



## Pacific Northwest and Arizona Marketing Areas

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Volume 48, No. 11

November 2022

Data for October 2022

### MARKET SUMMARIES FOR OCTOBER

#### Pacific Northwest (FO 124)

Producers delivered a total of 614.4 million pounds of milk to the market during October. Daily deliveries averaged 19.8 million pounds, down 2.7 percent from September. An estimated 303 producers delivered milk to the market during the month. Daily deliveries per producer averaged 65,412 pounds, down 2.7 percent from September.

Class I producer milk during October totaled 136.8 million pounds, 22.3 percent of total producer receipts. Daily usage averaged 4.4 million pounds, down 5.4 percent from September. ▼

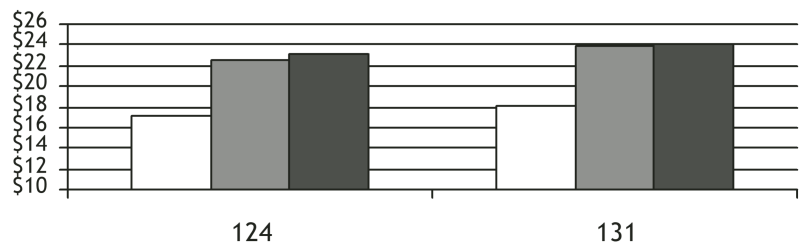
#### Arizona (FO 131)

Producers delivered a total of 407.8 million pounds of milk to the market during October. Daily deliveries averaged 13.2 million pounds, up 9.4 percent from September. An estimated 69 producers delivered milk to the market during the month. Daily deliveries per producer averaged 190,633 pounds, up 9.4 percent from September.

Class I producer milk during October totaled 114.8 million pounds, 28.1 percent of total producer receipts. Daily usage averaged 3.7 million pounds, down 0.4 percent from September. ▼

### UNIFORM PRICE

□ October 2021 ■ September 2022 ■ October 2022



## Pool Quick Stats

Producer Prices & Component Levels	FO 124		FO 131	
	Sep	Oct	Sep	Oct
Uniform Price (at 3.5%)	\$22.54	\$23.14	\$23.81	\$24.11
Uniform Price (at test)	\$25.78	\$27.47	\$24.70	\$25.39
PPD	\$2.72	\$1.33		
Butterfat	\$3.5653	\$3.6567		n/a
Protein	\$1.8847	\$2.4512		
Other Solids	\$0.2998	\$0.2952		
Uniform Skim			\$11.82	\$11.75
Uniform Butterfat		n/a	\$3.5443	\$3.6478
Butterfat	4.208%	4.364%	3.759%	3.863%
Protein	3.357%	3.457%		n/a
Other Solids	5.769%	5.768%		

### HIGHLIGHTS THIS ISSUE

- ✓ USDA Awards Money to Support Dairy Initiatives
- ✓ Invitation to Submit Additional Proposals on Transportation Credits

# Federal Order Price Summaries

## FINAL CLASS PRICES

The October 2022 Final Class Prices were calculated using AMS commodity price surveys from October 8, 15, 22, and 29, 2022. Current and archived Final Class Price announcements are available at [www.fmmaseattle.com/classcomponent.html](http://www.fmmaseattle.com/classcomponent.html).

FINAL	Class I (FO124)	Class I (FO131)	Class II	Class III	Class IV	Butterfat	Protein	Other Solids	Nonfat Solids
Sep 2022	\$25.52	\$25.97	\$26.51	\$19.82	\$24.63	\$3.5653	\$1.8847	\$0.2998	\$1.3984
Oct 2022	\$24.61	\$25.06	\$25.73	\$21.81	\$24.96	\$3.6567	\$2.4512	\$0.2952	\$1.4000
Change	(\$0.91)	(\$0.91)	(\$0.78)	1.99	\$0.33	\$0.0914	\$0.5665	(\$0.0046)	\$0.0016

## ADVANCED CLASS I PRICE

The December 2022 Advanced Price was calculated using AMS commodity price surveys from November 12 and 19, 2022. Current and archived Advanced Price announcements are available at [www.fmmaseattle.com/advance.html](http://www.fmmaseattle.com/advance.html).

