# Pacific Northwest & Arizona Marketing Areas

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#### MARKET SUMMARIES FOR NOVEMBER 2010

Comparisons to a year ago can be found in the tables on pages 6 and 7.

### Pacific Northwest

Producers delivered a total of 637.5 million pounds of milk to the market during November. Daily deliveries averaged 21.2 million pounds, down 1.3 percent from October. An estimated 634 producers delivered milk to the market during the month. Daily deliveries per producer averaged 33,515 pounds, down 1.4 percent from October.

Class I producer milk during November totaled 195.5 million pounds, 30.7 percent of total producer receipts. Daily usage averaged 6.5 million pounds, up 8.1 percent from October.

#### Arizona

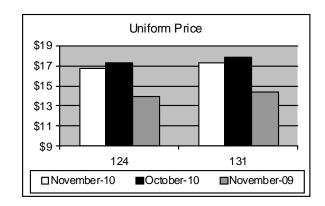
Producers delivered a total of 347.2 million pounds of milk to the market during November. Daily deliveries averaged 11.6 million pounds, up 5.6 percent



### December 2010

from October. An estimated 98 producers delivered milk to the market during the month. Daily deliveries per producer averaged 118,097 pounds, up 5.6 percent from October.

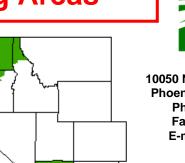
Class I producer milk during November totaled 120.8 million pounds, 34.8 percent of total producer receipts. Daily usage averaged 4.0 million pounds, up 6.1 percent from October. ◆



Federal Order Producer Prices and Component Levels: November 2010									
Producer Prices	FO124	<u>FO131</u>	Component Levels (%)	FO124	FO131				
Uniform Price 1/*	16.71	17.30	Butterfat	3.911	3.654				
Butterfat 2/	2.2422	2.2858	Protein	3.251	N/A				
Protein 2/	2.1981	N/A	Other Solids	5.709	N/A				
Other Solids 2/	0.1797	N/A	Nonfat Solids	8.960	N/A				
PPD 1/*	1.27	N/A							
Skim 1/	N/A	9.64							

N/A = not applicable. \* Subject to applicable location adjustments. 1/ \$ per cwt. 2/ \$ per pound.

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#### December 2010

#### **NOVEMBER 2010 CLASS PRICES**

November 2010 non-advanced Class Prices were calculated using NASS commodity price surveys from November 6, 13, 20, and 27, 2010. Component prices for the month are \$2.1981 per pound of protein, \$2.2422 per pound of butterfat, \$0.1797 per pound of other solids, and \$1.0172 per pound of nonfat solids.

November 2010 Class III and IV prices at 3.5% butterfat are \$15.44 and \$16.68 per hundredweight, respectively. The November Class III price compared to October is down \$1.50. The Class III price is \$1.36 higher than in November 2010.

Class II butterfat was announced at \$2.2492 per pound. Class I skim and butterfat and Class II skim prices for November 2010 were announced on October 22, 2010. The Class II price at 3.5% butterfat is \$17.21 for November 2010.

FINAL: NASS COMMODITY PRICES							
	<u>October</u>	<u>November</u>	<u>Change</u>				
Cheese*	\$1.7666	\$1.6152	-\$0.1514				
Butter	\$2.1893	\$2.0230	-\$0.1663				
Nonfat Dry Milk	\$1.1674	\$1.1953	\$0.0279				
Whey	\$0.3676	\$0.3736	\$0.0060				

\* The weighted average of barrels plus 3 cents and blocks.

**Current Commodity Prices --** The NASS survey of cheddar cheese prices showed a net decrease in price received for 40-pound blocks and 500-pound barrels. The survey of 40-pound blocks showed a net decrease of 18.88 cents between the November 13 and the December 18 surveys, to \$1.4833 per pound. The survey of 500-pound barrels (**adjusted to 38% moisture**) showed a net decrease of 17.66 cents to \$1.4609 per pound.

The NASS butter price showed a net decrease of 40.68 cents between the weeks ending November 13 and December 18 from \$2.0550 per pound to \$1.6482 per pound.

