



Pacific Northwest and Arizona Marketing Areas

Lisa K. Wyatt, Market Administrator

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March 2023

Data for February 2023

MARKET SUMMARIES FOR FEBRUARY

Pacific Northwest (FO 124)

Producers delivered a total of 655.5 million pounds of milk to the market during February. Daily deliveries averaged 23.4 million pounds, up 2.3 percent from January. An estimated 378 producers delivered milk to the market during the month. Daily deliveries per producer averaged 61,929 pounds, up 2.3 percent from January.

Class I producer milk during February totaled 124.3 million pounds, 19.0 percent of total producer receipts. Daily usage averaged 4.4 million pounds, down 4.4 percent from January. ▼

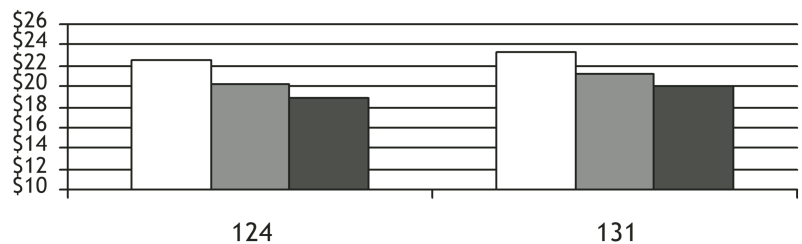
Arizona (FO 131)

Producers delivered a total of 416.7 million pounds of milk to the market during February. Daily deliveries averaged 14.9 million pounds, up 3.5 percent from January. An estimated 67 producers delivered milk to the market during the month. Daily deliveries per producer averaged 222,122 pounds, up 3.5 percent from January.

Class I producer milk during February totaled 112.3 million pounds, 27.0 percent of total producer receipts. Daily usage averaged 4.0 million pounds, up 3.0 percent from January. ▼

UNIFORM PRICE

□ February 2022 ■ January 2023 ■ February 2023



Pool Quick Stats

Producer Prices & Component Levels	FO 124		FO 131	
	Jan	Feb	Jan	Feb
Uniform Price (at 3.5%)	\$20.18	\$18.92	\$21.15	\$19.99
Uniform Price (at test)	\$24.20	\$22.44	\$22.33	\$20.89
PPD	\$0.75	\$1.14		
Butterfat	\$2.7713	\$2.7178		n/a
Protein	\$2.8058	\$2.3650		
Other Solids	\$0.2343	\$0.2101		
Uniform Skim			\$11.56	\$10.79
Uniform Butterfat		n/a	\$2.8553	\$2.7352
Butterfat	4.468%	4.402%	3.932%	3.845%
Protein	3.462%	3.434%		
Other Solids	5.770%	5.780%		n/a

HIGHLIGHTS THIS ISSUE

- ✓ 2022 Financial Statements
- ✓ USDA Seeking National Dairy Promotion and Research Board Nominees

Federal Order Price Summaries

FINAL CLASS PRICES

The February 2023 Final Class Prices were calculated using AMS commodity price surveys from February 4, 11, 18, and 25, 2023. Current and archived Final Class Price announcements are available at www.fmmaseattle.com/classcomponent.html.

FINAL	Class I (FO124)	Class I (FO131)	Class II	Class III	Class IV	Butterfat	Protein	Other Solids	Nonfat Solids
Jan 2023	\$24.31	\$24.76	\$21.61	\$19.43	\$20.01	\$2.7713	\$2.8058	\$0.2343	\$1.1864
Feb 2023	\$22.68	\$23.13	\$20.83	\$17.78	\$18.86	\$2.7178	\$2.3650	\$0.2101	\$1.0766
Change	(\$1.63)	(\$1.63)	(\$0.78)	(\$1.65)	(\$1.15)	(\$0.0535)	(\$0.4408)	(\$0.0242)	(\$0.1098)

ADVANCED CLASS I PRICE

The April 2023 Advanced Price was calculated using AMS commodity price surveys from March 11 and 18, 2023. Current and archived Advanced Price announcements are available at www.fmmaseattle.com/advance.html.

