

## Pacific Northwest and Arizona Marketing Areas

Lisa K. Wyatt, Market Administrator

Volume 46, No. 3

March 2020

Data for February 2020

### MARKET SUMMARIES FOR FEBRUARY

#### Pacific Northwest (FO 124)

Producers delivered a total of 649.4 million pounds of milk to the market during February. Daily deliveries averaged 22.4 million pounds, down 9.8 percent from January. An estimated 469 producers delivered milk to the market during the month. Daily deliveries per producer averaged 47,746 pounds, down 8.2 percent from January.

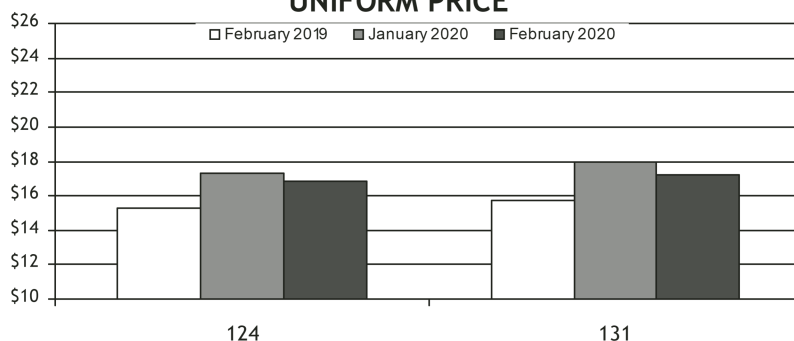
Class I producer milk during February totaled 130.8 million pounds, 20.1 percent of total producer receipts. Daily usage averaged 4.5 million pounds, down 6.2 percent from January. ▼

#### Arizona (FO 131)

Producers delivered a total of 429.0 million pounds of milk to the market during February. Daily deliveries averaged 14.8 million pounds, up 3.5 percent from January. An estimated 75 producers delivered milk to the market during the month. Daily deliveries per producer averaged 197,253 pounds, up 3.5 percent from January.

Class I producer milk during February totaled 97.3 million pounds, 22.7 percent of total producer receipts. Daily usage averaged 3.4 million pounds, down 4.0 percent from January. ▼

### UNIFORM PRICE



## Pool Quick Stats

Producer Prices & Component Levels	FO 124		FO 131	
	Jan	Feb	Jan	Feb
Uniform Price (at 3.5%)	\$17.33	\$16.82	\$17.92	\$17.25
Uniform Price (at test)	\$19.92	\$18.95	\$18.70	\$17.82
PPD	\$0.28	(\$0.18)		
Butterfat	\$2.1117	\$1.9813		
Protein	\$2.9606	\$3.0309		n/a
Other Solids	\$0.1417	\$0.1750		
Uniform Skim			\$10.85	\$10.60
Uniform Butterfat		n/a	\$2.1287	\$2.0049
Butterfat	4.242%	4.142%	3.883%	3.801%
Protein	3.331%	3.270%		
Other Solids	5.750%	5.781%		n/a

### HIGHLIGHTS THIS ISSUE

- ✓ USDA Statement to Industry
- ✓ USDA Seeks Nominees for National Dairy Promotion and Research Board

# Federal Order Price Summaries

## FINAL CLASS PRICES

The February 2020 Final Class Prices were calculated using AMS commodity price surveys from February 8, 15, 22, and 29, 2020. Current and archived Final Class Price announcements are available at [www.fmmaseattle.com/classcomponent.html](http://www.fmmaseattle.com/classcomponent.html).

FINAL	Class I (FO124)	Class I (FO131)	Class II	Class III	Class IV	Butterfat	Protein	Other Solids	Nonfat Solids
Jan 2020	\$20.91	\$21.36	\$17.05	\$17.05	\$16.65	\$2.1117	\$2.9606	\$0.1417	\$1.0665
Feb 2020	\$19.45	\$19.90	\$16.84	\$17.00	\$16.20	\$1.9813	\$3.0309	\$0.1750	\$1.0667
Change	(\$1.46)	(\$1.46)	(\$0.21)	(\$0.05)	(\$0.45)	(\$0.1304)	\$0.0703	\$0.0333	\$0.0002

## ADVANCED CLASS I PRICE

The April 2020 Advanced Price was calculated using AMS commodity price surveys from March 7 and 14, 2020. Current and archived Advanced Price announcements are available at [www.fmmaseattle.com/advance.html](http://www.fmmaseattle.com/advance.html).

