



## Pacific Northwest and Arizona Marketing Areas

Lisa K. Wyatt, Market Administrator

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Data for February 2022

### MARKET SUMMARIES FOR FEBRUARY

#### Pacific Northwest (FO 124)

Producers delivered a total of 670.6 million pounds of milk to the market during February. Daily deliveries averaged 24.0 million pounds, up 3.6 percent from January. An estimated 410 producers delivered milk to the market during the month. Daily deliveries per producer averaged 58,415 pounds, up 3.6 percent from January.

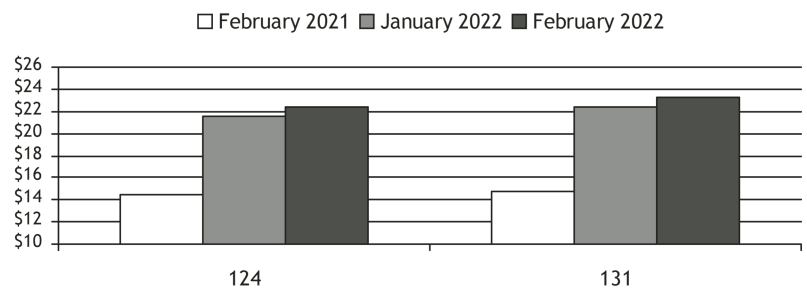
Class I producer milk during February totaled 126.4 million pounds, 18.9 percent of total producer receipts. Daily usage averaged 4.5 million pounds, down 0.5 percent from January. ▼

#### Arizona (FO 131)

Producers delivered a total of 411.2 million pounds of milk to the market during February. Daily deliveries averaged 14.7 million pounds, up 5.0 percent from January. An estimated 65 producers delivered milk to the market during the month. Daily deliveries per producer averaged 225,922 pounds, up 5.0 percent from January.

Class I producer milk during February totaled 111.2 million pounds, 27.1 percent of total producer receipts. Daily usage averaged 4.0 million pounds, up 3.9 percent from January. ▼

### UNIFORM PRICE



## Pool Quick Stats

Producer Prices & Component Levels	FO 124		FO 131	
	Jan	Feb	Jan	Feb
Uniform Price (at 3.5%)	\$21.49	\$22.45	\$22.44	\$23.30
Uniform Price (at test)	\$25.46	\$26.12	\$23.57	\$24.30
PPD	\$1.11	\$1.54		
Butterfat	\$2.9567	\$3.0218		n/a
Protein	\$2.3563	\$2.3168		
Other Solids	\$0.5249	\$0.5983		
Uniform Skim			\$12.90	\$13.32
Uniform Butterfat		n/a	\$2.8549	\$2.9856
Butterfat	4.433%	4.366%	3.915%	3.848%
Protein	3.485%	3.423%		
Other Solids	5.774%	5.775%		n/a

### HIGHLIGHTS THIS ISSUE

- ✓ 2021 Financial Statements
- ✓ USDA Seeking National Dairy Promotion and Research Board Nominees

# Federal Order Price Summaries

## FINAL CLASS PRICES

The February 2022 Final Class Prices were calculated using AMS commodity price surveys from February 5, 12, 19, and 26, 2022. Current and archived Final Class Price announcements are available at [www.fmmaseattle.com/classcomponent.html](http://www.fmmaseattle.com/classcomponent.html).

FINAL	Class I (FO124)	Class I (FO131)	Class II	Class III	Class IV	Butterfat	Protein	Other Solids	Nonfat Solids
Jan 2022	\$21.61	\$22.06	\$22.83	\$20.38	\$23.09	\$2.9567	\$2.3563	\$0.5249	\$1.4662
Feb 2022	\$23.54	\$23.99	\$23.79	\$20.91	\$24.00	\$3.0218	\$2.3168	\$0.5983	\$1.5450
Change	\$1.93	\$1.93	\$0.96	\$0.53	\$0.91	\$0.0651	(\$0.0395)	\$0.0734	\$0.0788

## ADVANCED CLASS I PRICE

The April 2022 Advanced Price was calculated using AMS commodity price surveys from March 12 and 19, 2022. Current and archived Advanced Price announcements are available at [www.fmmaseattle.com/advance.html](http://www.fmmaseattle.com/advance.html).

