%   | 3.271%   | ,        | / >      |
| Other Solids            | 5.800%   | 5.782%   | 11/      | ⁄a       |

### HIGHLIGHTS THIS ISSUE

 National Federal Order Hearing Testimony Guidelines

### **Federal Order Price Summaries**

#### **FINAL CLASS PRICES**

The July 2023 Final Class Prices were calculated using AMS commodity price surveys from July 1, 8, 15, 22, and 29, 2023. Current and archived Final Class Price announcements are available at <a href="https://www.fmmaseattle.com/classcomponent.html">www.fmmaseattle.com/classcomponent.html</a>.

| FINAL    | Class I<br>(FO124) | Class I<br>(FO131) | Class II | Class III | Class IV | Butterfat | Protein    | Other<br>Solids | Nonfat<br>Solids |
|----------|--------------------|--------------------|----------|-----------|----------|-----------|------------|-----------------|------------------|
| Jun 2023 | \$19.91            | \$20.36            | \$18.83  | \$14.91   | \$18.26  | \$2.7605  | \$1.5144   | \$0.1266        | \$0.9896         |
| Jul 2023 | \$19.22            | \$19.67            | \$19.12  | \$13.77   | \$18.26  | \$2.7986  | \$1.1991   | \$0.0689        | \$0.9746         |
| Change   | (\$0.69)           | (\$0.69)           | \$0.29   | (\$1.14)  | \$0.00   | \$0.0381  | (\$0.3153) | (\$0.0577)      | (\$0.0150)       |

### **ADVANCED CLASS I PRICE**

The September 2023 Advanced Price was calculated using AMS commodity price surveys from August 12 and 19, 2023. Current and archived Advanced Price announcements are available at <a href="https://www.fmmaseattle.com/advance.html">www.fmmaseattle.com/advance.html</a>.

| ADVANCED | Base<br>Butterfat | Class III<br>Skim | Class IV<br>Skim | Base<br>Skim | Base<br>Class I | Class I<br>(FO124) | Class I<br>(FO131) | Class II<br>Skim | Class II Non-<br>fat Solids |
|----------|-------------------|-------------------|------------------|--------------|-----------------|--------------------|--------------------|------------------|-----------------------------|
| Aug 2023 | \$2.7566          | \$4.00            | \$8.95           | \$7.22       | \$16.62         | \$18.52            | \$18.97            | \$9.65           | \$1.0722                    |
| Sep 2023 | \$3.0170          | \$7.15            | \$8.64           | \$8.64       | \$18.90         | \$20.80            | \$21.25            | \$9.34           | \$1.0378                    |
| Change   | \$0.2604          | \$3.15            | (\$0.31)         | \$1.42       | \$2.28          | \$2.28             | \$02.28            | (\$0.31)         | (\$0.0344)                  |

### **Commodity Price Summaries**

### AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

### AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

|                 | Jun      | Jul      | Change     |                 | Aug      | Sep      | Change     |
|-----------------|----------|----------|------------|-----------------|----------|----------|------------|
| Cheese          | \$1.5724 | \$1.4870 | (\$0.0854) | Cheese          | \$1.4601 | \$1.8617 | \$0.4016   |
| Butter          | \$2.4510 | \$2.4825 | \$0.0315   | Butter          | \$2.4478 | \$2.6628 | \$0.2150   |
| Nonfat Dry Milk | \$1.1674 | \$1.1522 | (\$0.0152) | Nonfat Dry Milk | \$1.1725 | \$1.1374 | (\$0.0351) |
| Whey            | \$0.3220 | \$0.2660 | (\$0.0560) | Whey            | \$0.2671 | \$0.2654 | (\$0.0017) |

#### **CURRENT COMMODITY PRICES**

The AMS survey of cheddar cheese prices showed an increase in prices received for 40-pound blocks and a net increase for 500-pound barrels. The survey of 40-pound blocks showed an increase of 52.50 cents between the July 15 and the August 19 surveys, to \$1.9374 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a net increase of 38.87 cents to \$1.8214 per pound.