The NASS nonfat dry milk showed an increase of 2.40 cents since mid-November to \$1.2163 per pound. The average price for NASS whey showed a net increase of 0.67 cents since mid-November to \$0.3780 per pound. ◆

#### JANUARY'S CLASS I PRICE ANNOUNCEMENT

On December 23, the January 2011 Class I price was announced at \$17.10 for the Pacific Northwest Order and \$17.55 for the Arizona Order. The Class I price was calculated using NASS commodity price surveys from the weeks of December 11 and 18.

The January Class III and IV advance skim prices are \$8.14 and \$9.33 per hundredweight, respectively. The butterfat portion of the Class I mover decreased 56.52 cents from \$2.3348 to \$1.7696 per pound.

The January 2011 Class II skim and nonfat solids prices were also announced on December 23. The skim price is \$10.03 per hundredweight, and the nonfat solids price is \$1.1144 pound for all Federal orders. ◆

ADVANCED: NASS COMMODITY PRICES FOR CLASS I PRICE CALCULATIONS							
	<u>December</u>	<u>January</u>	<u>Change</u>				
Cheese*	\$1.7063	\$1.4841	-\$0.2222				
Butter	\$2.0995	\$1.6328	-\$0.4667				
Nonfat Dry Milk	\$1.1903	\$1.2148	\$0.0245				
Whey	\$0.3716	\$0.3783	\$0.0067				
* The weighted average of barrels plus 3 cents and blocks.							

#### USDA AND DEPARTMENT OF JUSTICE HOLD COMPETITION WORKSHOP

On December 8, 2010, the U.S. Department of Agriculture and the Department of Justice held the fifth of five joint public workshops to explore the appropriate role for antitrust and regulatory enforcement in American agriculture. The workshop, led by Agriculture Secretary Tom Vilsack and U.S. Attorney General Eric Holder, examined margins at various levels of the agricultural supply chain. The workshop also included opportunities for public comments.

"Today's open and transparent dialogue with farmers, ranchers, industry and academics is resulting in a clearer understanding of the complex competitive issues facing American agriculture," said Secretary Vilsack. "A fair and competitive marketplace is important not only for producers, but also for consumers."

"These workshops have marked an important and unprecedented chapter in public-private collaboration, and although this is the last workshop, it is not the final chapter. Vigorous and

appropriate enforcement is an essential component of our commitment to ensuring market fairness and robust competition," said Attorney General Holder. "The Departments of Justice and Agriculture will continue working in close coordination to ensure fairness and opportunity for America's farmers, producers and agriculture industry."

These joint workshops are the first-ever to be held by the Department of Justice and USDA to discuss competition and regulatory issues in the agriculture industry. The goals of the workshops are to promote dialogue and foster learning with a diverse group of stakeholders regarding the agricultural marketplace. Additional information workshops about the can be found at www.justice.gov/atr/public/workshops/ag2010/index .htm#overview.

Secretary Vilsack and Attorney General Holder began the workshop with opening remarks before moderating a discussion with participants representing each level of the agricultural supply chain, followed by a panel consisting of dairy farmers, academics and industry representatives to discuss dairy margins. In the afternoon a third panel looked at issues in the retail sector, examining concentration, margins and similar trends. The final panel discussed margins in the livestock and poultry industries. Assistant Attorney General for the Antitrust Division Christine Varney gave closing remarks. Officials also received public testimony from audience members.

Videos and transcripts from the December 8th workshop will be available for review at a later date the Antitrust Division's website on at www.justice.gov/atr/public/workshops/ag2010/index .htm#dates. Individuals seeking more information the workshops should contact on agriculturalworkshops@usdoj.gov.

#### USDA NAMES MEMBERS TO THE NATIONAL DAIRY BOARD

On December 7, 2010, Agriculture Secretary Thomas J. Vilsack announced the appointment of 12 members to the National Dairy Promotion and Research Board. All appointees will serve threeyear terms.

"These appointees represent a diverse cross section of the dairy industry and I am confident that they will serve dairy producers throughout the United States well," said Vilsack.

