

## Pacific Northwest and Arizona Marketing Areas

Lisa K. Wyatt, Market Administrator

Volume 45, No. 11

November 2019

Data for October 2019

### MARKET SUMMARIES FOR OCTOBER

#### Pacific Northwest (FO 124)

Producers delivered a total of 634.4 million pounds of milk to the market during October. Daily deliveries averaged 20.5 million pounds, down 1.5 percent from September. An estimated 405 producers delivered milk to the market during the month. Daily deliveries per producer averaged 50,530 pounds, down 1.5 percent from September.

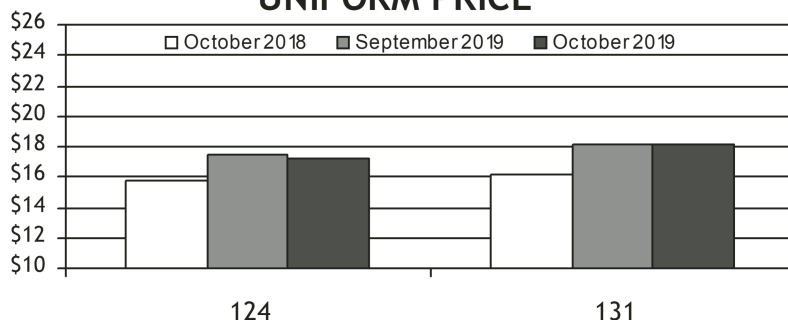
Class I producer milk during October totaled 154.0 million pounds, 24.3 percent of total producer receipts. Daily usage averaged 5.0 million pounds, up 4.8 percent from September. ▼

#### Arizona (FO 131)

Producers delivered a total of 365.0 million pounds of milk to the market during October. Daily deliveries averaged 11.8 million pounds, up 5.4 percent from September. An estimated 74 producers delivered milk to the market during the month. Daily deliveries per producer averaged 159,114 pounds, up 5.4 percent from September.

Class I producer milk during October totaled 107.2 million pounds, 29.4 percent of total producer receipts. Daily usage averaged 3.5 million pounds, up 1.8 percent from September. ▼

### UNIFORM PRICE



### Pool Quick Stats

| Producer Prices & Component Levels | FO 124   |          | FO 131   |          |
|------------------------------------|----------|----------|----------|----------|
|                                    | Sep      | Oct      | Sep      | Oct      |
| Uniform Price (at 3.5%)            | \$17.43  | \$17.25  | \$18.08  | \$18.11  |
| Uniform Price (at test)            | \$19.10  | \$19.88  | \$18.53  | \$18.75  |
| PPD                                | (\$0.88) | (\$1.47) |          |          |
| Butterfat                          | \$2.4982 | \$2.4031 |          | n/a      |
| Protein                            | \$2.8633 | \$3.1700 |          |          |
| Other Solids                       | \$0.1758 | \$0.1447 |          |          |
| Uniform Skim                       |          |          | \$9.55   | \$9.95   |
| Uniform Butterfat                  |          | n/a      | \$2.5332 | \$2.4323 |
| Butterfat                          | 3.935%   | 4.132%   | 3.685%   | 3.774%   |
| Protein                            | 3.192%   | 3.339%   |          |          |
| Other Solids                       | 5.741%   | 5.737%   |          | n/a      |

### HIGHLIGHTS THIS ISSUE

- ✓ Reinstatement of Administrative Assessment
- ✓ USDA Extends Deadline for Milk Donation Reimbursement Program

# Federal Order Price Summaries

## FINAL CLASS PRICES

The October 2019 Final Class Prices were calculated using AMS commodity price surveys from October 5, 12, 19, and 26, 2019. Current and archived Final Class Price announcements are available at [www.fmmaseattle.com/classcomponent.html](http://www.fmmaseattle.com/classcomponent.html).

| FINAL    | Class I (FO124) | Class I (FO131) | Class II | Class III | Class IV | Butterfat  | Protein  | Other Solids | Nonfat Solids |
|----------|-----------------|-----------------|----------|-----------|----------|------------|----------|--------------|---------------|
| Sep 2019 | \$19.75         | \$20.20         | \$16.93  | \$18.31   | \$16.35  | \$2.4982   | \$2.8633 | \$0.1758     | \$0.8753      |
| Oct 2019 | \$19.74         | \$20.19         | \$16.68  | \$18.72   | \$16.39  | \$2.4031   | \$3.1700 | \$0.1447     | \$0.9186      |
| Change   | (\$0.01)        | (\$0.01)        | (\$0.25) | \$0.41    | \$0.04   | (\$0.0951) | \$0.3067 | (\$0.0311)   | \$0.0433      |

## ADVANCED CLASS I PRICE

The December 2019 Advanced Price was calculated using AMS commodity price surveys from November 9 and 16, 2019. Current and archived Advanced Price announcements are available at [www.fmmaseattle.com/advance.html](http://www.fmmaseattle.com/advance.html).

