

### Pacific Northwest and Arizona Marketing Areas

### Lisa K. Wyatt, Market Administrator

Volume 45, No. 12

December 2019

Data for November 2019

### MARKET SUMMARIES FOR NOVEMBER

#### Pacific Northwest (FO 124)

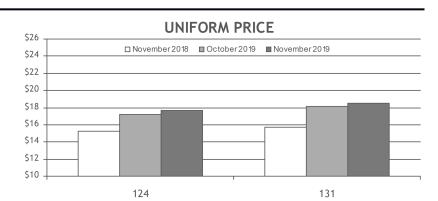
Producers delivered a total of 601.8 million pounds of milk to the market during November. Daily deliveries averaged 20.1 million pounds, down 2.0 percent from October. An estimated 406 producers delivered milk to the market during the month. Daily deliveries per producer averaged 49,408 pounds, down 2.0 percent from October.

Class I producer milk during November totaled 143.0 million pounds, 23.8 percent of total producer receipts. Daily usage averaged 4.8 million pounds, down 4.1 percent from October. **T** 

#### Arizona (FO 131)

Producers delivered a total of 368.6 million pounds of milk to the market during November. Daily deliveries averaged 12.3 million pounds, up 4.4 percent from October. An estimated 70 producers delivered milk to the market during the month. Daily deliveries per producer averaged 175,534 pounds, up 4.4 percent from October.

Class I producer milk during November totaled 104.9 million pounds, 28.5 percent of total producer receipts. Daily usage averaged 3.5 million pounds, up 1.1 percent from October. **Y** 



# Pool Quick Stats

Producer Prices &	FO	124	FO 131		
Component Levels	Oct	Nov	Oct	Nov	
Uniform Price (at 3.5%)	\$17.25	\$17.64	\$18.11	\$18.53	
Uniform Price (at test)	\$19.88	\$20.75	\$18.75	\$19.29	
PPD	(\$1.47)	(\$2.81)			
Butterfat	\$2.4031	\$2.3195		/a	
Protein	\$3.1700	\$3.9118	11/	d	
Other Solids	\$0.1447	\$0.1112			
Uniform Skim	n/	12	\$9.95	\$10.72	
Uniform Butterfat	117	d	\$2.4323	\$2.3379	
Butterfat	4.132%	4.195%	3.774%	3.843%	
Protein	3.339%	3.372%	n/a		
Other Solids	5.737%	5.724%	n.	a	

### HIGHLIGHTS THIS ISSUE

- ✓ Important Dates
- USDA Seeks Nominees for National Fluid Milk Processor Promotion Board

## Federal Order Price Summaries

#### FINAL CLASS PRICES

The November 2019 Final Class Prices were calculated using AMS commodity price surveys from November 2, 9, 16, 23, and 30. Current and archived Final Class Price announcements are available at www.fmmaseattle.com/ classcomponent.html.

FINAL	Class I (F0124)	Class I (F0131)	Class II	Class III	Class IV	Butterfat	Protein	Other Solids	Nonfat Solids
Oct 2019	\$19.74	\$20.19	\$16.68	\$18.72	\$16.39	\$2.4031	\$3.1700	\$0.1447	\$0.9186
Nov 2019	\$20.04	\$20.49	\$16.85	\$20.45	\$16.60	\$2.3195	\$3.9118	\$0.1112	\$0.9763
Change	\$0.30	\$0.30	\$0.17	\$1.73	\$0.21	(\$0.0836)	\$0.7418	(\$0.0335)	\$0.0577

#### **ADVANCED CLASS I PRICE**

The January 2020 Advanced Price was calculated using AMS commodity price surveys from December 7 and 14, 2019. Current and archived Advanced Price announcements are available at www.fmmaseattle.com/advance.html.