Newly appointed members are: Renae A. De Jager, Region 2; Jeffrey A. Hardy, Region 3; Steven R. Hanson, Region 4; Douglas T. Danielson, Region 6; Douglas L. Krickenbarger, Region 9: Zacharv H. Mvers, Region 10: David P. Crowl, Region 11; and Sanford Stauffer, Region 12.

Reappointed members are: James L. Ahlem, Region 2; John B. Fiscalini, Region 2; Stephen D. Maddox, Region 2; and Brad J. Scott, Region 2.

The National Dairy Promotion and Research Board oversees the collection of the mandatory 15cent per hundredweight assessment on all milk marketed commercially by dairy producers. In addition, the board develops and administers a coordinated program of promotion, research, and nutrition education.

The board is authorized by the Dairy Production Stabilization Act of 1983. The Agriculture Secretary selects the appointees from nominations by dairy producers and farm organizations.

USDA's Agricultural Marketing Service monitors operation of the board.

#### FEDERAL ORDER IMPORTANT DATES

The important dates concerning the 2011 Federal order price announcements, reporting, and payments are now available. Printed copies of the tables have been mailed to interested parties and electronic copies are available via the market administrator's website at www.fmmaseattle.com/ dates.htm.

One table indicates the general timing of important dates for the Pacific Northwest and Arizona Federal Orders. Another table identifies specific dates for the respective orders. A third table indicates the release dates for the National Agricultural Statistics Service (NASS) product price surveys.

#### **ORGANIC DAIRY MARKET NEWS**

#### **Organic Dairy Fluid Overview**

As 2010 nears an end, the year is now able to be characterized as one where the organic dairv industry has experienced a solid rebound from the previous downturn. One participant involved both as a producer and processor, remarked that "the organic dairy business is a good one to be in!" A mostly optimistic outlook is expressed across the spectrum of the industry, from smaller more locally focused to national operations. The organic dairy sector is evolving in varied ways.

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Many smaller organic processors have experienced positive sales results by focusing on marketing organic dairy products with a local food concept. This has been successful in 2010, not only in less urban areas, but also the largest urban areas such as New York City and Chicago.

New York originated organic milk, branded as such, has found sales success in New York City through both retail sales as well as significant sales involving home delivery, which is popular with a number of residents of high rise buildings. In New York state, 27 permits were issued to new small artisanal cheese makers. This has resulted in new outlets for organic milk and resulted in new organic cheese brands, generally marketed within the concept of being local and sustainable.

A new organic ice cream brand based in Wisconsin has launched by acquiring organic milk and cream within the state, manufacturing in an existing plant when non-organic ice cream is not being made, then selling through various outlets including a regional outlets of a national natural food store chain. The product is now also marketed and available in the very urban Chicago market. In Wisconsin, an organic whey manufacturing plant was constructed and began operating this year – one of the first dedicated organic whey plants in the U.S.

National organic dairy brands are working toward expanding the number of organic producers. Organic milk sales for the year have generally exceeded expectations of national organic dairy processors and brands when 2010 began. New construction of added facilities is planned or even underway in parts of the country. New branded organic dairy products have been introduced during 2010 and more will be introduced in 2011. For example. organic milk with omega-3 has experienced impressive sales gains. Flavored half and half is in the offing. National brands have also expanded through partnerships to provide private label milk and products such as organic butter. Some exports of organic dairy products are occurring and more will be known about the magnitude in early 2011 when new Foreign Agriculture Service category codes expand to include organic products.

#### **Organic Grain and Feed Stuff Markets**

National organic grain and feedstuff prices were mostly steady on light demand and moderate offerings. Feed grade organic corn traded higher in the Upper Midwest region. Trading activity was slow as producers continue to hold out for higher prices. Moderate demand was being seen for food grade soybeans and feed grade wheat. However, in general, movement in food grade commodities was slow with weak demand.

Eastern organic grain and feedstuff prices were steady. Organic grain movement was light as many producers were sitting on the sideline waiting to sell at higher prices. Trading activity was slow but demand was moderate for food grade soybeans and feed grade wheat.

