Facilitating the Efficient Marketing of Milk and Dairy Products

Pacific Northwest and Arizona Marketing Areas

Lisa K. Wyatt, Market Administrator

Volume 46, No. 12

December 2020

Data for November 2020

MARKET SUMMARIES FOR NOVEMBER

Pacific Northwest (FO 124)

Producers delivered a total of 586.0 million pounds of milk to the market during November. Daily deliveries averaged 19.5 million pounds, down 1.7 percent from October. An estimated 354 producers delivered milk to the market during the month. Daily deliveries per producer averaged 55,175 pounds, down 1.7 percent from October.

Class I producer milk during November totaled 140.9 million pounds, 24.0 percent of total producer receipts. Daily usage averaged 4.7 million pounds, up 0.9 percent from October.

Arizona (FO 131)

Producers delivered a total of 316.0 million pounds of milk to the market during November. Daily deliveries averaged 10.5 million pounds, up 8.1 percent from October. An estimated 67 producers delivered milk to the market during the month. Daily deliveries per producer averaged 157,210 pounds, up 8.1 percent from October.

Class I producer milk during November totaled 108.0 million pounds, 34.2 percent of total producer receipts. Daily usage averaged 3.6 million pounds, up 2.9 percent from October.



Pool Quick Stats

Producer Prices &	FO	124	FO	131	
Component Levels	Oct	Nov	Oct	Nov	
Uniform Price (at 3.5%)	\$15.84	\$16.46	\$15.24	\$16.04	
Uniform Price (at test)	\$18.42	\$19.87	\$15.61	\$16.49	
PPD	(\$5.77)	(\$6.88)			
Butterfat	\$1.6388	\$1.5553	n/a		
Protein	\$5.0146	\$5.6226	111	/ a	
Other Solids	\$0.1534	\$0.1894			
Uniform Skim	n/a		\$9.86	\$10.90	
Uniform Butterfat	117	ď	\$1.6367	\$1.5781	
Butterfat	4.126%	4.266%	3.737%	3.805%	
Protein	3.300%	3.384%		/-	
Other Solids	5.766%	5.757%	n.	/a	

HIGHLIGHTS THIS ISSUE

✓ Important Dates

Issued December 2020

Federal Order Price Summaries

FINAL CLASS PRICES

The November 2020 Final Class Prices were calculated using AMS commodity price surveys from November 7, 14, 21, and 28. Current and archived Final Class Price announcements are available at www.fmmaseattle.com/classcomponent.html.

FINAL	Class I (FO124)	Class I (FO131)	Class II	Class III	Class IV	Butterfat	Protein	Other Solids	Nonfat Solids
Oct 2020	\$17.10	\$17.55	\$13.63	\$21.61	\$13.47	\$1.6388	\$5.0146	\$0.1534	\$0.8902
Nov 2020	\$19.94	\$20.39	\$13.86	\$23.34	\$13.30	\$1.5553	\$5.6226	\$0.1894	\$0.9047
Change	\$2.84	\$2.84	\$0.23	\$1.73	(\$0.17)	(\$0.0835)	\$0.6080	\$0.0360	\$0.0145

ADVANCED CLASS I PRICE

The January 2021 Advanced Price was calculated using AMS commodity price surveys from December 12 and 19, 2020. Current and archived Advanced Price announcements are available at www.fmmaseattle.com/advance.html.

ADVANCED	Butterfat	Class III Skim	Class IV Skim	Base Skim	Base Class I	Class I (FO124)	Class I (FO131)	Class II Skim	Class II Non- fat Solids
Dec 2020	\$1.5756	\$20.07	\$8.21	\$14.88	\$19.87	\$21.77	\$22.22	\$8.91	\$0.9900
Jan 2021	\$1.5609	\$10.25	\$8.33	\$10.03	\$15.14	\$17.04	\$17.49	\$9.03	\$1.0033
Change	(\$0.0147)	(\$9.82)	\$0.12	(\$4.85)	(\$4.73)	(\$4.73)	(\$4.73)	\$0.12	\$0.0133