The AMS butter price showed a net increase of 24.13 cents between the weeks ending July 15 and August 19 from \$2.4431 per pound to \$2.6844 per pound. The AMS nonfat dry milk showed a net decrease of 2.83 cents since mid-July to \$1.1395 per pound. The average price for AMS whey showed a net increase of 0.87 cents since mid-July to \$0.2683 per pound.

## Monthly Selected Statistics

|   | PACIFIC NORTHWEST |             |             |             | ARIZONA     |             |             |             |
|---|-------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| PRICE & POOL DATA   | Jul<br>2023       | Jun<br>2023 | Jul<br>2022 | Jun<br>2022 | Jul<br>2023 | Jun<br>2023 | Jul<br>2022 | Jun<br>2022 |
| Producer Prices   |                   |             |             |             |             |             |             |             |
| Producer Price Differential (\$/cwt)                          | \$2.42            | \$1.91      | \$1.96      | \$1.06      | +           | +           | +           | +           |
| Butterfat (\$/pound)  | 2.7986            | 2.7605      | 3.3600      | 3.3323      | +           | +           | +           | +           |
| Protein (\$/pound)  | 1.1991            | 1.5144      | 2.9116      | 3.4173      | +           | +           | +           | +           |
| Other Solids (\$/pound)                                       | 0.0689            | 0.1266      | 0.3596      | 0.4295      | +           | +           | +           | +           |
| Uniform Skim Price (\$/cwt)                                   | +                 | +           | +           | +           | 7.96        | \$8.56      | \$14.16     | \$15.20     |
| Uniform Butterfat Price (\$/pound)                            | +                 | +           | +           | +           | 2.7999      | 2.7624      | 3.3643      | 3.2993      |
| Statistical Uniform Price (\$/cwt)*                           | \$16.19           | \$16.82     | \$24.48     | \$25.39     | \$17.48     | \$17.93     | \$25.44     | \$26.22     |
| Producer Data   |                   |             |             |             |             |             |             |             |
| Number of Producers   | 268               | 268         | 322         | 316         | 66          | 66          | 66          | 67          |
| Avg. Daily Production (pounds)                                | 74,732            | 74,989      | 65,105      | 66,158      | 203,954     | 224,832     | 192,928     | 208,466     |
| Producer Milk Ratios  |                   |             |             |             |             |             |             |             |
| Class I   | 19.78%            | 20.48%      | 19.06%      | 20.52%      | 27.42%      | 24.34%      | 25.62%      | 24.69%      |
| Class II  | 5.59%             | 5.18%       | 5.67%       | 6.21%       | 15.84%      | 15.52%      | 11.90%      | 14.30%      |
| Class III   | 52.75%            | 53.78%      | 50.64%      | 50.25%      | 30.49%      | 29.21%      | 34.59%      | 29.96%      |
| Class IV  | 21.88%            | 20.56%      | 24.63%      | 23.02%      | 26.25%      | 30.93%      | 27.89%      | 31.05%      |
| Market Shrinkage  |                   |             |             |             |             |             |             |             |
| Pounds  | 10,652,705        | 9,719,487   | 11,253,827  | 6,234,205   | 3,433,643   | 3,653,045   | 2,292,631   | 3,345,369   |
| % of Producer Milk + Not Applicable Preliminary data indicate | 1.72%             | 1.61%       | 1.73%       | 0.99%       | 0.82%       | 0.82%       | 0.58%       | 0.80%       |

<sup>+</sup> Not Applicable. Preliminary data indicated in bold.