Upper Midwest organic grain and feedstuffs prices traded steadily, with the exception of feed grade corn, which was higher. Light demand and moderate offerings were reported. A correlation with the current conventional market was reported as a factor in higher corn prices as of late. Food grade grain movement was noted as very slow, reportedly due to lack of demand.

Additional livestock and grain market news information is available at: www.ams.usda.gov/LSMarketNews. ◆

Source: *Dairy Market News*, Volume 77, Report 50, Week of December 13-17, 2010, Agricultural Marketing Service, USDA.

#### LISTING OF CERTIFIED ORGANIC OPERATIONS NOW AVAILABLE

The National Organic Program (NOP) has made available a complete listing of organic operations certified by U.S. Department of Agriculture accredited certifying agents during the 2009 certification year.

For the first time, the listing, available at http://apps.ams.usda.gov/nop/, can be searched by keywords, name of operation, certifying agent, certificate numbers, primary and secondary scopes of certification, country, state, and products produced.

The database will serve as a useful tool to increase marketing opportunities for certified organic operations. It will also help consumers better locate sources of certified organic product. Up-to-date information concerning certified organic

operations may be obtained by contacting operations' respective accredited certifying agents.

In January 2011, the NOP will begin receiving from accredited agents lists of operations certified as organic during 2010. Once it collects these updates, the NOP will consolidate and provide the newest information to the public. •

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#### USDA OBSERVES THE ANNIVERSARY OF AN AGREEMENT TO CUT DAIRY FARM GREENHOUSE GAS EMISSIONS

On December 15, 2010, Agriculture Secretary Tom Vilsack commemorated the one year anniversary of an historic agreement to help U.S. dairy producers cut greenhouse gas emissions. The agreement was signed during climate change talks in Copenhagen, Denmark on December 15, 2009.

"The partnership between USDA and U.S. dairy producers to increase sustainability has achieved remarkable results over the past year," said Vilsack. "USDA has awarded funding to establish 30 anaerobic digesters, and we are assisting farmers with digester feasibility studies and energy audits to help producers reduce greenhouse gas emissions, while increasing on-farm income. The partnership is a demonstration of the Obama Administration's commitment to producina renewable energy, providing new economic opportunities to farmers, and preserving natural resources."

On December 15, 2009, USDA and the Innovation Center for U.S. Dairy signed a sustainability-focused Memorandum of Understanding (MOU) to work in concert to reduce greenhouse gas emissions from dairy farms by 25 percent by 2020. Since the signing, USDA and the Center have partnered to increase the number of operating anaerobic digesters on farms, and encouraged research and development of new technologies to help dairies reduce greenhouse gas emissions.

Developments since the signing of the agreement include:

- Funds were provided to establish 30 anaerobic digesters in fiscal year 2010.
- USDA is helping dairy farmers conduct economic feasibility studies on anaerobic digesters.
- Cross-agency collaboration between the Farm Service Agency (FSA), Rural Development and the Natural Resources Conservation Service is facilitating sustainability programs including the financing of digesters.
- A new FSA loan program is helping finance a number of on-farm sustainability efforts.
- The Biomass Crop Assistance Program includes plant feedstock for use in on-farm digesters.

- USDA has identified on-farm energy efficiency measures and equipment that are eligible for cost-share funds.
- USDA staff liaisons were assigned to the Innovation Center to work on energy audits and the sustainability initiative.
- A total of \$450,000 was committed to dairy processor research needs.
- U.S. Dairy was awarded a \$225,000 Conservation Innovation Grant to conduct outreach and education on energy conservation.
- A joint USDA-U.S. Dairy industry research strategy summit was held to examine onfarm research needs to improve resource management.
- A \$50,000 planning grant facilitated a greenhouse gas initiative.
- A \$200,000 contribution agreement from USDA will help farmers gain access to and information about on-farm energy audits and energy conservation practices.