ADVANCED	Base Butterfat	Class III Skim	Class IV Skim	Base Skim	Base Class I	Class I (FO124)	Class I (FO131)	Class II Skim	Class II Non-fat Solids
Mar 2023	\$2.7252	\$8.49	\$9.60	\$9.79	\$18.99	\$20.89	\$21.34	\$10.30	\$1.1444
Apr 2023	\$2.7217	\$8.46	\$9.37	\$9.66	\$18.85	\$20.75	\$21.20	\$10.07	\$1.1189
Change	(\$0.0035)	(\$0.03)	(\$0.23)	(\$0.13)	(\$0.14)	(\$0.14)	(\$0.14)	(\$0.23)	(\$0.0255)

Commodity Price Summaries

AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

	Jan	Feb	Change
Cheese	\$1.9767	\$1.8224	(\$0.1543)
Butter	\$2.4599	\$2.4158	(\$0.0441)
Nonfat Dry Milk	\$1.3662	\$1.2553	(\$0.1109)
Whey	\$0.4266	\$0.4031	(\$0.0235)

AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

	Mar	Apr	Change
Cheese	\$1.8191	\$1.8012	(\$0.0179)
Butter	\$2.4219	\$2.4190	(\$0.0029)
Nonfat Dry Milk	\$1.2449	\$1.2197	(\$0.0252)
Whey	\$0.3986	\$0.4221	\$0.0235

CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed a net decrease in prices received for 40-pound blocks and a net increase for 500-pound barrels. The survey of 40-pound blocks showed a net decrease of 1.20 cents between the February 18 and the March 18 surveys, to \$1.9411 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a net increase of 4.15 cents to \$1.6855 per pound.

The AMS butter price showed a net decrease of 3.22 cents between the weeks ending February 18 and March 18 from \$2.4378 per pound to \$2.4056 per pound. The AMS nonfat dry milk showed a net decrease of 2.31 cents since mid-February to \$1.2249 per pound. The average price for AMS whey showed a net increase of 2.05 cents since mid-February to \$0.4195 per pound. 🐄

Monthly Selected Statistics

PRICE & POOL DATA	PACIFIC NORTHWEST				ARIZONA			
	Feb 2023	Jan 2023	Feb 2022	Jan 2022	Feb 2023	Jan 2023	Feb 2022	Jan 2022
Producer Prices								
Producer Price Differential (\$/cwt)	\$1.14	\$0.75	\$1.54	\$1.11	+	+	+	+
Butterfat (\$/pound)	2.7178	2.7713	3.0218	2.9567	+	+	+	+
Protein (\$/pound)	2.3650	2.8058	2.3168	2.3563	+	+	+	+
Other Solids (\$/pound)	0.2101	0.2343	0.5983	0.5249	+	+	+	+
Uniform Skim Price (\$/cwt)	+	+	+	+	10.79	\$11.56	\$13.32	\$12.90
Uniform Butterfat Price (\$/pound)	+	+	+	+	2.7352	2.8553	2.9856	2.8549
Statistical Uniform Price (\$/cwt)*	\$18.92	\$20.18	\$22.45	\$21.49	\$19.99	\$21.15	\$23.30	\$22.44
Producer Data								
Number of Producers	378	378	408	410	67	67	62	65
Avg. Daily Production (pounds)	61,929	60,537	58,701	56,389	214,525	214,525	236,853	215,226
Producer Milk Ratios								
Class I	18.97%	20.29%	18.85%	19.63%	26.95%	27.09%	27.05%	27.34%
Class II	5.41%	6.02%	5.80%	5.46%	12.64%	13.56%	13.98%	13.23%
Class III	44.29%	44.65%	42.90%	44.80%	24.79%	30.39%	26.49%	24.44%
Class IV	31.33%	29.04%	32.45%	30.11%	35.62%	28.96%	32.48%	34.99%
Market Shrinkage								
Pounds	8,244,974	12,284,721	8,511,868	10,593,703	3,351,323	3,240,401	4,095,165	4,507,117
% of Producer Milk	1.26%	1.73%	1.27%	1.48%	0.80%	0.73%	1.00%	1.04%

+ Not Applicable. Preliminary data indicated in **bold**.