ADVANCED	Base Butterfat	Class III Skim	Class IV Skim	Base Skim	Base Class I	Class I (FO124)	Class I (FO131)	Class II Skim	Class II Non-fat Solids
Nov 2022	\$3.6774	\$9.17	\$12.61	\$11.63	\$24.09	\$25.99	\$26.44	\$13.31	\$1.4789
Dec 2022	\$3.2946	\$9.63	\$11.78	\$11.45	\$22.58	\$24.48	\$24.93	\$12.48	\$1.3867
Change	(\$0.3828)	\$0.46	(\$0.83)	(\$0.18)	(\$1.51)	(\$1.51)	(\$1.51)	(\$0.83)	(\$0.0922)

# Commodity Price Summaries

### AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

	Sep	Oct	Change
Cheese	\$1.9503	\$2.1560	\$0.2057
Butter	\$3.1156	\$3.1911	\$0.0755
Nonfat Dry Milk	\$1.5803	\$1.5819	\$0.0016
Whey	\$0.4902	\$0.4857	(\$0.0045)

### AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

	Nov	Dec	Change
Cheese	\$2.1451	\$2.0735	(\$0.0716)
Butter	\$3.2082	\$2.8921	(\$0.3161)
Nonfat Dry Milk	\$1.5829	\$1.4902	(\$0.0927)
Whey	\$0.4869	\$0.4749	(\$0.0120)

## CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed a net increase in prices received for 40-pound blocks and a decrease for 500-pound barrels. The survey of 40-pound blocks showed a net increase of 3.07 cents between the October 15 and the November 19 surveys, to \$2.0613 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a decrease of 18.27 cents to \$2.0588 per pound.

The AMS butter price showed a net decrease of 33.25 cents between the weeks ending October 15 and November 19 from \$3.2311 per pound to \$2.8986 per pound. The AMS nonfat dry milk showed a net decrease of 10.20 cents since mid-October to \$1.4855 per pound. The average price for AMS whey showed a net decrease of 1.70 cents since mid-October to \$0.4678 per pound. 🐄

# Monthly Selected Statistics

PRICE & POOL DATA	PACIFIC NORTHWEST				ARIZONA			
	Oct 2022	Sep 2022	Oct 2021	Sep 2021	Oct 2022	Sep 2022	Oct 2021	Sep 2021
<b>Producer Prices</b>								
Producer Price Differential (\$/cwt)	\$1.33	\$2.72	(\$0.70)	\$0.14	+	+	+	+
Butterfat (\$/pound)	3.6567	3.5653	1.9414	1.9388	+	+	+	+
Protein (\$/pound)	2.4512	1.8847	3.0130	2.6010	+	+	+	+
Other Solids (\$/pound)	0.2952	0.2998	0.3560	0.3445	+	+	+	+
Uniform Skim Price (\$/cwt)	+	+	+	+	11.75	\$11.82	\$11.61	\$11.03
Uniform Butterfat Price (\$/pound)	+	+	+	+	3.6478	3.5443	1.9489	1.9291
Statistical Uniform Price (\$/cwt)*	\$23.14	\$22.54	\$17.13	\$16.67	\$24.11	\$23.81	\$18.02	\$17.40
<b>Producer Data</b>								
Number of Producers	<b>303</b>	303	334	339	<b>69</b>	69	63	64
Avg. Daily Production (pounds)	<b>65,412</b>	67,197	55,817	55,783	<b>190,633</b>	174,189	188,125	188,871
<b>Producer Milk Ratios</b>								
Class I	22.26%	22.91%	23.24%	23.88%	28.14%	30.92%	32.22%	32.65%
Class II	4.78%	4.32%	6.51%	6.90%	16.14%	12.00%	16.18%	12.33%
Class III	49.18%	48.74%	30.04%	29.76%	34.39%	32.70%	21.74%	32.49%
Class IV	23.78%	24.03%	40.21%	39.46%	21.33%	24.38%	29.86%	22.53%
<b>Market Shrinkage</b>								
Pounds	8,452,055	10,995,210	9,167,067	6,773,752	4,148,455	3,054,262	7,615,221	5,647,183
% of Producer Milk	1.38%	1.80%	1.59%	1.19%	1.02%	0.85%	2.07%	1.56%

+ Not Applicable. Preliminary data indicated in **bold**.