ADVANCED	Base Butterfat	Class III Skim	Class IV Skim	Base Skim	Base Class I	Class I (FO124)	Class I (FO131)	Class II Skim	Class II Non-fat Solids
Mar 2022	\$2.9838	\$10.59	\$13.71	\$12.89	\$22.88	\$24.78	\$25.23	\$14.41	\$1.6011
Apr 2022	\$3.1098	\$11.97	\$14.51	\$13.98	\$24.38	\$26.28	\$26.73	\$15.21	\$1.6900
Change	\$0.1260	\$1.38	\$0.80	\$1.09	\$1.50	\$1.50	\$1.50	\$0.80	\$0.0889

# Commodity Price Summaries

### AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

	Jan	Feb	Change
Cheese	\$1.8978	\$1.9068	\$0.0090
Butter	\$2.6130	\$2.6668	\$0.0538
Nonfat Dry Milk	\$1.6488	\$1.7284	\$0.0796
Whey	\$0.7087	\$0.7800	\$0.0713

### AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

	Mar	Apr	Change
Cheese	\$1.8906	\$2.0537	\$0.1631
Butter	\$2.6354	\$2.7395	\$0.1041
Nonfat Dry Milk	\$1.7062	\$1.7963	\$0.0901
Whey	\$0.7660	\$0.7922	\$0.0262

## CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed an increase in prices received for 40-pound blocks and an increase for 500-pound barrels. The survey of 40-pound blocks showed an increase of 23.23 cents between the February 12 and the March 19 surveys, to \$2.1119 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed an increase of 17.83 cents to \$2.0309 per pound.

The AMS butter price showed a net increase of 14.85 cents between the weeks ending February 12 and March 19 from \$2.6031 per pound to \$2.7516 per pound. The AMS nonfat dry milk showed a net increase of 7.18 cents since mid-February to \$1.7942 per pound. The average price for AMS whey showed a net increase of 1.05 cents since mid-February to \$0.7895 per pound. 🐄

# Monthly Selected Statistics

PRICE & POOL DATA	PACIFIC NORTHWEST				ARIZONA			
	Feb 2022	Jan 2022	Feb 2021	Jan 2021	Feb 2022	Jan 2022	Feb 2021	Jan 2021
<b>Producer Prices</b>								
Producer Price Differential (\$/cwt)	\$1.54	\$1.11	(\$1.32)	(\$1.36)	+	+	+	+
Butterfat (\$/pound)	3.0218	2.9567	1.4376	1.5541	+	+	+	+
Protein (\$/pound)	2.3168	2.3563	2.9816	3.0355	+	+	+	+
Other Solids (\$/pound)	0.5983	0.5249	0.3161	0.2682	+	+	+	+
Uniform Skim Price (\$/cwt)	+	+	+	+	13.32	\$12.90	\$9.89	\$9.86
Uniform Butterfat Price (\$/pound)	+	+	+	+	2.9856	2.8549	1.4698	1.5614
Statistical Uniform Price (\$/cwt)	\$22.45	\$21.49	\$14.43	\$14.68	\$23.30	\$22.44	\$14.69	\$14.98
<b>Producer Data</b>								
Number of Producers	<b>410</b>	410	351	352	<b>65</b>	65	64	63
Avg. Daily Production (pounds)	<b>58,415</b>	56,389	57,260	56,818	<b>225,922</b>	215,226	177,845	180,311
<b>Producer Milk Ratios</b>								
Class I	18.85%	19.63%	23.01%	22.16%	27.05%	27.34%	29.75%	29.70%
Class II	5.80%	5.46%	6.93%	5.93%	13.98%	13.23%	9.39%	8.32%
Class III	42.90%	44.80%	27.07%	28.32%	26.49%	24.44%	3.02%	2.65%
Class IV	32.45%	30.11%	42.99%	43.59%	32.48%	34.99%	57.84%	59.33%
<b>Market Shrinkage</b>								
Pounds	8,511,868	10,593,703	8,663,344	8,784,316	4,095,165	4,507,117	1,837,927	2,881,756
% of Producer Milk	1.27%	1.48%	1.54%	1.42%	1.00%	1.04%	0.58%	0.82%

+ Not Applicable. Preliminary data indicated in **bold**.