Commodity Price Summaries

AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

	Oct	Nov	Change		Dec	Jan	Change
Cheese	\$2.2921	\$2.4535	\$0.1614	Cheese	\$2.6180	\$1.6038	(\$1.0142)
Butter	\$1.5248	\$1.4558	(\$0.0690)	Butter	\$1.4726	\$1.4604	(\$0.0122)
Nonfat Dry Milk	\$1.0670	\$1.0816	\$0.0146	Nonfat Dry Milk	\$1.0891	\$1.1029	\$0.0138
Whey	\$0.3480	\$0.3830	\$0.0350	Whey	\$0.3746	\$0.4180	\$0.0434

CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed a decrease in prices received for 40-pound blocks and a decrease for 500-pound barrels. The survey of 40-pound blocks showed a decrease of 104.13 cents between the November 14 and the December 19 surveys, to \$1.6959 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a decrease of 103.42 cents to \$1.4566 per pound.

The AMS butter price showed a net increase of 0.67 cents between the weeks ending November 14 and December 19 from \$1.4710 per pound to \$1.4777 per pound. The AMS nonfat dry milk showed a net increase of 2.11 cents since mid-November to \$1.1047 per pound. The average price for AMS whey showed a net increase of 4.61 cents since mid-November to \$0.4264 per pound.

Monthly Selected Statistics

	PACIFIC NORTHWEST				ARIZONA			
PRICE & POOL DATA	Nov 2020	Oct 2020	Nov 2019	Oct 2019	Nov 2020	Oct 2020	Nov 2019	Oct 2019
Producer Prices								
Producer Price Differential (\$/cwt)	(\$6.88)	(\$5.77)	(\$2.81)	(\$1.47)	+	+	+	+
Butterfat (\$/pound)	1.5553	1.6388	2.3195	2.4031	+	+	+	+
Protein (\$/pound)	5.6226	5.0146	3.9118	3.1700	+	+	+	+
Other Solids (\$/pound)	0.1894	0.1534	0.1112	0.1447	+	+	+	+
Uniform Skim Price (\$/cwt)	+	+	+	+	\$10.90	\$9.86	\$10.72	\$9.95
Uniform Butterfat Price (\$/pound)	+	+	+	+	1.5781	1.6367	2.3379	2.4323
Statistical Uniform Price (\$/cwt)	\$16.46	\$15.84	\$17.64	\$17.25	\$16.04	\$15.24	\$18.53	\$18.11
Producer Data								
Number of Producers	354	354	392	406	67	67	71	70
Avg. Daily Production (pounds)	55,175	56,103	51,172	50,406	157,210	145,419	173,062	168,206
Producer Milk Ratios								
Class I	24.04%	23.44%	23.76%	24.28%	34.17%	35.89%	28.46%	29.38%
Class II	6.76%	6.38%	6.21%	6.14%	12.24%	13.08%	7.79%	9.49%
Class III	28.57%	29.20%	27.45%	27.42%	3.47%	4.13%	22.15%	28.00%
Class IV	40.63%	40.98%	42.58%	42.16%	50.12%	46.90%	41.60%	33.13%
Market Shrinkage								
Pounds	10,737,671	8,027,790	7,674,755	6,696,266	2,476,368	3,536,564	4,286,510	3,317,953
% of Producer Milk	1.83%	1.30%	1.28%	1.06%	0.78%	1.17%	1.16%	0.91%

⁺ Not Applicable. Preliminary data indicated in **bold**.

Monthly Supplemental Statistics

	PAC	CIFIC NO	ORTHWE	EST	ARIZONA			
SUPPLEMENTAL DATA	Oct	Sep	Oct	Sep	Oct	Sep	Oct	Sep
	2020	2020	2019	2019	2020	2020	2019	2019
Number of Handlers								
Pool Handlers	18	18	20	20	8	8	8	8
Distributing Plants	11	11	11	11	6	6	6	6
Supply Plants 1/	4	4	4	4	1	1	1	1
Cooperatives	3	3	5	5	1	1	1	1
Producer-Handlers	5	5	5	5	0	0	0	0
Other Plants w/ Class I Use	30	29	27	27	27	27	27	29
Class I Route Disposition In Area								
By Pool Plants	132,178,991	126,260,075	140,670,038	130,297,768	78,239,044	71,083,201	77,165,083	72,441,950
By Producer-Handlers	6,079,453	6,112,264	6,161,946	5,620,035	0	0	0	0
By Other Plants	14,895,086	14,759,115	12,753,969	12,559,691	9,120,189	8,722,324	7,142,430	6,987,279
Total	153,153,530	147,131,454	159,585,953	148,477,494	87,359,233	79,805,525	84,307,513	79,429,229
Producer-Handler Data								
% Class I Use	47.63%	51.75%	51.24%	49.95%	0.00%	0.00%	0.00%	0.00%
% of Total In-Area Route Dispositions	3.97%	4.15%	3.86%	3.79%	0.00%	0.00%	0.00%	0.00%

Preliminary data indicated in **bold** . 1/ Includes Cooperative Pool Manufacturing Plants.