# Monthly Supplemental Statistics

SUPPLEMENTAL DATA	PACIFIC NORTHWEST				ARIZONA			
	Sep 2022	Aug 2022	Sep 2021	Aug 2021	Sep 2022	Aug 2022	Sep 2021	Aug 2021
<b>Number of Handlers</b>								
Pool Handlers	19	20	17	17	8	8	9	9
<i>Distributing Plants</i>	12	12	11	11	6	6	7	7
<i>Supply Plants 1/</i>	4	4	3	3	1	1	1	1
<i>Cooperatives</i>	3	4	3	3	1	1	1	1
Producer-Handlers	4	4	5	5	0	0	0	0
Other Plants w/ Class I Use	<b>28</b>	29	31	30	<b>28</b>	28	29	26
<b>Class I Route Disposition In Area</b>								
By Pool Plants	123,502,923	119,393,861	123,623,345	118,475,921	67,748,242	71,889,477	69,926,944	72,043,784
By Producer-Handlers	4,455,600	4,407,043	5,530,824	5,234,050	0	0	0	0
By Other Plants	<b>10,906,306</b>	12,656,393	13,978,258	15,089,665	<b>14,396,043</b>	17,169,530	8,859,036	7,689,331
Total	138,864,829	136,457,297	143,132,427	138,799,636	82,144,285	89,059,007	78,785,980	79,733,115
<b>Producer-Handler Data</b>								
% Class I Use	41.45%	40.78%	47.94%	41.87%	0.00%	0.00%	0.00%	0.00%
% of Total In-Area Route Dispositions	3.21%	3.23%	3.86%	3.77%	0.00%	0.00%	0.00%	0.00%

Preliminary data indicated in **bold**. 1/ Includes Cooperative Pool Manufacturing Plants.

# Monthly Statistical Summary

RECEIPTS & UTILIZATION	PACIFIC NORTHWEST				ARIZONA			
	Oct	Sep	Oct	Sep	Oct	Sep	Oct	Sep
	2022	2022	2021	2021	2022	2022	2021	2021
<b>Receipts of Milk</b>								
Total Producer Milk	614,413,131	610,817,000	577,931,427	567,309,657	407,763,856	360,571,709	367,408,911	362,632,576
Receipts From Other Sources	24,195,499	28,681,500	19,051,598	7,627,448	8,090,203	6,407,775	9,099,027	6,546,308
Opening Inventory	43,107,937	43,301,569	39,841,260	39,848,358	26,856,165	16,358,513	30,799,669	29,319,284
<b>Total To Be Accounted For</b>	<b>681,716,567</b>	<b>682,800,069</b>	<b>636,824,285</b>	<b>614,785,463</b>	<b>442,710,224</b>	<b>383,337,997</b>	<b>407,307,607</b>	<b>398,498,168</b>
<b>Utilization of Receipts</b>								
Whole milk	45,728,865	44,636,382	42,110,757	41,352,431	28,311,938	25,772,911	25,734,860	25,201,026
Flavored milk & drinks	13,451,556	11,854,833	14,012,818	11,989,366	6,849,667	5,734,151	7,324,589	7,166,911
2% milk	42,708,592	42,624,475	45,288,135	44,290,872	27,599,780	24,347,219	25,136,320	24,783,824
1% milk	16,136,503	15,872,659	16,606,499	16,829,853	7,892,759	7,958,340	8,418,561	8,695,711
Skim milk	7,169,754	6,990,854	7,543,827	7,523,151	5,064,005	3,440,147	3,758,055	3,608,909
Buttermilk	1,571,751	1,523,720	1,607,708	1,637,672	497,615	495,474	478,505	470,563
Class I dispositions in area	126,767,021	123,502,923	127,169,744	123,623,345	76,215,764	67,748,242	70,850,890	69,926,944
Class I dispositions out of area	8,902,341	10,051,044	8,189,164	7,938,668	38,893,511	25,041,986	44,570,451	44,644,275
Other Class I usage	28,024,832	33,147,778	22,661,080	26,194,364	15,432,242	31,102,493	18,306,059	17,252,992
<b>Utilization by Class</b>								
Total Class I Use	163,694,194	166,701,745	158,019,988	157,756,377	130,541,517	123,892,721	133,727,400	131,824,211
Total Class II Use	41,757,117	42,594,272	39,710,320	43,117,246	67,357,927	44,330,799	61,051,107	46,823,382
Total Class III Use	306,765,119	302,981,556	173,601,023	168,806,223	141,081,379	119,305,025	81,055,412	119,744,552
Total Class IV Use	169,500,137	170,522,496	265,492,954	245,105,617	103,729,401	95,809,452	131,473,688	100,106,023
<b>Total Accounted For</b>	<b>681,716,567</b>	<b>682,800,069</b>	<b>636,824,285</b>	<b>614,785,463</b>	<b>442,710,224</b>	<b>383,337,997</b>	<b>407,307,607</b>	<b>398,498,168</b>