ADVANCED	Butterfat	Class III Skim	Class IV Skim	Base Skim	Base Class I	Class I (FO124)	Class I (F0131)	Class II Skim	Class II Non- fat Solids
Dec 2019	\$2.3208	\$13.01	\$8.73	\$11.61	\$19.33	\$21.23	\$21.68	\$9.43	\$1.0478
Jan 2020	\$2.2015	\$12.65	\$9.28	\$11.71	\$19.01	\$20.91	\$21.36	\$9.98	\$1.1089
Change	(\$0.1193)	(\$0.36)	\$0.55	\$0.10	(\$0.32)	(\$0.32)	(\$0.32)	\$0.55	\$0.0611

## **Commodity Price Summaries**

#### AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

#### AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

	Oct	Nov	Change		Dec	January	Change
Cheese	\$1.9694	\$2.1723	\$0.2029	Cheese	\$2.2000	\$2.1082	(\$0.0918)
Butter	\$2.1559	\$2.0869	(\$0.0690)	Butter	\$2.0879	\$1.9894	(\$0.0985)
Nonfat Dry Milk	\$1.0957	\$1.1540	\$0.0583	Nonfat Dry Milk	\$1.1479	\$1.2095	\$0.0616
Whey	\$0.3396	\$0.3071	(\$0.0325)	Whey	\$0.2997	\$0.3266	\$0.0269

#### **CURRENT COMMODITY PRICES**

The AMS survey of cheddar cheese prices showed a net decrease in prices received for 40-pound blocks and a net decrease for 500-pound barrels. The survey of 40-pound blocks showed a net decrease of 20.73 cents between the November 16 and the December 14 surveys, to \$1.9466 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a net decrease of 4.27 cents to \$2.2486 per pound.

The AMS butter price showed a decrease of 12.69 cents between the weeks ending November 16 and December 14 from \$2.0886 per pound to \$1.9617 per pound. The AMS nonfat dry milk showed an increase of 5.87 cents since mid-November to \$1.2122 per pound. The average price for AMS whey showed a net increase of 3.71 cents since mid-November to \$0.3345 per pound.

# Monthly Selected Statistics

	PAG	PACIFIC NORTHWEST				ARIZONA			
PRICE & POOL DATA	Nov 2019	Oct 2019	Nov 2018	Oct 2018	Nov 2019	Oct 2019	Nov 2018	Oct 2018	
Producer Prices									
Producer Price Differential (\$/cwt)	(\$2.81)	(\$1.47)	\$0.78	\$0.24	+	+	+	+	
Butterfat (\$/pound)	2.3195	2.4031	2.5385	2.5551	+	+	+	+	
Protein (\$/pound)	3.9118	3.1700	1.3419	1.7185	+	+	+	+	
Other Solids (\$/pound)	0.1112	0.1447	0.2714	0.2553	+	+	+	+	
Uniform Skim Price (\$/cwt)	+	+	+	+	\$10.72	\$9.95	\$7.02	\$7.53	
Uniform Butterfat Price (\$/pound)	+	+	+	+	2.3379	2.4323	2.5469	2.5582	
Statistical Uniform Price (\$/cwt)	\$17.64	\$17.25	\$15.22	\$15.77	\$18.53	\$18.11	\$15.69	\$16.22	
Producer Data									
Number of Producers	406	406	519	523	70	70	82	82	
Avg. Daily Production (pounds)	49,408	50,406	46,510	49,970	175,534	168,206	168,400	164,904	
Producer Milk Ratios									
Class I	23.76%	24.28%	20.69%	<b>21.9</b> 1%	28.46%	29.38%	26.12%	<b>25.79</b> %	
Class II	6.21%	6.14%	5.67%	<b>5.87</b> %	7.79%	<b>9.49</b> %	7.76%	<b>9.12</b> %	
Class III	27.45%	27.42%	41.82%	37.83%	22.15%	28.00%	28.73%	34.57%	
Class IV	42.58%	42.16%	31.82%	34 <b>.39</b> %	41.60%	33.13%	37.39%	30.52%	
Market Shrinkage									
Pounds	7,674,755	6,696,266	10,877,874	10,362,780	4,286,510	3,317,953	1,658,649	2,868,238	
% of Producer Milk	1.28%	1.06%	1.50%	1.28%	1.16%	<b>0.9</b> 1%	0.40%	0.68%	
+ Not Applicable Preliminary data indic	ated in <b>bold</b>								

+ Not Applicable. Preliminary data indicated in *bold* .