ADVANCED	Base Butterfat	Class III Skim	Class IV Skim	Base Skim	Base Class I	Class I (FO124)	Class I (FO131)	Class II Skim	Class II Non-fat Solids
Mar 2020	\$2.0057	\$10.47	\$9.68	\$10.82	\$17.46	\$19.36	\$19.81	\$10.38	\$1.1533
Apr 2020	\$1.9439	\$10.04	\$8.85	\$10.19	\$16.64	\$18.54	\$18.99	\$9.55	\$1.0611
Change	(\$0.0618)	(\$0.43)	(\$0.83)	(\$0.63)	(\$0.82)	(\$0.82)	(\$0.82)	(\$0.83)	(\$0.0922)

# Commodity Price Summaries

### AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

	Jan	Feb	Change
Cheese	\$1.8092	\$1.7884	(\$0.0208)
Butter	\$1.9153	\$1.8076	(\$0.1077)
Nonfat Dry Milk	\$1.2451	\$1.2453	\$0.0002
Whey	\$0.3367	\$0.3690	\$0.0323

### AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

	Mar	Apr	Change
Cheese	\$1.8032	\$1.7346	(\$0.0686)
Butter	\$1.8277	\$1.7767	(\$0.0510)
Nonfat Dry Milk	\$1.2541	\$1.1609	(\$0.0932)
Whey	\$0.3644	\$0.3729	\$0.0085

## CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed a decrease in prices received for 40-pound blocks and a net increase for 500-pound barrels. The survey of 40-pound blocks showed a decrease of 17.29 cents between the February 15 and the March 14 surveys, to \$1.8007 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a net increase of 0.71 cents to \$1.6007 per pound.

The AMS butter price showed a net increase of 0.33 cents between the weeks ending February 15 and March 14 from \$1.8237 per pound to \$1.8270 per pound. The AMS nonfat dry milk showed a net decrease of 9.06 cents since mid-February to \$1.1632 per pound. The average price for AMS whey showed a net increase of 0.56 cents since mid-February to \$0.3710 per pound. ▼

# Monthly Selected Statistics

PRICE & POOL DATA	PACIFIC NORTHWEST				ARIZONA			
	Feb 2020	Jan 2020	Feb 2019	Jan 2019	Feb 2020	Jan 2020	Feb 2019	Jan 2019
<b>Producer Prices</b>								
Producer Price Differential (\$/cwt)	(\$0.18)	\$0.28	\$1.39	\$1.19	+	+	+	+
Butterfat (\$/pound)	1.9813	2.1117	2.5345	2.4981	+	+	+	+
Protein (\$/pound)	3.0309	2.9606	1.1776	1.1927	+	+	+	+
Other Solids (\$/pound)	0.1750	0.1417	0.2631	0.2898	+	+	+	+
Uniform Skim Price (\$/cwt)	+	+	+	+	\$10.60	\$10.85	\$7.14	\$7.08
Uniform Butterfat Price (\$/pound)	+	+	+	+	2.0049	2.1287	2.5340	2.5060
Statistical Uniform Price (\$/cwt)	\$16.82	\$17.33	\$15.28	\$15.15	\$17.25	\$17.92	\$15.76	\$15.60
<b>Producer Data</b>								
Number of Producers	<b>469</b>	477	416	514	<b>75</b>	75	80	80
Avg. Daily Production (pounds)	<b>47,746</b>	52,036	51,885	48,319	<b>197,253</b>	190,511	184,700	179,792
<b>Producer Milk Ratios</b>								
Class I	20.15%	19.39%	22.98%	20.42%	22.69%	24.46%	23.59%	24.61%
Class II	6.25%	5.56%	5.39%	5.83%	5.49%	6.28%	7.77%	7.08%
Class III	33.41%	39.62%	46.21%	40.80%	27.57%	30.19%	29.66%	27.12%
Class IV	40.19%	35.43%	25.42%	32.95%	44.25%	39.07%	38.98%	41.19%
<b>Market Shrinkage</b>								
Pounds	6,927,387	9,000,897	8,169,008	13,506,585	3,653,243	3,476,111	2,651,828	2,347,934
% of Producer Milk	1.07%	1.17%	1.35%	1.75%	0.85%	0.78%	0.64%	0.53%

+ Not Applicable. Preliminary data indicated in **bold**.