CLASSIFICATION OF RECEIPTS	PACIFIC NORTHWEST				ARIZONA			
	Oct	Sep	Oct	Sep	Oct	Sep	Oct	Sep
	2022	2022	2021	2021	2022	2022	2021	2021
<b>Producer milk</b>								
Class I	136,783,166	139,955,395	134,339,401	135,466,685	114,763,308	111,473,307	118,366,132	118,402,362
Class II	29,373,773	26,385,076	37,633,253	39,159,820	65,799,883	43,269,065	59,430,919	44,696,463
Class III	302,143,827	297,690,981	173,601,023	168,806,223	140,249,550	117,917,487	79,891,323	117,821,793
Class IV	146,112,365	146,785,548	232,357,750	223,876,929	86,951,115	87,911,850	109,720,537	81,711,958
<b>Other receipts</b>								
Class I	26,911,028	26,746,350	23,680,587	22,289,692	15,778,209	12,419,414	15,361,268	13,421,849
Class II	12,383,344	16,209,196	2,077,067	3,957,426	1/	1/	1/	1/
Class III	4,621,292	5,290,575	0	0	831,829	1,387,538	1/	1/
Class IV	23,387,772	23,736,948	33,135,204	21,228,688	18,336,330	8,959,336	24,537,428	22,443,743
<b>Avg. daily producer receipts</b>	<b>19,819,778</b>	<b>20,360,567</b>	<b>18,642,949</b>	<b>18,910,322</b>	<b>13,153,673</b>	<b>12,019,057</b>	<b>11,851,900</b>	<b>12,087,753</b>
Change From Previous Year	6.31%	7.67%	-6.13%	-6.55%	10.98%	-0.57%	21.64%	36.47%
<b>Avg. daily Class I use</b>	<b>5,280,458</b>	<b>5,556,725</b>	<b>5,097,419</b>	<b>5,258,546</b>	<b>4,211,017</b>	<b>4,129,757</b>	<b>4,313,787</b>	<b>4,394,140</b>
Change From Previous Year	3.59%	5.67%	-2.43%	2.59%	-2.38%	-6.02%	8.94%	15.82%

1/ Restricted - Included with Class IV.

## USDA News

### USDA Awards \$22.9 Million to Support Dairy Initiatives

*The following is an excerpt from the USDA website:* The U.S. Department of Agriculture's (USDA) Agricultural Marketing Service (AMS) announced, on November 10, 2022, \$22.9 million in awards to support dairy businesses and producers under the Dairy Business Innovation Initiatives (DBI) grant program. The funds are being awarded noncompetitively to the four current DBI Initiatives at the California State University Fresno, the University of Tennessee, Vermont Agency of Agriculture, Food & Markets, and the University of Wisconsin.


The awards are part of the 2022 annual appropriations provided by Congress and are in addition to the \$80 million in supplemental funds from the American Rescue Plan (ARP) Act awarded to the four DBI initiatives in June. This funding enables the DBI Initiatives to build on their achievements and continue to support producers in increasing processing capacity, making on-farm improvements, and offering technical assistance.

"The Dairy Business Innovation Initiatives program is a unique and effective model that targets resources in ways that meet shared regional needs and builds upon local and regional dairy markets," said USDA Under Secretary for Marketing and Regulatory Programs Jenny Lester Moffitt. "This program is just another example of USDA's commitment to strengthening our nation's food systems by supporting local and regional producers."

Since its inception in 2019, DBI initiatives have provided valuable technical assistance and sub-grants to dairy farmers and businesses across their regions, supporting them with business plan development, marketing and branding, as well as, increasing access to innovative production and processing techniques to support the development of value-added products.

AMS supports U.S. food and agricultural products market opportunities, while increasing consumer access to fresh, healthy foods through applied research, technical services, and congressionally funded grants.

To learn more about AMS's investments in enhancing and strengthening agricultural systems, visit [www.ams.usda.gov/grants](http://www.ams.usda.gov/grants).