# Monthly Supplemental Statistics

SUPPLEMENTAL DATA	PACIFIC NORTHWEST				ARIZONA			
	Jan 2022	Dec 2021	Jan 2021	Dec 2020	Jan 2022	Dec 2021	Jan 2021	Dec 2020
<b>Number of Handlers</b>								
Pool Handlers	19	19	18	18	9	9	8	8
<i>Distributing Plants</i>	11	11	11	11	7	7	6	6
<i>Supply Plants 1/</i>	5	5	4	4	1	1	1	1
<i>Cooperatives</i>	3	3	3	3	1	1	1	1
Producer-Handlers	5	5	5	5	0	0	0	0
Other Plants w/ Class I Use	<b>27</b>	29	32	32	<b>29</b>	29	26	28
<b>Class I Route Disposition In Area</b>								
By Pool Plants	127,659,024	129,237,153	126,262,836	132,544,939	78,362,275	84,605,664	74,397,227	79,150,015
By Producer-Handlers	4,968,868	5,508,358	5,666,478	6,601,360	0	0	0	0
By Other Plants	<b>14,087,185</b>	13,717,791	15,875,921	16,077,573	<b>9,188,541</b>	10,510,100	10,150,989	9,165,678
Total	146,715,077	148,463,302	147,805,235	155,223,872	87,550,816	95,115,764	84,548,216	88,315,693
<b>Producer-Handler Data</b>								
% Class I Use	44.59%	49.83%	47.70%	54.83%	0.00%	0.00%	0.00%	0.00%
% of Total In-Area Route Dispositions	3.39%	3.71%	3.83%	4.25%	0.00%	0.00%	0.00%	0.00%

Preliminary data indicated in **bold**. 1/ Includes Cooperative Pool Manufacturing Plants.

# Monthly Statistical Summary

RECEIPTS & UTILIZATION	PACIFIC NORTHWEST				ARIZONA			
	Feb	Jan	Feb	Jan	Feb	Jan	Feb	Jan
	2022	2022	2021	2021	2022	2022	2021	2021
<b>Receipts of Milk</b>								
Total Producer Milk	670,601,352	716,705,863	562,749,858	620,000,396	411,177,303	433,680,438	318,697,623	352,146,536
Receipts From Other Sources	14,216,447	22,553,865	6,551,429	9,593,517	3,749,433	7,086,172	2,932,955	3,199,585
Opening Inventory	43,970,530	35,192,058	37,189,992	32,996,867	34,648,544	34,112,034	24,787,408	21,132,289
<b>Total To Be Accounted For</b>	<b>728,788,329</b>	<b>774,451,786</b>	<b>606,491,279</b>	<b>662,590,780</b>	<b>449,575,280</b>	<b>474,878,644</b>	<b>346,417,986</b>	<b>376,478,410</b>
<b>Utilization of Receipts</b>								
Whole milk	39,967,261	43,959,217	39,112,786	43,401,295	25,990,179	28,451,834	24,598,546	27,614,330
Flavored milk & drinks	10,552,169	11,382,878	7,154,766	7,156,405	7,668,059	7,773,181	5,218,484	4,289,616
2% milk	41,993,429	46,326,848	44,846,854	47,810,292	26,542,083	27,688,884	26,818,237	28,427,646
1% milk	16,024,078	16,840,494	17,512,160	18,462,215	8,296,680	9,130,240	8,801,125	9,389,134
Skim milk	7,094,897	7,763,380	7,489,748	8,206,767	4,371,960	4,820,387	3,831,466	4,203,515
Buttermilk	1,471,846	1,386,207	1,291,379	1,225,862	559,441	497,749	471,713	472,986
Class I dispositions in area	117,103,680	127,659,024	117,407,693	126,262,836	73,428,402	78,362,275	69,739,571	74,397,227
Class I dispositions out of area	6,174,605	8,273,870	9,496,080	10,530,800	37,635,762	43,039,500	25,984,492	27,951,929
Other Class I usage	21,695,895	23,204,560	19,703,334	20,034,713	16,562,098	17,512,757	13,230,221	14,591,868
<b>Utilization by Class</b>								
Total Class I Use	144,974,180	159,137,454	146,607,107	156,828,349	127,626,262	138,914,532	108,954,284	116,941,024
Total Class II Use	46,301,409	43,952,554	41,445,393	41,150,927	58,833,520	58,477,218	30,808,986	30,076,425
Total Class III Use	291,196,286	324,531,657	152,321,234	175,587,328	109,014,484	106,151,663	1/	9,345,877
Total Class IV Use	246,316,454	246,830,121	266,117,545	289,024,176	154,101,014	171,335,231	206,654,716	220,115,084
<b>Total Accounted For</b>	<b>728,788,329</b>	<b>774,451,786</b>	<b>606,491,279</b>	<b>662,590,780</b>	<b>449,575,280</b>	<b>474,878,644</b>	<b>346,417,986</b>	<b>376,478,410</b>