## Monthly Supplemental Statistics

|  | PAC            | CIFIC NO      | DRTHWI        | EST         |             | ARIZO       | DNA         |             |
|--|----------------|---------------|---------------|-------------|-------------|-------------|-------------|-------------|
| SUPPLEMENTAL DATA                        | Jun<br>2023    | May<br>2023   | Jun<br>2022   | May<br>2022 | Jun<br>2023 | May<br>2023 | Jun<br>2022 | May<br>2022 |
| Number of Handlers                       |                |               |               |             |             |             |             |             |
| Pool Handlers                            | 18             | 19            | 18            | 17          | 9           | 8           | 8           | 8           |
| Distributing Plants                      | 11             | 11            | 11            | 11          | 7           | 6           | 6           | 6           |
| Supply Plants 1/                         | 4              | 5             | 4             | 3           | 1           | 1           | 1           | 1           |
| Cooperatives                             | 3              | 3             | 3             | 3           | 1           | 1           | 1           | 1           |
| Producer-Handlers                        | 4              | 4             | 4             | 4           | 0           | 0           | 0           | 0           |
| Other Plants w/ Class I Use              | 30             | 30            | 29            | 28          | 28          | 30          | 28          | 28          |
| Class I Route Disposition In Area        |                |               |               |             |             |             |             |             |
| By Pool Plants                           | 111,900,236    | 120,838,630   | 118,127,669   | 123,756,374 | 69,485,520  | 67,529,844  | 63,075,379  | 68,921,101  |
| By Producer-Handlers                     | 5,053,848      | 5,081,128     | 4,408,464     | 4,490,583   | 0           | 0           | 0           | 0           |
| By Other Plants                          | 10,733,655     | 11,450,352    | 12,497,777    | 12,922,662  | 9,743,228   | 16,102,014  | 14,923,196  | 13,106,065  |
| Total                                    | 127,687,739    | 137,370,110   | 135,033,910   | 141,169,619 | 79,228,748  | 83,631,858  | 77,998,575  | 82,027,166  |
| Producer-Handler Data                    |                |               |               |             |             |             |             |             |
| % Class I Use                            | 44.01%         | 43.72%        | 41.34%        | 41.88%      | 0.00%       | 0.00%       | 0.00%       | 0.00%       |
| % of Total In-Area Route Dispositions    | 3.96%          | 3.70%         | 3.26%         | 3.18%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       |
| Proliminary data indicated in hold 1/ In | cludes Coopers | tivo Dool Mar | oufacturing D | ante I      |             |             |             |             |

Preliminary data indicated in **bold** . 1/ Includes Cooperative Pool Manufacturing Plants.

## **Monthly Statistical Summary**

|                                  | PA          | CIFIC NO    | ORTHWE      | ST          | ARIZONA     |             |             |             |
|----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| RECEIPTS & UTILIZATION           | Jul         | Jun         | Jul         | Jun         | Jul         | Jun         | Jul         | Jun         |
| RECEIPTS & OTILIZATION           | 2023        | 2023        | 2022        | 2022        | 2023        | 2023        | 2022        | 2022        |
| Receipts of Milk                 |             |             |             |             |             |             |             | _           |
| Total Producer Milk              | 620,871,948 | 602,915,536 | 649,880,421 | 627,175,196 | 417,290,447 | 445,167,294 | 394,730,465 | 419,017,145 |
| Receipts From Other Sources      | 54,942,817  | 32,059,553  | 28,437,142  | 37,683,419  | 5,472,665   | 15,520,997  | 8,008,847   | 7,307,190   |
| Opening Inventory                | 39,461,553  | 38,280,719  | 38,967,390  | 41,228,284  | 24,777,822  | 27,384,354  | 18,724,910  | 21,063,936  |
| Total To Be Accounted For        | 715,276,318 | 673,255,808 | 717,284,953 | 706,086,899 | 447,540,934 | 488,072,645 | 421,464,222 | 447,388,271 |
| Utilization of Receipts          |             |             |             |             |             |             |             | _           |
| Whole milk                       | 44,858,346  | 44,144,249  | 41,010,645  | 42,729,247  | 29,571,793  | 27,890,514  | 25,696,082  | 25,702,859  |
| Flavored milk & drinks           | 4,740,649   | 6,167,738   | 5,601,702   | 7,681,527   | 5,463,028   | 4,405,848   | 2,880,110   | 3,026,477   |
| 2% milk                          | 40,428,991  | 40,283,044  | 41,793,462  | 44,090,005  | 27,253,250  | 25,610,440  | 24,569,532  | 23,904,096  |
| 1% milk                          | 12,988,040  | 13,242,155  | 13,406,582  | 14,577,212  | 6,339,213   | 6,033,082   | 6,639,991   | 6,770,486   |
| Skim milk                        | 6,126,081   | 6,382,124   | 6,805,777   | 7,327,347   | 6,203,915   | 5,058,091   | 3,197,095   | 3,175,115   |
| Buttermilk                       | 1,676,933   | 1,680,926   | 1,578,052   | 1,722,331   | 470,014     | 487,545     | 452,545     | 496,346     |
| Class I dispostions in area      | 110,819,040 | 111,900,236 | 110,196,220 | 118,127,669 | 75,301,213  | 69,485,520  | 63,435,355  | 63,075,379  |
| Class I dispositions out of area | 15,092,712  | 8,267,108   | 8,242,172   | 9,527,024   | 37,391,612  | 37,496,814  | 25,304,739  | 25,472,688  |
| Other Class I usage              | 28,657,653  | 25,484,293  | 28,951,870  | 25,340,552  | 14,746,815  | 14,109,583  | 25,517,197  | 28,188,588  |
| Utilization by Class             |             |             |             |             |             |             |             |             |
| Total Class I Use                | 154,569,405 | 145,651,637 | 147,390,262 | 152,995,245 | 127,439,640 | 121,091,917 | 114,257,291 | 116,736,655 |
| Total Class II Use               | 57,177,266  | 40,971,924  | 43,627,762  | 46,233,384  | 67,148,724  | 70,784,582  | 48,016,865  | 61,746,022  |
| Total Class III Use              | 330,695,676 | 330,359,850 | 334,899,817 | 321,196,953 | 127,226,498 | 130,836,060 | 137,422,464 | 126,375,539 |
| Total Class IV Use               | 172,833,971 | 156,272,397 | 191,367,112 | 185,661,317 | 125,726,072 | 165,360,086 | 121,767,602 | 142,530,055 |
| Total Accounted For              | 715,276,318 | 673,255,808 | 717,284,953 | 706,086,899 | 447,540,934 | 488,072,645 | 421,464,222 | 447,388,271 |