USDA offers several programs that can help with the cost of an anaerobic digester, including the new FSA Conservation Loan program, the Rural Energy for America Program (REAP), the Value-Added Producer Grant, and the Environmental Quality Incentives Program (EQIP). USDA can also help with the cost of an energy audit/feasibility study to help producers determine if a digester makes sense for their operation. For more information, contact any USDA Service Center. •

#### USDA ANNOUNCES AVAILABILITY OF ENHANCED ONLINE TOOL TO ESTIMATE FARM-LEVEL GREENHOUSE GAS EMISSIONS

On December 15, 2010, USDA's Natural Resources Conservation Service (NRCS) Chief Dave White announced the release of an enhanced and expanded online tool developed in collaboration with Colorado State University (CSU) that helps producers estimate carbon sequestration and greenhouse gas emissions associated with a variety of on-farm management practices.

The tool, officially known as COMET-VR 2.0, is housed on the CSU Web site at www.comet2.colo state.edu. For more information, visit NCRS's website, www.nrcs.usda.gov or a local USDA Service Center.♦

## MONTHLY SELECTED STATISTICS

		PACIFIC NO	RTHWEST		ARIZONA				
Minimum Class Prices (3.5% B.F.)	<u>Nov 2010</u>	Oct 2010	<u>Nov 2009</u>	Oct 2009	<u>Nov 2010</u>	<u>Oct 2010</u>	<u>Nov 2009</u>	Oct 2009	
Class I Milk (\$/cwt.)	\$19.14	\$18.48	\$14.76	\$14.25	\$19.59	\$18.93	\$15.21	\$14.70	
Class II Milk (\$/cwt.)	17.21	17.57	13.24	11.93	17.21	17.57	13.24	11.93	
Class III Milk (\$/cwt.)	15.44	16.94	14.08	12.82	15.44	16.94	14.08	12.82	
Class IV Milk (\$/cwt.)	16.68	17.15	13.25	11.86	16.68	17.15	13.25	11.86	
Producer Prices	• · ·		<b>•</b> / - · - ·	•					
Producer Price Differential (\$/cwt.)	\$ 1.27	\$ 0.41	\$(0.16)	\$ 0.04	+	+	+	+	
Butterfat (\$/pound)	2.2422	2.4436	1.4656	1.2752	+	+	+	+	
Protein (\$/pound)	2.1981	2.4739	2.6991	2.5584	+	+	+	+	
Other Solids (\$/pound)		0.1736	0.1524	0.1228	+	+	+	+	
Uniform Skim Price (\$/cwt.)		+ +	+ +	+ +	9.64 2.2858	9.63 2.4344	9.71 1.4327	9.27 1.2667	
Uniform Butterfat Price (\$/pound)	+ ¢16.71	•		-		-	-		
Statistical Uniform Price (\$/cwt.)	\$16.71	\$17.35	\$13.92	\$12.86	\$17.30	\$17.81	\$14.38	\$13.38	
Producer Data	co 4 *	000	007		00 *	<u></u>	05		