# Monthly Supplemental Statistics

SUPPLEMENTAL DATA	PACIFIC NORTHWEST				ARIZONA			
	Jan 2020	Dec 2019	Jan 2019	Dec 2018	Jan 2020	Dec 2019	Jan 2019	Dec 2018
<b>Number of Handlers</b>								
Pool Handlers	21	20	23	24	8	8	8	8
<i>Distributing Plants</i>	11	11	11	12	6	6	6	6
<i>Supply Plants 1/</i>	6	4	6	6	1	1	1	1
<i>Cooperatives</i>	4	5	6	6	1	1	1	1
Producer-Handlers	5	5	5	5	0	0	0	0
Other Plants w/ Class I Use	<b>29</b>	29	27	28	<b>29</b>	26	24	23
<b>Class I Route Disposition In Area</b>								
By Pool Plants	135,297,928	134,826,247	141,318,492	142,752,363	78,582,002	76,786,889	81,602,348	79,865,163
By Producer-Handlers	5,929,313	5,955,830	6,366,854	6,228,830	0	0	0	0
By Other Plants	<b>14,927,130</b>	15,016,546	12,301,997	12,002,618	<b>12,085,063</b>	8,988,837	8,680,060	7,119,731
Total	156,154,371	155,798,623	159,987,343	160,983,811	90,667,065	85,775,726	90,282,408	86,984,894
<b>Producer-Handler Data</b>								
% Class I Use	48.70%	49.47%	51.58%	54.06%	0.00%	0.00%	0.00%	0.00%
% of Total In-Area Route Dispositions	3.80%	3.82%	3.98%	3.87%	0.00%	0.00%	0.00%	0.00%

Preliminary data indicated in **bold**. 1/ Includes Cooperative Pool Manufacturing Plants.

# Monthly Statistical Summary

## PACIFIC NORTHWEST

## ARIZONA

RECEIPTS & UTILIZATION	Feb	Jan	Feb	Jan	Feb	Jan	Feb	Jan
	2020	2020	2019	2019	2020	2020	2019	2019
<b>Receipts of Milk</b>								
Total Producer Milk	649,390,181	769,451,285	604,358,507	769,921,980	429,026,209	442,938,997	413,728,223	445,883,950
Receipts From Other Sources	10,718,680	9,742,660	8,975,911	9,185,914	4,333,003	11,963,521	4,266,818	4,992,187
Opening Inventory	38,092,946	42,128,182	33,852,468	37,735,973	26,191,370	22,920,034	25,546,995	23,016,011
<b>Total To Be Accounted For</b>	<b>698,201,807</b>	<b>821,322,127</b>	<b>647,186,886</b>	<b>816,843,867</b>	<b>459,550,582</b>	<b>477,822,552</b>	<b>443,542,036</b>	<b>473,892,148</b>
<b>Utilization of Receipts</b>								
Whole milk	40,320,993	44,229,699	40,483,437	43,703,323	25,915,291	28,362,259	25,071,082	28,519,454
Flavored milk & drinks	10,602,171	11,258,126	11,056,639	13,539,203	5,976,576	6,154,906	6,530,238	7,163,989
2% milk	45,201,723	49,745,905	47,058,021	51,172,305	26,327,728	28,368,904	25,842,945	29,199,075
1% milk	17,480,637	18,946,717	18,314,270	20,565,586	9,385,092	10,179,454	10,038,935	11,165,138
Skim milk	8,787,213	9,495,265	9,858,554	10,838,775	4,563,410	4,984,839	5,067,119	5,554,692
Buttermilk	1,459,469	1,622,216	1,451,896	1,499,300	471,959	531,640	2/	2/
Class I dispositions in area	123,852,206	135,297,928	128,222,817	141,318,492	72,640,056	78,582,002	72,550,319	81,602,348
Class I dispositions out of area	7,582,989	8,914,061	9,625,977	10,885,181	24,441,203	27,411,032	24,767,909	26,432,333
Other Class I usage	20,951,910	23,888,468	20,608,141	21,866,178	15,380,417	16,155,628	13,277,441	13,406,016
<b>Utilization by Class</b>								
Total Class I Use	152,387,105	168,100,457	158,456,935	174,069,851	112,461,676	122,148,662	110,595,669	121,440,697
Total Class II Use	45,203,245	48,502,162	37,102,789	51,545,718	24,240,051	29,127,154	33,553,979	33,917,748
Total Class III Use	216,961,920	307,360,848	280,007,505	315,418,597	118,304,038	133,792,191	124,116,209	122,530,821
Total Class IV Use	283,649,537	297,358,660	171,619,657	275,809,701	204,544,817	192,754,545	175,276,179	196,002,882
<b>Total Accounted For</b>	<b>698,201,807</b>	<b>821,322,127</b>	<b>647,186,886</b>	<b>816,843,867</b>	<b>459,550,582</b>	<b>477,822,552</b>	<b>443,542,036</b>	<b>473,892,148</b>