Monthly Supplemental Statistics

SUPPLEMENTAL DATA	PACIFIC NORTHWEST				ARIZONA			
	Jan 2023	Dec 2022	Jan 2022	Dec 2021	Jan 2023	Dec 2022	Jan 2022	Dec 2021
Number of Handlers								
Pool Handlers	20	19	19	19	9	9	9	9
<i>Distributing Plants</i>	12	12	11	11	7	7	7	7
<i>Supply Plants 1/</i>	5	4	5	5	1	1	1	1
<i>Cooperatives</i>	3	3	3	3	1	1	1	1
Producer-Handlers	4	4	5	5	0	0	0	0
Other Plants w/ Class I Use	28	28	27	29	27	28	29	29
Class I Route Disposition In Area								
By Pool Plants	127,016,351	125,639,566	127,659,024	129,237,153	80,654,444	79,830,377	78,362,275	84,605,664
By Producer-Handlers	5,249,647	5,509,739	4,968,868	5,508,358	0	0	0	0
By Other Plants	10,635,195	10,747,100	14,087,185	13,717,791	9,942,221	10,057,055	9,188,541	10,510,100
Total	142,901,193	141,896,405	146,715,077	148,463,302	90,596,665	89,887,432	87,550,816	95,115,764
Producer-Handler Data								
% Class I Use	46.20%	50.07%	44.59%	49.83%	0.00%	0.00%	0.00%	0.00%
% of Total In-Area Route Dispositions	3.67%	3.88%	3.39%	3.71%	0.00%	0.00%	0.00%	0.00%

Preliminary data indicated in **bold**. 1/ Includes Cooperative Pool Manufacturing Plants.

Monthly Statistical Summary

RECEIPTS & UTILIZATION	PACIFIC NORTHWEST				ARIZONA			
	Feb	Jan	Feb	Jan	Feb	Jan	Feb	Jan
	2023	2023	2022	2022	2023	2023	2022	2022
Receipts of Milk								
Total Producer Milk	655,458,608	709,377,168	670,601,352	716,705,863	416,700,007	445,567,994	411,177,303	433,680,438
Receipts From Other Sources	30,217,057	31,064,371	14,216,447	22,553,865	11,675,285	5,655,297	3,749,433	7,086,172
Opening Inventory	42,797,938	41,246,955	43,970,530	35,192,058	32,151,752	30,181,032	34,648,544	34,112,034
Total To Be Accounted For	728,473,603	781,688,494	728,788,329	774,451,786	460,527,044	481,404,323	449,575,280	474,878,644
Utilization of Receipts								
Whole milk	42,178,774	46,894,267	39,967,261	43,959,217	27,302,571	30,163,147	25,990,179	28,451,834
Flavored milk & drinks	9,264,624	10,071,119	10,552,169	11,382,878	6,812,194	7,361,718	7,668,059	7,773,181
2% milk	39,107,981	44,399,228	41,993,429	46,326,848	26,081,478	28,692,382	26,542,083	27,688,884
1% milk	14,320,421	16,636,168	16,024,078	16,840,494	7,521,262	8,445,464	8,296,680	9,130,240
Skim milk	6,183,434	7,427,956	7,094,897	7,763,380	5,278,979	5,471,279	4,371,960	4,820,387
Buttermilk	1,448,167	1,587,613	1,471,846	1,386,207	492,630	520,454	559,441	497,749
Class I dispositions in area	112,503,401	127,016,351	117,103,680	127,659,024	73,489,114	80,654,444	73,428,402	78,362,275
Class I dispositions out of area	8,176,032	10,637,287	6,174,605	8,273,870	39,086,116	41,348,053	37,635,762	43,039,500
Other Class I usage	29,021,206	29,815,471	21,695,895	23,204,560	15,034,232	15,650,338	16,562,098	17,512,757
Utilization by Class								
Total Class I Use	149,700,639	167,469,109	144,974,180	159,137,454	127,609,462	137,652,835	127,626,262	138,914,532
Total Class II Use	46,349,762	55,788,694	46,301,409	43,952,554	53,853,993	61,482,492	58,833,520	58,477,218
Total Class III Use	296,303,858	322,700,633	291,196,286	324,531,657	103,305,745	136,162,453	109,014,484	106,151,663
Total Class IV Use	236,119,344	235,730,058	246,316,454	246,830,121	175,757,844	146,106,543	154,101,014	171,335,231
Total Accounted For	728,473,603	781,688,494	728,788,329	774,451,786	460,527,044	481,404,323	449,575,280	474,878,644