CLASSIFICATION OF RECEIPTS	PACIFIC NORTHWEST				ARIZONA			
	Feb	Jan	Feb	Jan	Feb	Jan	Feb	Jan
	2022	2022	2021	2021	2022	2022	2021	2021
<b>Producer milk</b>								
Class I	126,415,674	140,680,267	129,470,073	137,397,400	111,229,357	118,580,946	94,827,385	104,599,482
Class II	38,871,617	39,155,330	38,979,334	36,782,395	57,487,146	57,382,657	29,935,030	29,287,165
Class III	287,699,038	321,105,712	152,321,234	175,587,328	108,900,746	105,978,834	9,616,346	9,345,877
Class IV	217,615,023	215,764,554	241,979,217	270,233,273	133,560,054	151,738,001	184,318,862	208,914,012
<b>Other receipts</b>								
Class I	18,558,506	18,457,187	17,137,034	19,430,949	16,396,905	20,333,586	14,126,899	12,341,542
Class II	7,429,792	4,797,224	2,466,059	4,368,532	1/	1/	873,956	1/
Class III	3,497,248	3,425,945	0	0	113,738	172,829	1/	0
Class IV	28,701,431	31,065,567	24,138,328	18,790,903	21,887,334	20,691,791	12,719,508	11,990,332
<b>Avg. daily producer receipts</b>	<b>23,950,048</b>	<b>23,119,544</b>	<b>20,098,209</b>	<b>20,000,013</b>	<b>14,684,904</b>	<b>13,989,692</b>	<b>11,382,058</b>	<b>11,359,566</b>
Change From Previous Year	19.17%	15.60%	-10.25%	-19.42%	29.02%	23.15%	-23.06%	-20.50%
<b>Avg. daily Class I use</b>	<b>5,177,649</b>	<b>5,133,466</b>	<b>5,235,968</b>	<b>5,058,979</b>	<b>4,558,081</b>	<b>4,481,114</b>	<b>3,891,224</b>	<b>3,772,291</b>
Change From Previous Year	-1.11%	1.47%	-0.36%	-6.71%	17.14%	18.79%	0.34%	-4.26%

1/ Restricted - Included with Class IV.

# 2021 Year End Financial Statements

## INCOME AND EXPENSE STATEMENT\*

For Year Ending December 31, 2021

	<u>Administrative Fund</u>	<u>Marketing Service Fund</u>
<b>Income</b>		
Assessments or Deductions	\$ 4,305,850	\$ 211,576
Late Payment Charges Assessed	4,644	-
Interest Earned	3,073	-
<b>Total Income</b>	<u>\$ 4,313,567</u>	<u>\$ 211,576</u>
<b>Expenses</b>		
Salaries and Services	\$ 2,216,164	\$ 149,687
Travel	537	-
Communications	56,039	-
Employer Payroll Contributions	902,562	58,211
Insurance	15,543	-
Contractual Expenses	48,509	-
Rent-Buildings and Equipment	404,194	-
Repairs and Maintenance	22,616	-
Supplies	48,669	-
Testing and Weighing	94,232	-
Utilities	14,174	-
Depreciation of Fixed Assets	34,792	-
Conferences and Meetings	800	-
Training	11,544	-
Miscellaneous	1,264	-
<b>Total Expenses</b>	<u>\$ 3,871,639</u>	<u>\$ 207,898</u>
<b>NET INCOME</b>	<u>\$ 441,928</u>	<u>\$ 3,678</u>