## PACIFIC NORTHWEST

## ARIZONA

CLASSIFICATION OF RECEIPTS	Feb	Jan	Feb	Jan	Feb	Jan	Feb	Jan
	2020	2020	2019	2019	2020	2020	2019	2019
<b>Producer milk</b>								
Class I	130,845,078	149,161,091	138,874,864	157,181,399	97,328,960	108,332,831	97,597,894	109,711,395
Class II	40,608,631	42,758,624	32,582,302	44,848,643	23,536,006	27,796,597	32,155,313	31,555,320
Class III	216,961,720	304,884,176	279,299,333	314,158,177	118,290,846	133,737,412	122,726,619	120,933,745
Class IV	260,974,752	272,647,394	153,602,008	253,733,761	189,870,397	173,072,157	161,248,397	183,683,490
<b>Other receipts</b>								
Class I	21,542,027	18,939,366	19,582,071	16,888,452	15,132,716	13,815,831	12,997,775	11,729,302
Class II	4,594,614	5,743,538	4,520,487	6,697,075	1/	1,330,557	1/	1/
Class III	1/	2,476,672	708,172	1,260,420	1/	1/	1,389,590	1/
Class IV	22,674,985	24,711,266	18,017,649	22,075,940	15,391,657	19,737,167	15,426,448	16,278,896
<b>Avg. daily producer receipts</b>	<b>22,392,765</b>	<b>24,821,009</b>	<b>21,584,232</b>	<b>24,836,193</b>	<b>14,794,007</b>	<b>14,288,355</b>	<b>14,776,008</b>	<b>14,383,353</b>
Change From Previous Year	3.75%	-0.06%	-10.68%	3.72%	0.12%	-0.66%	-3.39%	-7.48%
<b>Avg. daily Class I use</b>	<b>5,254,728</b>	<b>5,422,595</b>	<b>5,659,176</b>	<b>5,615,156</b>	<b>3,877,989</b>	<b>3,940,279</b>	<b>3,949,845</b>	<b>3,917,442</b>
Change From Previous Year	-7.15%	-3.43%	-1.75%	-3.27%	-1.82%	0.58%	-3.18%	-3.95%

1/ Restricted - Included with Class IV. 2/ Restricted - Included with Flavored milk and drinks.

# USDA News

## USDA STATEMENT TO INDUSTRY

The following is an excerpt from a statement to the industry released by the U.S. Department of Agriculture (USDA) on March 16. "The USDA is rising to meet the challenges associated with the new coronavirus disease, Covid-19. The leaders of USDA's Food Safety and Inspection Service, Animal and Plant Health Inspection Service and Agricultural Marketing Service, state that their agencies are committed to ensuring the health and safety of employees while still providing the timely delivery of the services to maintain the movement of America's food supply from farm to fork.