# Monthly Supplemental Statistics

	PAC	CIFIC NO	ORTHW	EST	ARIZONA			
	Oct	Sep	Oct	Sep	Oct	Sep	Oct	Sep
SUPPLEMENTAL DATA	2019	2019	2018	2018	2019	2019	2018	2018
Number of Handlers								
Pool Handlers	20	20	24	21	8	8	8	8
Distributing Plants	11	11	12	11	6	6	6	6
Supply Plants 1/	4	4	6	4	1	1	1	1
Cooperatives	5	5	6	6	1	1	1	1
Producer-Handlers	5	5	5	5	0	0	0	0
Other Plants w/ Class I Use	27	27	23	23	27	29	27	25
Class I Route Disposition In Area								
By Pool Plants	140,670,038	130,297,768	147,063,307	135,525,031	77,165,083	72,441,950	80,480,632	74,891,158
By Producer-Handlers	6,161,946	5,620,035	6,784,413	5,819,372	0	0	0	0
By Other Plants	12,753,969	12,559,691	12,048,077	13,107,739	7,142,430	6,987,279	7,828,415	8,636,328
Total	159,585,953	148,477,494	165,895,797	154,452,142	84,307,513	79,429,229	88,309,047	83,527,486
Producer-Handler Data								
% Class I Use	51.24%	<b>49.95</b> %	<b>59.43</b> %	51.32%	0.00%	0.00%	0.00%	0.00%
% of Total In-Area Route Dispositions	3.86%	3.79%	4.09%	3.77%	0.00%	0.00%	0.00%	0.00%
Dealfaster and data to dischard in Later 47.1		Alter Deal Mar	Contraction D	la se tra				

Preliminary data indicated in *bold*. 1/ Includes Cooperative Pool Manufacturing Plants.

Page 4

# Monthly Statistical Summary

	PA	CIFIC NO	ORTHWE	ST	ARIZONA			
RECEIPTS & UTILIZATION	Nov	Oct	Nov	Oct	Nov	Oct	Nov	Oct
	2019	2019	2018	2018	2019	2019	2018	2018
Receipts of Milk								
Total Producer Milk	601,784,658	634,407,885	724,156,797	810,164,239	368,621,603	365,007,929	414,263,200	419,185,775
Receipts From Other Sources	9,183,433	9,123,399	15,836,254	10,595,892	4,028,882	5,933,143	4,565,799	6,863,885
Opening Inventory	33,414,758	34,537,107	42,456,297	47,446,962	24,674,114	23,395,480	20,480,531	23,772,284
Total To Be Accounted For	644,382,849	678,068,391	782,449,348	868,207,093	397,324,599	394,336,552	439,309,530	449,821,944
Utilization of Receipts								
Whole milk	42,329,704	44,052,111	41,966,612	44,554,027	27,778,357	27,677,267	27,474,423	28,034,398
Flavored milk & drinks	13,820,703	15,282,781	16,833,829	17,000,044	6,542,152	6,688,467	8,171,374	7,718,402
2% milk	48,842,120	50,173,557	50,403,674	51,677,802	28,442,109	27,730,959	28,090,082	28,419,547
1% milk	18,140,772	19,563,356	19,446,982	20,894,498	9,656,308	9,894,651	10,608,784	11,038,851
Skim milk	9,544,387	9,924,415	10,804,411	11,332,570	4,736,788	4,685,579	5,217,409	5,269,434
Buttermilk	1,648,355	1,673,818	1,719,633	1,604,366	533,443	488,160	2/	2/
Class I dispostions in area	134,326,041	140,670,038	141,175,141	147,063,307	77,689,157	77,165,083	79,562,072	80,480,632
Class I dispositions out of area	9,190,571	8,986,172	11,929,420	21,725,010	27,907,321	27,981,204	26,730,067	27,891,038
Other Class I usage	22,894,949	24,527,504	20,052,729	26,971,184	14,599,398	16,275,930	13,589,956	12,312,821
Utilization by Class								
Total Class I Use	166,411,561	174,183,714	173,157,290	195,759,501	120,195,876	121,422,217	119,882,095	120,684,491
Total Class II Use	39,910,744	44,044,779	46,380,245	58,653,510	30,054,749	35,505,292	33,967,174	40,298,885
Total Class III Use	165,176,550	173,983,207	304,284,615	306,681,359	81,706,102	1/	119,850,936	145,673,757
Total Class IV Use	272,883,994	285,856,691	258,627,198	307,112,723	165,367,872	237,409,043	165,609,325	143,164,811
Total Accounted For	644,382,849	678,068,391	782,449,348	868,207,093	397,324,599	394,336,552	439,309,530	449,821,944

