



Pacific Northwest and Arizona Marketing Areas

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Data for July 2020

MARKET SUMMARIES FOR JULY

Pacific Northwest (FO 124)

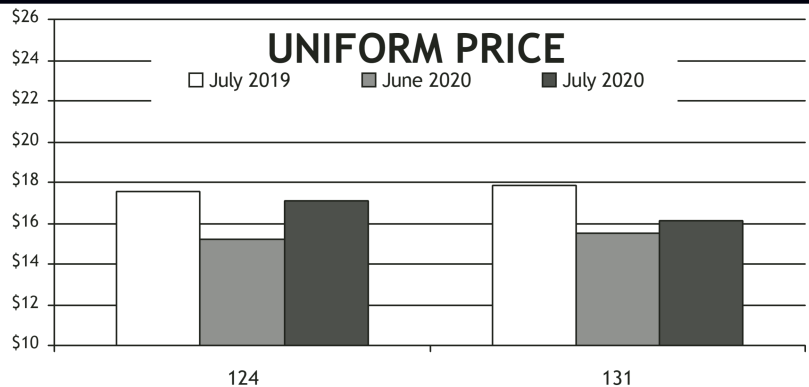
Producers delivered a total of 700.9 million pounds of milk to the market during July. Daily deliveries averaged 22.6 million pounds, up 10.4 percent from June. An estimated 359 producers delivered milk to the market during the month. Daily deliveries per producer averaged 62,982 pounds, up 10.4 percent from June.

Class I producer milk during July totaled 157.6 million pounds, 22.5 percent of total producer receipts. Daily usage averaged 5.1 million pounds, up 12.6 percent from June. 📈

Arizona (FO 131)

Producers delivered a total of 289.9 million pounds of milk to the market during July. Daily deliveries averaged 9.4 million pounds, down 25.4 percent from June. An estimated 68 producers delivered milk to the market during the month. Daily deliveries per producer averaged 137,523 pounds, down 25.4 percent from June.

Class I producer milk during July totaled 102.1 million pounds, 35.2 percent of total producer receipts. Daily usage averaged 3.3 million pounds, up 0.2 percent from June. 📈



Pool Quick Stats

Producer Prices & Component Levels	FO 124		FO 131	
	June	July	June	July
Uniform Price (at 3.5%)	\$15.17	\$17.11	\$15.50	\$16.12
Uniform Price (at test)	\$16.67	\$18.77	\$15.82	\$16.31
PPD	(\$5.87)	(\$7.43)		
Butterfat	\$1.8591	\$1.9583		n/a
Protein	\$4.5349	\$5.6294		
Other Solids	\$0.1696	\$0.1492		
Uniform Skim			\$9.63	\$9.70
Uniform Butterfat		n/a	\$1.7734	\$1.9314
Butterfat	3.920%	3.884%	3.689%	3.606%
Protein	3.146%	3.150%		
Other Solids	5.798%	5.773%		n/a

HIGHLIGHTS THIS ISSUE

- ✓ Milk Donation Reimbursement Program
- ✓ USDA Launches a Resource Hub on Local Food System Response to COVID-19

Federal Order Price Summaries

FINAL CLASS PRICES

The July 2020 Final Class Prices were calculated using AMS commodity price surveys from July 4, 11, 18, 25, and August 1, 2020. Current and archived Final Class Price announcements are available at www.fmmaseattle.com/classcomponent.html.

FINAL	Class I (FO124)	Class I (FO131)	Class II	Class III	Class IV	Butterfat	Protein	Other Solids	Nonfat Solids
Jun 2020	\$13.32	\$13.77	\$12.99	\$21.04	\$12.90	\$1.8591	\$4.5349	\$0.1696	\$0.7354
Jul 2020	\$18.46	\$18.91	\$13.79	\$24.54	\$13.76	\$1.9583	\$5.6294	\$0.1492	\$0.7959
Change	\$5.14	\$5.14	\$0.80	\$3.50	\$0.86	\$0.0992	\$1.0945	(\$0.0204)	\$0.0605

ADVANCED CLASS I PRICE

The September 2020 Advanced Price was calculated using AMS commodity price surveys from August 8 and 15, 2020. Current and archived Advanced Price announcements are available at www.fmmaseattle.com/advance.html.