| ADVANCED | Base Butterfat | Class III Skim | Class IV Skim | Base Skim | Base Class I | Class I (FO124) | Class I (FO131) | Class II Skim | Class II Non-fat Solids |
|----------|----------------|----------------|---------------|-----------|--------------|-----------------|-----------------|---------------|-------------------------|
| Nov 2019 | \$2.3955       | \$10.42        | \$8.32        | \$10.11   | \$18.14      | \$20.04         | \$20.49         | \$9.02        | \$1.0022                |
| Dec 2019 | \$2.3208       | \$13.01        | \$8.73        | \$11.61   | \$19.33      | \$21.23         | \$21.68         | \$9.43        | \$1.0478                |
| Change   | (\$0.0747)     | \$2.59         | \$0.41        | \$1.50    | \$1.19       | \$1.19          | \$1.19          | \$0.41        | \$0.0456                |

# Commodity Price Summaries

### AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

|                 | Sep      | Oct      | Change     |
|-----------------|----------|----------|------------|
| Cheese          | \$1.9053 | \$1.9694 | \$0.0641   |
| Butter          | \$2.2344 | \$2.1559 | (\$0.0785) |
| Nonfat Dry Milk | \$1.0519 | \$1.0957 | \$0.0438   |
| Whey            | \$0.3698 | \$0.3396 | (\$0.0302) |

### AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

|                 | Nov      | Dec      | Change     |
|-----------------|----------|----------|------------|
| Cheese          | \$1.9402 | \$2.2000 | \$0.2598   |
| Butter          | \$2.1496 | \$2.0879 | (\$0.0617) |
| Nonfat Dry Milk | \$1.1014 | \$1.1479 | \$0.0465   |
| Whey            | \$0.3406 | \$0.2997 | (\$0.0409) |

## CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed an increase in prices received for 40-pound blocks and an increase for 500-pound barrels. The survey of 40-pound blocks showed an increase of 11.19 cents between the October 19 and the November 16 surveys, to \$2.1539 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed an increase of 44.55 cents to \$2.2913 per pound.

The AMS butter price showed a net decrease of 5.18 cents between the weeks ending October 19 and November 16 from \$2.1416 per pound to \$2.0898 per pound. The AMS nonfat dry milk showed an increase of 4.79 cents since mid-October to \$1.1549 per pound. The average price for AMS whey showed a decrease of 2.99 cents since mid-October to \$0.2992 per pound. ▼

# Monthly Selected Statistics

| PRICE & POOL DATA                    | PACIFIC NORTHWEST |           |            |           | ARIZONA        |           |           |           |
|--------------------------------------|-------------------|-----------|------------|-----------|----------------|-----------|-----------|-----------|
|                                      | Oct 2019          | Sep 2019  | Oct 2018   | Sep 2018  | Oct 2019       | Sep 2019  | Oct 2018  | Sep 2018  |
| <b>Producer Prices</b>               |                   |           |            |           |                |           |           |           |
| Producer Price Differential (\$/cwt) | (\$1.47)          | (\$0.88)  | \$0.24     | (\$0.65)  | +              | +         | +         | +         |
| Butterfat (\$/pound)                 | 2.4031            | 2.4982    | 2.5551     | 2.5442    | +              | +         | +         | +         |
| Protein (\$/pound)                   | 3.1700            | 2.8633    | 1.7185     | 2.0029    | +              | +         | +         | +         |
| Other Solids (\$/pound)              | 0.1447            | 0.1758    | 0.2553     | 0.2098    | +              | +         | +         | +         |
| Uniform Skim Price (\$/cwt)          | +                 | +         | +          | +         | \$9.95         | \$9.55    | \$7.53    | \$7.13    |
| Uniform Butterfat Price (\$/pound)   | +                 | +         | +          | +         | 2.4323         | 2.5332    | 2.5582    | 2.5622    |
| Statistical Uniform Price (\$/cwt)   | \$17.25           | \$17.43   | \$15.77    | \$15.44   | \$18.11        | \$18.08   | \$16.22   | \$15.85   |
| <b>Producer Data</b>                 |                   |           |            |           |                |           |           |           |
| Number of Producers                  | <b>405</b>        | 405       | 523        | 430       | <b>74</b>      | 74        | 82        | 78        |
| Avg. Daily Production (pounds)       | <b>50,530</b>     | 51,273    | 49,970     | 47,340    | <b>159,114</b> | 151,031   | 164,904   | 151,226   |
| <b>Producer Milk Ratios</b>          |                   |           |            |           |                |           |           |           |
| Class I                              | 24.28%            | 22.83%    | 21.91%     | 24.19%    | 29.38%         | 30.39%    | 25.79%    | 28.34%    |
| Class II                             | 6.14%             | 6.01%     | 5.87%      | 6.62%     | 9.49%          | 9.42%     | 9.12%     | 12.07%    |
| Class III                            | 27.42%            | 28.89%    | 37.83%     | 29.27%    | 28.00%         | 30.05%    | 34.57%    | 27.06%    |
| Class IV                             | 42.16%            | 42.27%    | 34.39%     | 39.92%    | 33.13%         | 30.14%    | 30.52%    | 32.53%    |
| <b>Market Shrinkage</b>              |                   |           |            |           |                |           |           |           |
| Pounds                               | 6,696,266         | 8,338,705 | 10,362,780 | 7,559,158 | 3,317,953      | 2,325,525 | 2,868,238 | 1,547,646 |
| % of Producer Milk                   | 1.06%             | 1.34%     | 1.28%      | 1.24%     | 0.91%          | 0.69%     | 0.68%     | 0.44%     |