	PA		DRTHWE	ST	ARIZONA			
CLASSIFICATION OF	Nov	Oct	Nov	Oct	Nov	Oct	Nov	Oct
RECEIPTS	2019	2019	2018	2018	2019	2019	2018	2018
Producer milk								
Class I	143,001,162	154,034,472	149,803,834	177,493,038	104,921,973	107,224,687	108,200,516	108,094,535
Class II	37,356,196	38,972,188	41,077,094	47,576,349	28,712,928	34,629,807	32,158,526	38,214,499
Class III	165,175,222	173,983,207	302,865,181	306,468,149	81,666,989	102,213,102	119,036,420	144,898,628
Class IV	256,252,078	267,418,018	230,410,688	278,626,703	153,319,713	120,940,333	154,867,738	127,978,113
Other receipts								
Class I	23,410,399	20,149,242	23,353,456	18,266,463	15,273,903	14,197,530	11,681,579	12,589,956
Class II	2,554,548	5,072,591	5,303,151	11,077,161	1/	1/	1/	1/
Class III	1/	0	1,419,434	1/	1/	1/	1/	1/
Class IV	16,633,244	18,438,673	28,216,510	28,699,230	13,429,093	15,131,093	13,364,751	18,046,213
Avg. daily producer receipts	20,059,489	20,464,770	24,138,560	26,134,330	12,287,387	11,774,449	13,808,773	13,522,122
Change From Previous Year	-16.90%	- <b>21.69</b> %	24.50%	<b>32.98</b> %	-11.02%	-1 <b>2.92</b> %	7.55%	8.45%
Avg. daily Class I use	5,547,052	5,618,829	5,771,910	6,314,823	4,006,529	3,916,846	3,996,070	3,893,048
Change From Previous Year	-3.90%	-11.02%	-5.17%	3.11%	0.26%	0.61%	-3.09%	-3.37%

1/ Restricted - Included with Class IV. 2/ Restricted - Included with Flavored milk and drinks.

#### Page 5

## **USDA News**

#### **IMPORTANT DATES**

The important dates concerning the 2020 Federal order price announcements, reporting and payments are now available.