|                              | PA          | CIFIC NO    | RTHWE:      | ST          | ARIZONA     |             |             |             |
|------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| CLASSIFICATION OF            | Jul         | Jun         | Jul         | Jun         | Jul         | Jun         | Jul         | Jun         |
| RECEIPTS                     | 2023        | 2023        | 2022        | 2022        | 2023        | 2023        | 2022        | 2022        |
| Producer milk                |             |             |             |             |             |             |             |             |
| Class I                      | 122,787,152 | 123,459,091 | 123,891,662 | 128,717,745 | 114,441,675 | 108,369,455 | 101,131,171 | 103,467,929 |
| Class II                     | 34,735,468  | 31,217,397  | 36,828,133  | 38,948,671  | 66,108,363  | 69,104,059  | 46,970,742  | 59,931,655  |
| Class III                    | 327,505,686 | 324,254,278 | 329,127,247 | 315,127,202 | 127,226,498 | 130,033,361 | 136,556,741 | 125,526,798 |
| Class IV                     | 135,843,642 | 123,984,770 | 160,033,379 | 144,381,578 | 109,513,911 | 137,660,419 | 110,071,811 | 130,090,763 |
| Other receipts               |             |             |             |             |             |             |             |             |
| Class I                      | 31,782,253  | 22,192,546  | 23,498,600  | 24,277,500  | 12,997,965  | 12,722,462  | 13,126,120  | 13,268,726  |
| Class II                     | 22,441,798  | 9,754,527   | 6,799,629   | 7,284,713   | 1/          | 1/          | 1/          | 1/          |
| Class III                    | 3,189,990   | 6,105,572   | 5,772,570   | 6,069,751   | 1/          | 1/          | 865,723     | 1/          |
| Class IV                     | 36,990,329  | 32,287,627  | 31,333,733  | 41,279,739  | 17,252,522  | 30,182,889  | 12,741,914  | 15,102,400  |
| Avg. daily producer receipts | 20,028,127  | 20,097,185  | 20,963,885  | 20,905,840  | 13,460,982  | 14,838,910  | 12,733,241  | 13,967,238  |
| Change From Previous Year    | -4.46%      | -3.87%      | -12.81%     | 4.83%       | 5.72%       | 6.24%       | -0.59%      | 7.42%       |
| Avg. daily Class I use       | 4,986,110   | 4,855,055   | 4,754,525   | 5,099,842   | 4,110,956   | 4,036,397   | 3,685,719   | 3,891,222   |
| Change From Previous Year    | 4.87%       | -4.80%      | -2.75%      | 3.00%       | 11.54%      | 3.73%       | -11.69%     | -7.72%      |

<sup>1/</sup> Restricted - Included with Class IV.