Number of Producers	634 *	633	637	636	98 *	98	95	93	
Avg. Daily Production (lbs.)	33,515 *	34,001	33,059	33,210	118,097 *	111,889	111,851	106,630	
Producer Milk Ratios	00.070/	00.000/	00.000/	00.000/	04 700/	04.000/	00 500/	10.000	
	30.67%	28.02%	29.80%	30.89%	34.78%	34.60%	38.58%	40.26%	
	7.18%	6.45%	6.80%	5.92%	9.88%	9.66%	8.64%	8.94%	
Class III	41.05% 21.10%	40.71% 24.82%	39.41% 23.99%	41.34% 21.85%	26.84% 28.50%	30.56% 25.18%	28.74% 24.04%	31.00% 19.80%	
+ Not Applicable. * Preliminary.				-					
		ΜΟΝΤΗΙΥ	SUPPLEME	NTAL STAT	ISTICS				
Number of Handlers	<u>Oct 2010</u>	MONTHLY <u>Sep 2010</u>	Oct 2009	NTAL STAT	ISTICS Oct 2010	<u>Sep 2010</u>	<u>Oct 2009</u>	<u>Sep 2009</u>	
	<u>Oct 2010</u> 26		<u>Oct 2009</u> 28	<u>Sep 2009</u> 25	l	7	<u>Oct 2009</u> 7	7	
Pool Handlers		<u>Sep 2010</u>	<u>Oct 2009</u> 28 15	<u>Sep 2009</u> 25 15	<u>Oct 2010</u>				
Pool Handlers Distributing Plants Supply Plants 1/	26 14 7	<u>Sep 2010</u> 26 14 7	<u>Oct 2009</u> 28 15 8	<u>Sep 2009</u> 25 15 5	<u>Oct 2010</u> 7	7 5 1	7	7	
Pool Handlers Distributing Plants Supply Plants 1/ Cooperatives	26 14 7 5	<u>Sep 2010</u> 26 14 7 5	Oct 2009 28 15 8 5	<u>Sep 2009</u> 25 15 5 5	<u>Oct 2010</u> 7 5 1 1	7 5 1 1	7 5 1 1	7 5 1 1	
Pool Handlers Distributing Plants Supply Plants 1/ Cooperatives	26 14 7	<u>Sep 2010</u> 26 14 7	<u>Oct 2009</u> 28 15 8	<u>Sep 2009</u> 25 15 5	<u>Oct 2010</u> 7	7 5 1	7		
Pool Handlers Distributing Plants Supply Plants 1/ Cooperatives Producer-Handlers	26 14 7 5 5	<u>Sep 2010</u> 26 14 7 5	Oct 2009 28 15 8 5	<u>Sep 2009</u> 25 15 5 5	<u>Oct 2010</u> 7 5 1 1	7 5 1 1	7 5 1 1	7 5 1 1	
Pool Handlers Distributing Plants Supply Plants 1/ Cooperatives Producer-Handlers Other Plants w/ Class I Use	26 14 7 5 5	<u>Sep 2010</u> 26 14 7 5 5	<u>Oct 2009</u> 28 15 8 5 5	<u>Sep 2009</u> 25 15 5 5 5	<u>Oct 2010</u> 7 5 1 1 0	7 5 1 1 0	7 5 1 1 0	7 5 1 1 0	
Pool Handlers	26 14 7 5 5	<u>Sep 2010</u> 26 14 7 5 5	<u>Oct 2009</u> 28 15 8 5 5	<u>Sep 2009</u> 25 15 5 5 5	<u>Oct 2010</u> 7 5 1 1 0	7 5 1 1 0	7 5 1 1 0	7 5 1 1 0	
Distributing Plants Supply Plants 1/ Cooperatives Producer-Handlers Other Plants w/ Class I Use Class I Route Disposition In Area By Pool Plants	26 14 7 5 5 21 174,268,498	Sep 2010 26 14 7 5 5 22	Oct 2009 28 15 8 5 5 5 25	<u>Sep 2009</u> 25 15 5 5 5 26	Oct 2010 7 5 1 1 0 25	7 5 1 1 0 22	7 5 1 1 0 26	7 5 1 1 0 26	