The 2020 AMS release dates are as follows:

Advanced Prices	Final Class
& Pricing Factors	& Component Prices
<ul> <li>Wed., December 18, 2019</li> <li>Thurs., January 23, 2020</li> <li>Thurs., February 20</li> <li>Wed., March 18</li> <li>Wed., April 22</li> <li>Wed., May 20</li> <li>Wed., June 17</li> <li>Wed., July 22</li> <li>Wed., August 19</li> <li>Wed., September 23</li> <li>Wed., October 21</li> <li>Wed., November 18</li> </ul>	<ul> <li>Wed., February 5</li> <li>Wed., March 4</li> <li>Wed., April 1</li> <li>Wed., April 29</li> <li>Wed., June 3</li> <li>Wed., July 1</li> <li>Wed., August 5</li> <li>Wed., September 2</li> <li>Wed., September 30</li> <li>Wed., November 4</li> <li>Wed., December 2</li> <li>Wed., December 30</li> </ul>

The 2020 release dates for price announcements, as issued by the Agricultural Marketing Service (AMS) are available via the market administrator's website at www.fmmaseattle.com/dates.html. Tables that identify reporting and payment dates specific to the Pacific Northwest (FO 124) and Arizona (FO 131) Federal Orders are available via the market administrator's website at www.fmmaseattle.com/ reportingandpaymentdates.html. **T** 

#### USDA SEEKS NOMINEES FOR NATIONAL FLUID MILK PROCESSOR PROMOTION BOARD

The U.S. Department of Agriculture (USDA) asks fluid milk processors and other interested parties to nominate candidates to serve on the National Fluid Milk Processor Promotion Board. The deadline for nominations is January 13, 2020. Agriculture Secretary Sonny Perdue will appoint six individuals to succeed members whose terms expire on June 30, 2020, and one individual to fill a vacant position with a term expiring on June 30, 2022. Fluid milk processors and interested parties may submit nominations for regions in which they are located or regions in which they market fluid milk, and for the at-large member.

To nominate an individual, please submit a copy of the nomination form and a signed background form for each nominee by January 13, 2020, to: Emily DeBord, Promotion, Research, and Planning Division, Dairy Program, AMS, USDA, 1400 Independence Ave., S.W., Stop 0233, Room 2958-S, Washington, D.C. 20250-0233, or via email to emily.debord@ams.usda.gov. Nominating forms and more information is available on the AMS website or by calling (202) 720-5567.

Source: USDA. Agriculture Marketing Service. December 2019.

## Federal Order Statistics for November 2019

Federal Order Name	Producer	Class I	Class I	Class I	Uniform
(Number)	Deliveries	Receipts	Utilization	Price	Price
	- million p	oounds -		- per cwt (at	t location) -
Northeast (FO 1)	2,075.4	660.9	31.8%	\$21.39	\$19.20
Appalachian (FO 5)	385.6	285.0	<b>73.9</b> %	\$21.54	\$20.53
Florida (FO 6)	180.2	148.2	82.2%	\$23.54	\$22.33
Southeast (FO 7)	336.6	260.0	77.2%	\$21.94	\$20.98
Upper Midwest (FO 30)	1,617.1	235.0	14.5%	\$19.94	\$19.51
Central (FO 32)	851.8	361.1	42.4%	\$20.14	\$17.45
Mideast (FO 33)	1,323.2	528.1	<b>39.9</b> %	\$20.14	\$18.01
California (FO 51)	1,656.5	385.6	23.3%	\$20.24	\$17.06
Pacific Northwest (FO 124)	601.8	143.0	23.8%	\$20.04	\$17.64
Southwest (FO 126)	757.5	312.8	41.3%	\$21.14	\$17.48
Arizona (FO 131)	368.6	104.9	28.5%	\$20.49	\$18.53

For links to Market Administrator's webpages, see www.fmmaseattle.com/links.html.

In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing dead-lines vary by program or incident.

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov.

USDA is an equal opportunity provider, employer, and lender.

### Bothell Office

1930 220th Street SE, Suite 102 Bothell, Washington 98021

> Phone: (425) 487-6009 Fax: (425) 487-2775

# E-mail the MA Office



#### **Phoenix Office**

4835 E Cactus Road, Suite 440 Scottsdale, Arizona 85254

> Phone: (602) 547-2909 Fax: (602) 547-2906

Visit the MA Website