ADVANCED	Base Butterfat	Class III Skim	Class IV Skim	Base Skim	Base Class I	Class I (FO124)	Class I (FO131)	Class II Skim	Class II Non-fat Solids
Aug 2020	\$1.9743	\$18.08	\$7.12	\$13.34	\$19.78	\$21.68	\$22.13	\$7.82	\$0.8689
Sep 2020	\$1.6775	\$17.43	\$7.13	\$13.02	\$18.44	\$20.34	\$20.79	\$7.83	\$0.8700
Change	(\$0.2968)	(\$0.65)	\$0.01	(\$0.32)	(\$1.34)	(\$1.34)	(\$1.34)	\$0.01	\$0.0011

Commodity Price Summaries

AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION


	Jun	Jul	Change
Cheese	\$2.2152	\$2.5873	\$0.3721
Butter	\$1.7067	\$1.7886	\$0.0819
Nonfat Dry Milk	\$0.9106	\$0.9717	\$0.0611
Whey	\$0.3638	\$0.3440	(\$0.0198)

AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

	Aug	Sep	Change
Cheese	\$2.5653	\$2.4073	(\$0.1580)
Butter	\$1.8018	\$1.5567	(\$0.2451)
Nonfat Dry Milk	\$0.9666	\$0.9683	\$0.0017
Whey	\$0.3467	\$0.3413	(\$0.0054)

CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed a net decrease in prices received for 40-pound blocks and a net decrease for 500-pound barrels. The survey of 40-pound blocks showed a net decrease of 41.80 cents between the July 18 and the August 15 surveys, to \$2.2954 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a net decrease of 30.70 cents to \$2.1237 per pound.

The AMS butter price showed a net decrease of 20.65 cents between the weeks ending July 18 and August 15 from \$1.7675 per pound to \$1.5610 per pound. The AMS nonfat dry milk showed a net decrease of 0.35 cents since mid-July to \$0.9612 per pound. The average price for AMS whey showed a net decrease of 0.60 cents since mid-July to \$0.3367 per pound. 

Monthly Selected Statistics

PRICE & POOL DATA	PACIFIC NORTHWEST				ARIZONA			
	Jul 2020	Jun 2020	Jul 2019	Jun 2019	Jul 2020	Jun 2020	Jul 2019	Jun 2019
Producer Prices								
Producer Price Differential (\$/cwt)	(\$7.43)	(\$5.87)	(\$0.03)	\$0.67	+	+	+	+
Butterfat (\$/pound)	1.9583	1.8591	2.6858	2.6579	+	+	+	+
Protein (\$/pound)	5.6294	4.5349	2.4032	2.0046	+	+	+	+
Other Solids (\$/pound)	0.1492	0.1696	0.1689	0.1702	+	+	+	+
Uniform Skim Price (\$/cwt)	+	+	+	+	\$9.70	\$9.63	\$8.78	\$8.34
Uniform Butterfat Price (\$/pound)	+	+	+	+	1.9314	1.7734	2.6865	2.6505
Statistical Uniform Price (\$/cwt)	\$17.11	\$15.17	\$17.52	\$16.94	\$16.12	\$15.50	\$17.88	\$17.32
Producer Data								
Number of Producers	359	359	485	487	68	68	74	76
Avg. Daily Production (pounds)	62,982	57,048	52,902	52,124	137,523	184,223	170,364	181,572
Producer Milk Ratios								
Class I	22.48%	22.04%	17.68%	16.65%	35.20%	26.23%	25.65%	22.07%
Class II	7.22%	6.28%	5.82%	5.68%	11.30%	9.02%	8.73%	8.73%
Class III	25.59%	28.98%	40.63%	41.91%	4.66%	26.30%	32.72%	33.29%
Class IV	44.71%	42.70%	35.87%	35.76%	48.84%	38.45%	32.90%	35.91%
Market Shrinkage								
Pounds	9,955,652	6,917,977	10,425,274	13,774,870	2,718,556	3,882,886	3,522,508	2,863,233
% of Producer Milk	1.42%	1.13%	1.31%	1.81%	0.94%	1.03%	0.90%	0.69%

+ Not Applicable. Preliminary data indicated in **bold**.