Monthly Statistical Summary

	PA	CIFIC NO	DRTHWE	ST	ARIZONA				
RECEIPTS & UTILIZATION	Nov	Oct	Nov	Oct	Nov	Oct	Nov	Oct	
	2020	2020	2019	2019	2020	2020	2019	2019	
Receipts of Milk									
Total Producer Milk	585,958,068	615,678,452	601,784,658	634,407,885	315,992,128	302,035,586	368,621,603	365,007,929	
Receipts From Other Sources	16,517,046	10,189,422	9,183,433	9,123,399	3,086,155	4,930,630	4,028,882	5,933,143	
Opening Inventory	37,126,259	32,192,634	33,414,758	34,537,107	22,166,063	21,356,549	24,674,114	23,395,480	
Total To Be Accounted For	639,601,373	658,060,508	644,382,849	678,068,391	341,244,346	328,322,765	397,324,599	394,336,552	
Utilization of Receipts									
Whole milk	42,071,378	44,626,792	42,329,704	44,052,111	26,588,894	26,956,608	27,778,357	27,677,267	
Flavored milk & drinks	10,378,265	10,067,520	13,820,703	15,282,781	5,651,173	5,522,866	6,542,152	6,688,467	
2% milk	48,579,227	48,466,336	48,842,120	50,173,557	30,928,704	31,913,766	28,442,109	27,730,959	
1% milk	18,551,879	19,036,412	18,140,772	19,563,356	9,120,572	9,308,290	9,656,308	9,894,651	
Skim milk	8,289,790	8,470,199	9,544,387	9,924,415	4,105,201	4,057,923	4,736,788	4,685,579	
Buttermilk	1,431,633	1,511,732	1,648,355	1,673,818	510,313	479,591	533,443	488,160	
Class I dispostions in area	129,302,172	132,178,991	134,326,041	140,670,038	76,904,857	78,239,044	77,689,157	77,165,083	
Class I dispositions out of area	10,510,368	10,961,968	9,190,571	8,986,172	29,510,197	30,330,619	27,907,321	27,981,204	
Other Class I usage	19,768,508	18,818,085	22,894,949	24,527,504	13,841,069	14,186,208	14,599,398	16,275,930	
Utilization by Class									
Total Class I Use	159,581,048	161,959,044	166,411,561	174,183,714	120,256,123	122,755,871	120,195,876	121,422,217	
Total Class II Use	43,810,629	43,532,862	39,910,744	44,044,779	39,530,300	40,702,840	30,054,749	35,505,292	
Total Class III Use	167,470,081	179,796,987	165,176,550	173,983,207	1/	1/	81,706,102	1/	
Total Class IV Use	268,739,615	272,771,615	272,883,994	285,856,691	181,457,923	164,864,054	165,367,872	237,409,043	
Total Accounted For	639,601,373	658,060,508	644,382,849	678,068,391	341,244,346	328,322,765	397,324,599	394,336,552	