Pool Handlers	26 14 7 5 5 21 174,268,498 8,486,219	Sep 2010 26 14 7 5 5 22 171,471,979	Oct 2009 28 15 8 5 5 25 183,924,546	<u>Sep 2009</u> 25 15 5 5 5 26 174,338,582	<u>Oct 2010</u> 7 5 1 1 0 25 95,551,941	7 5 1 1 0 22 92,003,538	7 5 1 1 0 26 99,970,885	7 5 1 1 0 26 95,670,139	
Pool Handlers     Distributing Plants     Supply Plants 1/     Cooperatives     Producer-Handlers     Other Plants w/ Class I Use     Class I Route Disposition In Area     By Pool Plants     By Producer-Handlers	26 14 7 5 5 21 174,268,498 8,486,219	<u>Sep 2010</u> 26 14 7 5 5 22 171,471,979 8,669,098	<u>Oct 2009</u> 28 15 8 5 5 25 183,924,546 7,043,908	<u>Sep 2009</u> 25 15 5 5 5 26 174,338,582 7,265,688	<u>Oct 2010</u> 7 5 1 1 0 25 95,551,941 0	7 5 1 1 0 22 92,003,538 0	7 5 1 1 0 26 99,970,885 0	7 5 1 1 0 26 95,670,139 0	
Pool Handlers	26 14 7 5 5 21 174,268,498 8,486,219 8,074,776 *	Sep 2010 26 14 7 5 5 22 171,471,979 8,669,098 7,081,580	<u>Oct 2009</u> 28 15 8 5 5 25 183,924,546 7,043,908 8,069,974	<u>Sep 2009</u> 25 15 5 5 5 26 174,338,582 7,265,688 8,120,017	<u>Oct 2010</u> 7 5 1 1 0 25 95,551,941 0 6,137,029 *	7 5 1 1 0 22 92,003,538 0 6,055,753	7 5 1 1 0 26 99,970,885 0 5,386,904	7 5 1 1 0 26 95,670,139 0 5,352,015	
Pool Handlers	26 14 7 5 5 21 174,268,498 8,486,219 8,074,776 * 190,829,493	<u>Sep 2010</u> 26 14 7 5 5 22 171,471,979 8,669,098 7,081,580 187,222,657	<u>Oct 2009</u> 28 15 8 5 5 25 183,924,546 7,043,908 8,069,974 199,038,428	<u>Sep 2009</u> 25 15 5 5 26 174,338,582 7,265,688 8,120,017 189,724,287	<u>Oct 2010</u> 7 5 1 1 0 25 95,551,941 0 6,137,029 * 101,688,970	7 5 1 1 0 22 92,003,538 0 6,055,753 98,059,291	7 5 1 1 0 26 99,970,885 0 5,386,904 105,357,789	7 5 1 0 26 95,670,139 0 5,352,015 101,022,154	
Pool Handlers	26 14 7 5 5 21 174,268,498 8,486,219 8,074,776 *	Sep 2010 26 14 7 5 5 22 171,471,979 8,669,098 7,081,580	<u>Oct 2009</u> 28 15 8 5 5 25 183,924,546 7,043,908 8,069,974	<u>Sep 2009</u> 25 15 5 5 5 26 174,338,582 7,265,688 8,120,017	<u>Oct 2010</u> 7 5 1 1 0 25 95,551,941 0 6,137,029 *	7 5 1 1 0 22 92,003,538 0 6,055,753	7 5 1 1 0 26 99,970,885 0 5,386,904	7 5 1 1 0 26 95,670,139 0 5,352,015	