CLASSIFICATION OF RECEIPTS	PACIFIC NORTHWEST				ARIZONA			
	Feb	Jan	Feb	Jan	Feb	Jan	Feb	Jan
	2023	2023	2022	2022	2023	2023	2022	2022
Producer milk								
Class I	124,339,885	143,958,582	126,415,674	140,680,267	112,302,332	120,690,247	111,229,357	118,580,946
Class II	35,445,417	42,674,086	38,871,617	39,155,330	52,678,635	60,408,909	57,487,146	57,382,657
Class III	290,290,904	316,769,905	287,699,038	321,105,712	103,286,319	135,395,133	108,900,746	105,978,834
Class IV	205,382,402	205,974,595	217,615,023	215,764,554	148,432,721	129,073,705	133,560,054	151,738,001
Other receipts								
Class I	25,360,754	23,510,527	18,558,506	18,457,187	15,307,130	16,962,588	16,396,905	20,333,586
Class II	10,904,345	13,114,608	7,429,792	4,797,224	1/	1/	1/	1/
Class III	6,012,954	5,930,728	3,497,248	3,425,945	1/	1/	113,738	172,829
Class IV	30,736,942	29,755,463	28,701,431	31,065,567	28,519,907	18,873,741	21,887,334	20,691,791
Avg. daily producer receipts	23,409,236	22,883,134	23,950,048	23,119,544	14,882,143	14,373,161	14,684,904	13,989,692
Change From Previous Year	-2.26%	-1.02%	19.17%	15.60%	1.34%	2.74%	29.02%	23.15%
Avg. daily Class I use	5,346,451	5,402,229	5,177,649	5,133,466	4,557,481	4,440,414	4,558,081	4,481,114
Change From Previous Year	3.26%	5.24%	-1.11%	1.47%	-0.01%	-0.91%	17.14%	18.79%

1/ Restricted - Included with Class IV.

2022 Year End Financial Statements

INCOME AND EXPENSE STATEMENT*

For Year Ending December 31, 2022

	<u>Administrative Fund</u>	<u>Marketing Service Fund</u>
Income		
Assessments or Deductions	\$ 4,524,130	\$ 250,065
Late Payment Charges Assessed	7,173	-
Interest Earned	24,237	-
Total Income	<u>\$ 4,555,540</u>	<u>\$ 250,065</u>
Expenses		
Salaries and Services	\$ 2,485,310	\$ -
Travel	73,605	-
Communications	54,301	-
Employer Payroll Contributions	1,002,737	-
Insurance	14,607	-
Contractual Expenses	55,602	-
Rent-Buildings and Equipment	492,797	-
Repairs and Maintenance	54,479	-
Supplies	48,918	-
Testing and Weighing	75,895	-
Utilities	15,821	-
Depreciation of Fixed Assets	35,558	-
Conferences and Meetings	11,323	-
Training	17,069	-
Miscellaneous	916	-
Total Expenses	<u>\$ 4,438,938</u>	<u>\$ -</u>
NET INCOME	<u>\$ 116,602</u>	<u>\$ 250,065</u>