### **USDA News**

### USDA National FMMO Hearing 2023: Virtual Producer Testimony Guidelines

Only Dairy Producers may testify virtually in the 2023 National FMMO Pricing Formula Hearing. Dairy Producer Testimony will be heard on the following Fridays during the Hearing from 12-3pm EST:

| Testimony Day           | Registration Opens             |
|-------------------------|--------------------------------|
| September 1, 12-3pm ET  | Monday, August 28, 12 pm ET    |
| September 8, 12-3pm ET  | Tuesday, September 5, 12 pm ET |
| September 15, 12-3pm ET | Monday, September 11, 12 pm ET |
| September 29, 12-3pm ET | Monday, September 25, 12 pm ET |

There will be at least 10 slots available each Friday on a first-come, first-serve basis. The timeslot will not be at a specific time, but will allow for testimony during the 3-hour window. timeslots will be made available at 12 pm ET for testimony on the following Friday. Producers must select an available timeslot on or before 11:59 p.m. Wednesday of the week desired to testify. Once timeslots are full, registration for that week will close. Producers will be notified via email confirmation of their registration to participate. Producers who received confirmation of their registration to testify on a Friday must sign into the hearing and be available for the entire period from 12-3pm ET. There will not be a pre-set order for testimony. Once a producer has completed testimony, they may exit the virtual meeting or stay on to hear other testimony.

To allow for maximum representation, we encourage only one witness per farm register to participate virtually. Upon testifying, the participant will be asked to certify the individual testifying is a dairy producer. Information requested during the registration process will not be made public. All testimony will be given under oath and subject to cross-examination. Once registered, each producer may provide up to 15 minutes of testimony, and be available for cross-examination with no time limit. If additional time is needed to testify, the producer must request additional time during the registration process.

Any exhibits accompanying testimony should be submitted to FMMOHearing@usda.gov by 8am ET the Friday scheduled, so they can be posted online for public viewing. Producer testimony does not have to adhere to the hearing schedule, but all testimony must be within the scope of the hearing.

If you have any questions about providing Zoom testimony or how to register, please contact FMMOHearing@usda.gov. To view the full published testimony guidelines please visit the AMS website. \*\*

### Federal Order Statistics for July 2023

| Federal Order Name         | Producer   | Class I  | Class I     | Class I      | Uniform       |
|----------------------------|------------|----------|-------------|--------------|---------------|
| (Number)                   | Deliveries | Receipts | Utilization | Price        | Price         |
|                            | - million  | pounds - |             | - per cwt (a | t location) - |
| Northeast (FO 1)           | 2,323.1    | 615.6    | 26.5%       | \$20.57      | \$18.23       |
| Appalachian (FO 5)         | 431.2      | 288.6    | 66.9%       | \$20.72      | \$19.85       |
| Florida (FO 6)             | 191.3      | 154.9    | 81.0%       | \$22.72      | \$21.91       |
| Southeast (FO 7)           | 272.2      | 195.7    | 71.9%       | \$21.12      | \$20.52       |
| Upper Midwest (FO 30)      | 2,791.5    | 147.3    | 5.3%        | \$19.12      | \$14.18       |
| Central (FO 32)            | 1,259.5    | 319.4    | 25.4%       | \$19.32      | \$15.88       |
| Mideast (FO 33)            | 1,394.6    | 492.2    | 35.3%       | \$19.32      | \$16.24       |
| California (FO 51)         | 2,016.0    | 349.3    | 17.3%       | \$19.42      | \$15.53       |
| Pacific Northwest (FO 124) | 620.9      | 122.8    | 19.8%       | \$19.22      | \$16.19       |
| Southwest (FO 126)         | 1,084.3    | 276.6    | 25.5%       | \$20.32      | \$16.33       |
| Arizona (FO 131)           | 417.3      | 114.4    | 27.4%       | \$19.67      | \$17.48       |

For links to Market Administrator's webpages, see www.fmmaseattle.com/links.html.

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