The full press release can be found on the USDA website: <https://www.usda.gov/media/press-releases>. 

# USDA News

## Invitation to Submit Additional Proposals on Transportation Credits

On November 28, 2022, the Deputy Administrator of Dairy Programs, Dana Coale, at the U.S. Department of Agriculture (USDA) issued an invitation to submit proposals for consideration at a public hearing that may be held to discuss amendments to the Appalachian, Southeast, and Florida Milk Marketing Orders.

The Dairy Cooperative Marketing Agency (DCMA) has requested that the Department of Agriculture (USDA) hold a public hearing to consider proposals to amend inter-market transportation credits in the Appalachian and Southeast Milk Marketing Orders and create distributing plant delivery credits in the Appalachian, Southeast, and Florida Milk Marketing Orders. Proponents contend the three southeastern FMMO areas have a chronic milk deficit, creating challenging marketing conditions to ensure the fluid milk needs of the orders are met. Consequently, they have requested a rulemaking be initiated on an emergency basis.

The proposal has not yet been approved for inclusion in a Notice of Hearing. Before deciding whether a hearing will be held, USDA is providing the opportunity for interested parties to submit additional proposals.

The preferred method of submission is via email. Electronic submissions should be emailed to: [amsdairycomments@usda.gov](mailto:amsdairycomments@usda.gov). Proposals can also be mailed to: Deputy Administrator, USDA/AMS/ Dairy Programs, STOP-0225-Room 2530, 1400 Independence Ave., SW, Washington, DC 20250-0225. Proposals must be received by **December 19, 2022**. Each proposal should be accompanied by a comprehensive statement on the need for the proposal. The statement will be evaluated to determine whether the proposal will be accepted if a hearing is held. In accordance with 7 CFR 900.22 and adoption of the final rule published in the Federal Register on August 20, 2008 (73 FR 49085), proposal submissions must include detailed explanations of the following:

1. Explain the proposal. What is the disorderly marketing condition that the proposal is intended to address?
2. What is the purpose of the proposal?
3. Describe the current Federal order requirements or industry practices relative to the proposal.
4. Describe the expected impact on the industry, including on producers and handlers, and on consumers. Explain/Quantify.
5. What are the expected effects on small businesses as defined by the Regulatory Flexibility Act (5 U.S.C. 601-612)? Explain/Quantify.
6. How would the proposal increase or decrease costs to producers, handlers, others in the marketing chain, consumers, the Market Administrator offices and/or the Secretary? Explain/Quantify?
7. Would a pre-hearing information session be helpful to explain the proposal?

The full letter and proposal can be found on the USDA website: [www.usda.gov/rules-regulations/moa/dairy/petitions](http://www.usda.gov/rules-regulations/moa/dairy/petitions).



# Federal Order Statistics for October 2022

Federal Order Name (Number)	Producer Deliveries	Class I Receipts	Class I Utilization	Class I Price	Uniform Price
	- million pounds -			- per cwt (at location) -	
Northeast (FO 1)	2,243.8	677.2	30.2%	\$25.96	\$24.77
Appalachian (FO 5)	460.6	329.7	71.6%	\$26.11	\$25.80
Florida (FO 6)	218.3	185.6	85.0%	\$28.11	\$27.70
Southeast (FO 7)	290.3	227.6	78.4%	\$26.51	\$26.28
Upper Midwest (FO 30)	2,875.0	169.0	5.9%	\$24.51	\$22.03
Central (FO 32)	1,334.6	367.6	27.5%	\$24.71	\$22.79
Mideast (FO 33)	1,326.1	522.1	39.4%	\$24.71	\$22.99
California (FO 51)	2,007.5	398.1	19.8%	\$24.81	\$22.88
<b>Pacific Northwest (FO 124)</b>	<b>614.4</b>	<b>136.8</b>	<b>22.3%</b>	<b>\$24.61</b>	<b>\$23.14</b>
Southwest (FO 126)	1,176.9	326.8	27.8%	\$25.71	\$23.38
<b>Arizona (FO 131)</b>	<b>407.8</b>	<b>114.8</b>	<b>28.1%</b>	<b>\$25.06</b>	<b>\$24.11</b>

For links to Market Administrator's webpages, see [www.fmmaseattle.com/links.html](http://www.fmmaseattle.com/links.html).

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