BALANCE SHEET*

As of December 31, 2022

	<u>Administrative Fund</u>	<u>Marketing Service Fund</u>
ASSETS		
<u>Current Assets</u>		
Cash	\$ 4,871,860	\$ 249,037
Accounts Receivable:		
Handlers	399,973	21,096
Allowance for Uncollectible Accounts	(20,765)	-
Other	35,006	-
<u>Other Assets</u>		
Prepaid Expenses	320,689	-
<u>Fixed Assets</u>		
Furniture and Equipment	196,255	-
Accumulated Depreciation	(190,823)	-
Laboratory Equipment	520,480	-
Accumulated Depreciation	(420,156)	-
Leasehold Improvements	-	-
Accumulated Depreciation	-	-
TOTAL ASSETS	<u>\$ 5,712,519</u>	<u>\$ 270,133</u>
LIABILITIES AND OPERATING BALANCE		
<u>Current Liabilities</u>		
Accounts Payable:		
Trade Creditors	\$ 6,825	\$ -
Accrued Employee Annual Leave	264,745	-
Payroll Contributions and Withholdings	20,253	-
<u>Operating Balance</u>	5,420,696	270,133
TOTAL LIABILITIES AND OPERATING BALANCE	<u>\$ 5,712,519</u>	<u>\$ 270,133</u>

* May not add due to rounding.

USDA News

USDA SEEKING NATIONAL DAIRY PROMOTION AND RESEARCH BOARD NOMINEES

On March 22, the USDA announced the Agricultural Marketing Service (AMS) is seeking nominees for the National Dairy Promotion and Research Board. The deadline for nominations is April 28, 2023.

From the nominees, the Secretary of Agriculture will appoint twelve individuals to succeed members whose terms expire on October 31, 2023. Newly appointed members will serve three-year terms from November 1, 2023, through October 31, 2026. The Secretary of Agriculture will also appoint one individual to fill a vacancy, with the term ending October 31, 2024.

The USDA is seeking nominees for: One seat for Region 1 (Alaska, Oregon and Washington); One seat for Region 2 (California and Hawaii) (Vacant seat); One seat for Region 3 (Arizona, Colorado, Montana, Nevada, Utah and Wyoming); Two seats for Region 4 (Arkansas, Kansas, New Mexico, Oklahoma and Texas); One seat for Region 5 (Minnesota, North Dakota and South Dakota); Two seats for Region 6 (Wisconsin); One seat for Region 7 (Illinois, Iowa, Missouri and Nebraska); One seat for Region 8 (Idaho); One seat for Region 9 (Indiana, Michigan, Ohio and West Virginia); One seat for Region 10 (Alabama, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, Puerto Rico, South Carolina, Tennessee and Virginia); One seat for Region 12 (Connecticut, Maine, Massachusetts, New Hampshire, New York, Rhode Island and Vermont); One seat for an Importer.

Nominees must be dairy producers in the region for which they are nominated. The 37-member board consists of 36 dairy producers from 12 regions and one dairy importer. Nomination forms are available on the AMS National Dairy Promotion and Research Board [webpage](#). For more information, contact Jill Hoover at (202) 720-1069 or jill.hoover@usda.gov.

The board is industry-funded and supports the marketing and promotion of dairy products.

The full announcement can be found at <https://www.ams.usda.gov/content/usda-seeks-nominees-national-dairy-promotion-and-research-board-4>.



Federal Order Statistics for February 2023

Federal Order Name (Number)	Producer Deliveries	Class I Receipts	Class I Utilization	Class I Price	Uniform Price
	<i>- million pounds -</i>			<i>- per cwt (at location) -</i>	
Northeast (FO 1)	2,118.3	618.4	29.2%	\$24.03	\$20.75
Appalachian (FO 5)	424.2	299.4	70.6%	\$24.18	\$22.89
Florida (FO 6)	199.2	166.2	83.4%	\$26.18	\$25.12
Southeast (FO 7)	294.2	203.5	69.2%	\$24.58	\$23.32
Upper Midwest (FO 30)	2,708.2	153.1	5.7%	\$22.58	\$18.09
Central (FO 32)	1,357.7	348.9	25.7%	\$22.78	\$18.99
Mideast (FO 33)	1,437.7	499.4	34.7%	\$22.78	\$19.52
California (FO 51)	2,362.9	383.0	16.2%	\$22.88	\$19.10
Pacific Northwest (FO 124)	655.5	124.3	19.0%	\$22.68	\$18.92
Southwest (FO 126)	1,138.8	303.3	26.6%	\$23.78	\$19.78
Arizona (FO 131)	416.7	112.3	27.0%	\$23.13	\$19.99

For links to Market Administrator's webpages, see www.fmmaseattle.com/links.html.

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