## BALANCE SHEET\*

As of December 31, 2021

	<u>Administrative Fund</u>	<u>Marketing Service Fund</u>
<b>ASSETS</b>		
<b><u>Current Assets</u></b>		
Cash	\$ 4,955,965	\$ -
Accounts Receivable:		
Handlers	423,977	20,068
Allowance for Uncollectible Accounts	(20,765)	-
Other	41,522	-
<b><u>Other Assets</u></b>		
Prepaid Expenses	32,213	-
<b><u>Fixed Assets</u></b>		
Furniture and Equipment	417,400	-
Accumulated Depreciation	(408,347)	-
Laboratory Equipment	520,480	-
Accumulated Depreciation	(389,286)	-
Leasehold Improvements	19,661	-
Accumulated Depreciation	(18,594)	-
<b>TOTAL ASSETS</b>	<u>\$ 5,574,226</u>	<u>\$ 20,068</u>
<b>LIABILITIES AND OPERATING BALANCE</b>		
<b><u>Current Liabilities</u></b>		
Accounts Payable:		
Trade Creditors	\$ 14,788	\$ -
Accrued Employee Annual Leave	237,198	-
Payroll Contributions and Withholdings	18,146	-
<b><u>Operating Balance</u></b>	<u>5,304,094</u>	<u>20,068</u>
<b>TOTAL LIABILITIES AND OPERATING BALANCE</b>	<u>\$ 5,574,226</u>	<u>\$ 20,068</u>

\* May not add due to rounding.

## USDA News

### USDA SEEKING NATIONAL DAIRY PROMOTION AND RESEARCH BOARD NOMINEES

On March 23, the USDA announced the Agricultural Marketing Service (AMS) is seeking nominees for the National Dairy Promotion and Research Board. The deadline for nominations is April 25, 2022.

From the nominees, the Secretary of Agriculture will appoint twelve individuals to succeed members whose terms expire on October 31, 2022. Newly appointed members will serve three-year terms from November 1, 2022, through October 31, 2025.

The USDA is seeking nominees for: Five seats for Region 2 (California and Hawaii); One seat for Region 3 (Arizona, Colorado, Montana, Nevada, Utah and Wyoming); One seat for Region 4 (Arkansas, Kansas, New Mexico, Oklahoma and Texas); One seat for Region 6 (Wisconsin); One seat for Region 9 (Indiana, Michigan, Ohio and West Virginia); One seat for Region 10 (Alabama, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, Puerto Rico, South Carolina, Tennessee and Virginia); One seat for Region 11 (Delaware, Maryland, New Jersey and Pennsylvania); One seat for Region 12 (Connecticut, Maine, Massachusetts, New Hampshire, New York, Rhode Island and Vermont).

Nominees must be dairy producers in the region for which they are nominated. The 37-member board consists of 36 dairy producers from 12 regions and one dairy importer. Nomination forms are available on the AMS National Dairy Promotion and Research Board [webpage](#). For more information, contact Jill Hoover at (202) 720-1069 or [jill.hoover@usda.gov](mailto:jill.hoover@usda.gov).

The board is industry-funded and supports the marketing and promotion of dairy products.

The full announcement can be found at <https://www.ams.usda.gov/content/usda-seeks-nominees-national-dairy-promotion-and-research-board-3>. 🐄

# Federal Order Statistics for February 2022

Federal Order Name (Number)	Producer Deliveries	Class I Receipts	Class I Utilization	Class I Price	Uniform Price
	- million pounds -			- per cwt (at location) -	
Northeast (FO 1)	2,062.7	639.0	31.0%	\$24.89	\$23.67
Appalachian (FO 5)	424.7	303.3	71.4%	\$25.04	\$24.87
Florida (FO 6)	205.0	168.4	82.2%	\$27.04	\$26.71
Southeast (FO 7)	301.3	233.0	77.3%	\$25.44	\$25.47
Upper Midwest (FO 30)	2,389.6	194.9	8.2%	\$23.44	\$21.19
Central (FO 32)	1,169.9	345.7	29.5%	\$23.64	\$21.98
Mideast (FO 33)	1,278.6	504.7	39.5%	\$23.64	\$22.19
California (FO 51)	1,725.7	367.6	21.3%	\$23.74	\$21.97
<b>Pacific Northwest (FO 124)</b>	<b>670.6</b>	<b>126.4</b>	<b>18.9%</b>	<b>\$23.54</b>	<b>\$22.45</b>
Southwest (FO 126)	1,053.0	308.6	29.3%	\$24.64	\$22.40
<b>Arizona (FO 131)</b>	<b>411.2</b>	<b>111.2</b>	<b>27.0%</b>	<b>\$23.99</b>	<b>\$23.30</b>

For links to Market Administrator's webpages, see [www.fmmaseattle.com/links.html](http://www.fmmaseattle.com/links.html).

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