Monthly Supplemental Statistics

SUPPLEMENTAL DATA	PACIFIC NORTHWEST				ARIZONA			
	Jun 2020	May 2020	Jun 2019	May 2019	Jun 2020	May 2020	Jun 2019	May 2019
Number of Handlers								
Pool Handlers	18	18	23	23	8	8	8	8
<i>Distributing Plants</i>	11	11	11	11	6	6	6	6
<i>Supply Plants 1/</i>	4	4	6	6	1	1	1	1
<i>Cooperatives</i>	3	3	6	6	1	1	1	1
Producer-Handlers	5	5	5	5	0	0	0	0
Other Plants w/ Class I Use	27	27	30	28	28	29	28	28
Class I Route Disposition In Area								
By Pool Plants	124,883,317	129,220,553	121,670,964	135,045,863	71,026,998	73,051,798	67,452,519	74,989,842
By Producer-Handlers	6,246,909	6,293,536	5,193,267	6,287,916	0	0	0	0
By Other Plants	14,473,957	15,410,708	12,478,714	12,935,658	8,124,337	8,195,179	6,373,363	7,025,983
Total	145,604,183	150,924,797	139,342,945	154,269,437	79,151,335	81,246,977	73,825,882	82,015,825
Producer-Handler Data								
% Class I Use	51.68%	53.11%	46.50%	53.02%	0.00%	0.00%	0.00%	0.00%
% of Total In-Area Route Dispositions	4.29%	4.17%	3.73%	4.08%	0.00%	0.00%	0.00%	0.00%

Preliminary data indicated in **bold**. 1/ Includes Cooperative Pool Manufacturing Plants.

Monthly Statistical Summary

PACIFIC NORTHWEST

ARIZONA

RECEIPTS & UTILIZATION	Jul	Jun	Jul	Jun	Jul	Jun	Jul	Jun
	2020	2020	2019	2019	2020	2020	2019	2019
Receipts of Milk								
Total Producer Milk	700,924,401	614,412,284	795,385,120	761,526,132	289,899,533	375,813,924	390,814,342	413,983,247
Receipts From Other Sources	10,266,790	6,790,040	11,685,831	9,188,569	6,754,542	6,322,112	11,188,201	11,770,034
Opening Inventory	30,837,022	34,294,140	36,694,389	38,631,126	18,753,118	23,851,938	20,508,295	21,991,884
Total To Be Accounted For	742,028,213	655,496,464	843,765,340	809,345,827	315,407,193	405,987,974	422,510,838	447,745,165
Utilization of Receipts								
Whole milk	41,684,933	41,219,876	43,850,513	40,569,222	27,162,523	26,764,862	27,383,023	25,775,538
Flavored milk & drinks	6,462,570	6,651,123	7,318,880	8,381,416	3,337,696	3,514,405	3,520,553	3,669,356
2% milk	48,975,618	48,698,546	48,370,999	45,193,424	29,390,928	27,949,867	26,604,620	25,784,724
1% milk	16,276,239	16,758,844	17,007,131	16,672,208	8,079,120	8,497,680	8,649,002	8,407,612
Skim milk	10,211,329	10,156,627	9,888,719	9,302,633	3,784,734	3,870,798	4,152,789	3,815,289
Buttermilk	1,607,110	1,398,301	1,785,721	1,552,061	437,468	429,386	460,908	2/
Class I dispositions in area	125,217,799	124,883,317	128,221,963	121,670,964	72,192,469	71,026,998	70,770,895	67,452,519
Class I dispositions out of area	22,592,604	9,306,817	8,694,405	8,808,731	29,493,530	27,648,214	27,204,133	27,220,595
Other Class I usage	23,116,412	15,276,000	18,691,411	18,126,356	14,983,444	13,398,614	13,083,256	11,190,891
Utilization by Class								
Total Class I Use	170,926,815	149,466,134	155,607,779	148,606,051	116,669,443	112,073,826	111,058,284	105,864,005
Total Class II Use	60,716,308	44,578,118	54,246,733	47,686,042	33,938,491	35,010,645	35,881,272	37,905,776
Total Class III Use	179,332,073	178,080,702	323,198,264	319,586,271	1/	1/	129,385,207	139,251,150
Total Class IV Use	331,053,017	283,371,510	310,712,564	293,467,463	164,799,259	258,903,503	146,186,075	164,724,234
Total Accounted For	742,028,213	655,496,464	843,765,340	809,345,827	315,407,193	405,987,974	422,510,838	447,745,165