As the country comes together to address this public health threat, know that USDA remains committed to working closely with industry to fulfill our mission of ensuring the safety of the U.S. food supply and protecting agricultural health."

The full statement is available at <https://www.ams.usda.gov/content/statement-industry>. 

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## USDA SEEKS NOMINEES FOR NATIONAL DAIRY PROMOTION AND RESEARCH BOARD


The U.S. Department of Agriculture (USDA) is asking dairy producers, dairy importers and other interested parties to nominate candidates to serve on the National Dairy Promotion and Research Board. The deadline for nominations is April 17, 2020.

Secretary of Agriculture Sonny Perdue will appoint thirteen individuals to succeed members whose terms expire on October 31, 2020.

USDA will accept nominations for board positions representing ten geographic regions and one importer position. Nominees for the regional positions must be dairy producers and nominees for the importer position must be a dairy importer.

The geographic regions with vacancies are: Region 1 (Alaska, Oregon and Washington); Region 3 (Arizona, Colorado, Montana, Nevada, Utah and Wyoming); Region 4 (Arkansas, Kansas, New Mexico, Oklahoma and Texas); Region 5 (Minnesota, North Dakota and South Dakota); Region 6 (Wisconsin); Region 7 (Illinois, Iowa, Missouri and Nebraska); Region 8 (Idaho); Region 9 (Indiana, Michigan, Ohio and West Virginia); Region 10 (Alabama, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, Puerto Rico, South Carolina, Tennessee and Virginia); Region 12 (Connecticut, Maine, Massachusetts, New Hampshire, New York, Rhode Island and Vermont); and an importer.

Newly appointed members will serve three-year terms beginning November 1, 2020, through October 31, 2023.

To nominate an individual, please submit a copy of the nomination form and a signed background form for each nominee by April 17, 2020, to: Jill Hoover, Deputy Director, Promotion, Research and Planning Division, Dairy Program, Agricultural Marketing Service, USDA, 1400 Independence Ave., S.W., Stop 0233, Room 2958-S, Washington, D.C. 20250-0233, or via email at [jill.hoover@usda.gov](mailto:jill.hoover@usda.gov). For nominating forms and information, visit the AMS website <https://www.ams.usda.gov/rules-regulations>. 

# Federal Order Statistics for February 2020

Federal Order Name (Number)	Producer Deliveries	Class I Receipts	Class I Utilization	Class I Price	Uniform Price
	<i>- million pounds -</i>			<i>- per cwt (at location) -</i>	
Northeast (FO 1)	2,178.1	649.0	29.8%	\$20.80	\$18.12
Appalachian (FO 5)	428.3	301.4	70.4%	\$20.95	\$19.63
Florida (FO 6)	215.3	175.4	81.5%	\$22.95	\$21.69
Southeast (FO 7)	358.0	259.6	72.5%	\$21.35	\$20.00
Upper Midwest (FO 30)	2,247.5	212.0	9.4%	\$19.35	\$17.06
Central (FO 32)	1,348.0	374.0	27.7%	\$19.55	\$16.89
Mideast (FO 33)	1,703.6	524.7	30.8%	\$19.55	\$17.27
California (FO 51)	1,876.7	399.6	21.3%	\$19.65	\$16.88
<b>Pacific Northwest (FO 124)</b>	<b>649.4</b>	<b>130.8</b>	<b>20.1%</b>	<b>\$19.45</b>	<b>\$16.82</b>
Southwest (FO 126)	937.6	333.0	35.5%	\$20.55	\$17.52
<b>Arizona (FO 131)</b>	<b>429.0</b>	<b>97.3</b>	<b>22.7%</b>	<b>\$19.90</b>	<b>\$17.25</b>

For links to Market Administrator's webpages, see [www.fmmaseattle.com/links.html](http://www.fmmaseattle.com/links.html).

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### Bothell Office

1930 220th Street SE, Suite 102  
Bothell, Washington 98021

Phone: (425) 487-6009  
Fax: (425) 487-2775

### Phoenix Office

4835 E Cactus Road, Suite 440  
Scottsdale, Arizona 85254

Phone: (602) 547-2909  
Fax: (602) 547-2906