	PA	CIFIC NO	PRTHWES	ST	ARIZONA				
CLASSIFICATION OF	Nov	Oct	Nov	Oct	Nov	Oct	Nov	Oct	
RECEIPTS	2020	2020	2019	2019	2020	2020	2019	2019	
Producer milk									
Class I	140,851,100	144,316,006	143,001,162	154,034,472	107,973,372	108,408,885	104,921,973	107,224,687	
Class II	39,608,950	39,273,221	37,356,196	38,972,188	38,690,738	39,509,737	28,712,928	34,629,807	
Class III	167,381,342	179,796,763	165,175,222	173,983,207	10,957,285	12,478,343	81,666,989	102,213,102	
Class IV	238,116,676	252,292,462	256,252,078	267,418,018	158,370,733	141,638,621	153,319,713	120,940,333	
Other receipts									
Class I	18,729,948	17,643,038	23,410,399	20,149,242	12,282,751	14,346,986	15,273,903	14,197,530	
Class II	4,201,679	4,259,641	2,554,548	5,072,591	839,562	1/	1/	1/	
Class III	1/	1/	1/	0	0	1/	1/	1/	
Class IV	30,711,678	20,479,377	16,633,244	18,438,673	12,129,905	11,940,193	13,429,093	15,131,093	
Avg. daily producer receipts	19,531,936	19,860,595	20,059,489	20,464,770	10,533,071	9,743,083	12,287,387	11,774,449	
Change From Previous Year	-2.63%	-2.95%	-16.90%	-21.69%	-14.28%	-17.25%	-11.02%	-12.92%	
Avg. daily Class I use	5,319,368	5,224,485	5,547,052	5,618,829	4,008,537	3,959,867	4,006,529	3,916,846	
Change From Previous Year	-4.10%	-7.02%	-3.90%	-11.02%	0.05%	1.10%	0.26%	0.61%	

^{1/} Restricted - Included with Class IV. 2/ Restricted - Included with Flavored milk and drinks.

USDA News

IMPORTANT DATES

The important dates concerning the 2021 Federal order price announcements, reporting and payments are now available.

The 2021 AMS release dates are as follows:

Advanced Prices & Pricing Factors

· Wed., December 23, 2020

- Thurs., January 21, 2021
- · Thurs., February 18
- · Wed., March 17
- · Wed., April 21
- · Wed., May 19
- · Wed., June 23
- · Wed., July 21
- · Wed., August 18
- · Wed., September 22
- · Wed., October 20
- · Wed., November 17

Final Class & Component Prices

- · Wed., February 3
- · Wed., March 3
- · Wed., March 31
- · Wed., May 5
- · Thurs., June 3
- · Wed., June 30
- · Wed., August 4
- · Wed., September 1
- · Wed., September 29
- · Wed., November 3
- · Wed., December 1
- · Wed., January 5, 2022

The 2021 release dates for price announcements, as issued by the Agricultural Marketing Service (AMS) are available via the market administrator's website at www.fmmaseattle.com/dates.html. Tables that identify reporting and payment dates specific to the Pacific Northwest (FO 124) and Arizona (FO 131) Federal Orders are available via the market administrator's website at www.fmmaseattle.com/reportingandpaymentdates.html.



Federal Order Statistics for November 2020

Federal Order Name	Producer	Class I	Class I	Class I	Uniform
(Number)	Deliveries	Receipts	Utilization	Price	Price
	- million	pounds -		- per cwt (a	t location) -
Northeast (FO 1)	2,187.6	683.1	31.2%	\$21.29	\$18.27
Appalachian (FO 5)	435.7	332.5	76.3%	\$21.44	\$19.72
Florida (FO 6)	214.5	176.0	82.1%	\$23.44	\$21.70
Southeast (FO 7)	375.3	258.6	68.9%	\$21.84	\$19.66
Upper Midwest (FO 30)	895.6	213.0	23.8%	\$19.84	\$17.91
Central (FO 32)	881.2	387.9	44.0%	\$20.04	\$14.84
Mideast (FO 33)	1,248.6	575.2	46.1%	\$20.04	\$15.94
California (FO 51)	1,843.1	425.8	23.1%	\$20.14	\$13.79
Pacific Northwest (FO 124)	586.0	140.9	24.0%	\$19.94	\$16.46
Southwest (FO 126)	910.1	340.0	37.4%	\$21.04	\$14.89
Arizona (FO 131)	316.0	108.0	34.2%	\$20.39	\$16.04
For links to Market Ad	ministrator's we	bpages, see w	ww.fmmaseattle.	com/links.ht	ml.

In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov.

USDA is an equal opportunity provider, employer, and lender.

Bothell Office

1930 220th Street SE, Suite 102 Bothell, Washington 98021

> Phone: (425) 487-6009 Fax: (425) 487-2775

E-mail the MA Office

fmmaseattle@fmmaseattle.com



Phoenix Office

4835 E Cactus Road, Suite 440 Scottsdale, Arizona 85254

> Phone: (602) 547-2909 Fax: (602) 547-2906