PACIFIC NORTHWEST

ARIZONA

CLASSIFICATION OF RECEIPTS	Jul	Jun	Jul	Jun	Jul	Jun	Jul	Jun
	2020	2020	2019	2019	2020	2020	2019	2019
Producer milk								
Class I	157,599,427	135,430,010	140,657,837	126,787,229	102,058,074	98,585,295	100,228,737	91,383,607
Class II	50,622,881	38,560,746	46,294,648	43,224,994	32,746,865	33,901,006	34,125,441	36,151,319
Class III	179,332,073	178,080,477	323,198,264	319,176,209	13,495,904	98,847,773	127,855,472	137,828,589
Class IV	313,370,020	262,341,051	285,234,371	272,337,700	141,598,690	144,479,850	128,604,692	148,619,732
Other receipts								
Class I	13,327,388	14,036,124	14,949,942	21,818,822	14,611,369	13,488,531	10,829,547	14,480,398
Class II	10,093,427	6,017,372	7,952,085	4,461,048	1/	1,109,639	1/	1/
Class III	0	1/	0	410,062	1/	1/	1/	1/
Class IV	17,682,997	21,030,684	25,478,193	21,129,763	10,896,291	15,575,880	20,866,949	19,281,520
Avg. daily producer receipts	22,610,465	20,480,409	25,657,585	25,384,204	9,351,598	12,527,131	12,606,914	13,799,442
Change From Previous Year	-11.88%	-19.32%	3.42%	1.15%	-25.82%	-9.22%	-8.62%	-0.92%
Avg. daily Class I use	5,513,768	4,982,204	5,019,606	4,953,535	3,763,530	3,735,794	3,582,525	3,528,800
Change From Previous Year	9.84%	0.58%	-3.67%	-7.76%	5.05%	5.87%	-1.14%	-3.27%

1/ Restricted - Included with Class IV. 2/ Restricted - Included with Flavored milk and drinks.

USDA News

USDA MILK DONATION REIMBURSEMENT PROGRAM

The U.S. Department of Agriculture (USDA) is accepting applications through March 31, 2021, for participation in the Milk Donation Reimbursement Program during fiscal year 2021 (FY21).

Under the program, eligible dairy organizations partner with non-profit organizations to distribute food to low-income individuals and donate fluid milk products to the non-profit partner. After donations are made, the eligible dairy organization may apply for and receive limited reimbursements to cover expenses related to their fluid milk product donations. To participate, the eligible dairy organization must be the entity that has an obligation to a Federal milk marketing order pool. More information can be found at www.ams.usda.gov/mdrp. 🐄

USDA LAUNCHES RESOURCE HUB ON LOCAL FOOD SYSTEM RESPONSE TO COVID-19

The U.S. Department of Agriculture (USDA) announced, on August 19, 2020, the launch of a hub designed to assist local and regional food producers as USDA and its partners develop, share and assess resources on local and regional food system responses to COVID-19. The [Local Food System Response to COVID Resource Hub](#) is a searchable database containing insights and educational material from 16 partner organizations. The aim of the hub is to help local and regional food producers and businesses adapt their market strategies in the current environment.

The 16 partner organizations represent a diverse array of market channels, from direct-to-consumer to restaurants and institutions, and stakeholder groups including representatives for tribal nations and historically underserved communities:

- Center for Environmental Farming Systems
- CSA Innovation Network
- Farm to Institution New England
- Farmers Market Coalition
- The James Beard Foundation
- Local Catch Network
- National Co-op Grocers
- National Farm to School Network
- National Grocers Association Foundation
- North American Farmers Direct Marketing Association
- National Association of State Departments of Agriculture Foundation
- The Network for Incubator & Commissary Kitchens
- Niche Meat Processor Assistance Network
- University of Arkansas - Indigenous Food and Agriculture Initiative
- The Wallace Center
- Washington State University Bread Lab

Under the agreement, USDA is gathering real-time intelligence on what is happening in local and regional marketplaces to understand obstacles and impediments and successful marketing and production strategies and innovations. In addition to the resource hub, the project outcomes include snapshots of each part of the local food economy, case studies and highlights of innovations in the sector, and research on consumer attitudes towards local foods. 🐄

Federal Order Statistics for July 2020

Federal Order Name (Number)	Producer Deliveries	Class I Receipts	Class I Utilization	Class I Price	Uniform Price
	- million pounds -			- per cwt (at location) -	
Northeast (FO 1)	2,345.4	659.0	28.1%	\$19.81	\$19.08
Appalachian (FO 5)	376.1	319.1	84.9%	\$19.96	\$19.34
Florida (FO 6)	192.5	160.2	83.2%	\$21.96	\$20.80
Southeast (FO 7)	388.0	269.2	69.4%	\$20.36	\$18.89
Upper Midwest (FO 30)	1,000.9	211.9	21.2%	\$18.36	\$19.68
Central (FO 32)	823.9	373.9	45.4%	\$18.56	\$15.85
Mideast (FO 33)	1,212.2	530.1	43.7%	\$18.56	\$16.52
California (FO 51)	1,879.4	408.0	21.7%	\$18.66	\$14.72
Pacific Northwest (FO 124)	700.9	157.6	22.5%	\$18.46	\$17.11
Southwest (FO 126)	871.3	336.8	38.7%	\$19.56	\$15.70
Arizona (FO 131)	289.9	102.1	35.2%	\$18.91	\$16.12

For links to Market Administrator's webpages, see www.fmmaseattle.com/links.html.

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