Preliminary. 1/ Includes Cooperative Pool Manufacturing Plants

## MONTHLY STATISTICAL SUMMARY

(Product pounds based upon reports of handlers)

RECEIPTS, UTILIZATION AND PACIFIC NORTHWEST				ARIZONA					
CLASSIFICAT	ION OF MILK	Nov 2010	Oct 2010	Nov 2009	Oct 2009	Nov 2010	Oct 2010	Nov 2009	Oct 2009
TOTAL PRODUC	CER MILK	637,461,894	667,197,776	631,764,987	654,760,499	347,205,558	339,918,864	318,774,111	307,415,531
RECEIPTS FROM C	THER SOURCES	8,698,452	16,427,450	15,040,375	11,945,341	3,830,928	4,248,364	2,642,993	4,279,030
OPENING INVENTO	DRY	39,136,466	34,576,106	33,169,534	35,904,444	23,287,596	21,622,521	23,866,131	22,061,119
TOTAL TO BE	ACCOUNTED FOR	685,296,812	718,201,332	679,974,896	702,610,284	374,324,082	365,789,749	345,283,235	333,755,680
	-								
UTILIZATION OF RE	ECEIPTS								
Whole milk		32,223,965	31,427,702	31,774,647	34,414,590	24,099,547	23,989,193	24,891,733	25,246,267
Flavored milk & m	ilk drinks	16,774,024	15,953,611	16,949,412	16,724,727	7,793,480	6,438,545	7,537,355	6,996,652
2% milk		70,809,784	69,336,199	69,690,930	73,402,681	35,481,736	34,959,300	36,774,475	38,069,944
1% milk ....		26,896,718	27,811,566	26,623,017	28,750,336	16,751,241	16,792,176	15,616,454	16,154,576
Skim milk		28,350,888	28,407,594	28,050,146	29,262,138	13,071,745	12,985,471	13,176,188	13,503,446
Buttermilk		1,436,699	1,331,826	1,393,159	1,370,074	457,176	387,256	423,504	3/
CLASS I ROUTE	DISP. IN AREA.	176,492,078	174,268,498	174,481,311	183,924,546	97,654,925	95,551,941	98,419,709	99,970,885
Class I disposition	s out of area	14,684,412	15,864,036	14,725,385	17,795,880	23,790,520	23,607,594	23,706,262	23,832,663
Other Class I usag	je	17,428,384	15,010,483	17,820,223	18,922,646	13,274,043	13,682,046	14,074,963	13,574,617
TOTAL CLASS I	USE	208,604,874	205,143,017	207,026,919	220,643,072	134,719,488	132,841,581	136,200,934	137,378,165
TOTAL CLASS I	USE	51,453,214	50,497,542	52,661,679	47,065,522	34,907,164	33,485,119	28,502,061	28,423,605
TOTAL CLASS I	II USE	263,409,623	272,105,783	251,412,241	270,676,557	94,398,398	105,049,193	92,194,817	96,336,953
TOTAL CLASS I	V USE	161,829,101	190,454,990	168,874,057	164,225,133	110,299,032	94,413,856	88,385,423	71,616,957
TOTAL ACCOL	INTED FOR	685,296,812	718,201,332	679,974,896	702,610,284	374,324,082	365,789,749	345,283,235	333,755,680
	-								
CLASSIFICATION C	F RECEIPTS								
Producer milk:	Class I	195,510,263	186,923,548	188,242,075	202,251,466	120,770,798	117,616,338	122,987,352	123,778,137
	Class II .	45,754,033	43,058,550	42,957,227	38,756,512	34,301,652	32,846,678	27,550,680	27,497,116
	Class III .	261,696,692	271,644,350	248,969,997	270,676,557	93,203,981	103,883,030	91,620,950	95,305,141
	Class IV .	134,500,906	165,571,328	151,595,688	143,075,964	98,929,127	85,572,818	76,615,129	60,835,137
Other receipts:	Class I .	13,094,611	18,219,469	18,784,844	18,391,606	13,948,690	15,225,243	13,213,582	13,600,028
	Class II .	5,699,181	7,438,992	9,704,452	8,309,010	2/	2/	2/	2/
	Class III .	1,712,931	461,433	2,442,244	0	2/	2/	2/	2/
	Class IV .	27,328,195	24,883,662	17,278,369	21,149,169	13,169,834	10,645,642	13,295,542	12,740,121
Avg. daily producer receipts		21,248,730	21,522,509	21,058,833	21,121,306	11,573,519	10,965,125	10,625,804	9,916,630
Change From Previous Year		0.90%	1.90%	1.70%	43.76%	8.92%	10.57%	-5.14%	-7.17%
Avg. daily Class I use		6,953,496	6,617,517	6,900,897	7,117,518	4,490,650	4,285,212	4,540,031	4,431,554
Change From Previous Year		0.76%	-7.02%	2.11%	-1.46%	-1.09%	-3.30%	4.56%	1.00%

1/ Restricted - Included with Class I.

2/ Restricted - Included with Class IV.

3/ Restricted - Included with Flavored milk & milk drinks.

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### HIGHLIGHTS THIS ISSUE:

- Market Summaries for November 2010
- November 2010 Class Prices
- Class I Price for January 2011
- USDA and Department of Justice Hold Competition Workshop
- USDA Names Members to the National Dairy Board
- Federal Order Important Dates
- Organic Dairy Market News
- Listing of Certified Organic Operations Now Available
- USDA Observes the Anniversary of an Agreement to Cut Dairy Farm Greenhouse Gas Emissions
- USDA Announces Availability of Enhanced Online Tool to Estimate Farm-Level Greenhouse Gas Emissions

The Market Administrator's

staff would like to wish you & your family a happy holiday season &

best wishes for the new year!