+ Not Applicable. Preliminary data indicated in **bold**.

# Monthly Supplemental Statistics

| SUPPLEMENTAL DATA                        | PACIFIC NORTHWEST |             |             |             | ARIZONA          |            |            |            |
|--|-------------------|-------------|-------------|-------------|------------------|------------|------------|------------|
|  | Sep 2019          | Aug 2019    | Sep 2018    | Aug 2018    | Sep 2019         | Aug 2019   | Sep 2018   | Aug 2018   |
| <b>Number of Handlers</b>                |                   |             |             |             |                  |            |            |            |
| Pool Handlers                            | 20                | 23          | 21          | 21          | 8                | 8          | 8          | 8          |
| <i>Distributing Plants</i>               | 11                | 11          | 11          | 11          | 6                | 6          | 6          | 6          |
| <i>Supply Plants 1/</i>                  | 4                 | 6           | 4           | 4           | 1                | 1          | 1          | 1          |
| <i>Cooperatives</i>                      | 5                 | 6           | 6           | 6           | 1                | 1          | 1          | 1          |
| Producer-Handlers                        | 5                 | 5           | 5           | 5           | 0                | 0          | 0          | 0          |
| Other Plants w/ Class I Use              | <b>27</b>         | 29          | 23          | 23          | <b>29</b>        | 29         | 25         | 26         |
| <b>Class I Route Disposition In Area</b> |                   |             |             |             |                  |            |            |            |
| By Pool Plants                           | 130,297,768       | 128,151,467 | 135,525,031 | 134,985,968 | 72,441,950       | 77,178,411 | 74,891,158 | 79,687,162 |
| By Producer-Handlers                     | 5,620,035         | 5,632,853   | 5,819,372   | 6,353,563   | 0                | 0          | 0          | 0          |
| By Other Plants                          | <b>12,559,691</b> | 13,693,541  | 13,107,739  | 13,013,845  | <b>6,987,279</b> | 7,157,798  | 8,636,328  | 8,828,551  |
| Total                                    | 148,477,494       | 147,477,861 | 154,452,142 | 154,353,376 | 79,429,229       | 84,336,209 | 83,527,486 | 88,515,713 |
| <b>Producer-Handler Data</b>             |                   |             |             |             |                  |            |            |            |
| % Class I Use                            | 49.95%            | 47.05%      | 51.32%      | 52.79%      | 0.00%            | 0.00%      | 0.00%      | 0.00%      |
| % of Total In-Area Route Dispositions    | 3.79%             | 3.82%       | 3.77%       | 4.12%       | 0.00%            | 0.00%      | 0.00%      | 0.00%      |

Preliminary data indicated in **bold**. 1/ Includes Cooperative Pool Manufacturing Plants.

# Monthly Statistical Summary

| RECEIPTS & UTILIZATION           | PACIFIC NORTHWEST  |                    |                    |                    | ARIZONA            |                    |                    |                    |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                                  | Oct                | Sep                | Oct                | Sep                | Oct                | Sep                | Oct                | Sep                |
|                                  | 2019               | 2019               | 2018               | 2018               | 2019               | 2019               | 2018               | 2018               |
| <b>Receipts of Milk</b>          |                    |                    |                    |                    |                    |                    |                    |                    |
| Total Producer Milk              | 634,407,885        | 622,963,204        | 810,164,239        | 610,691,627        | 365,007,929        | 335,287,735        | 419,185,775        | 353,868,720        |
| Receipts From Other Sources      | 9,123,399          | 8,663,553          | 10,595,892         | 9,845,494          | 5,933,143          | 5,968,337          | 6,863,885          | 7,613,018          |
| Opening Inventory                | 34,537,107         | 32,244,069         | 47,446,962         | 30,445,951         | 23,395,480         | 20,516,758         | 23,772,284         | 20,853,854         |
| <b>Total To Be Accounted For</b> | <b>678,068,391</b> | <b>663,870,826</b> | <b>868,207,093</b> | <b>650,983,072</b> | <b>394,336,552</b> | <b>361,772,830</b> | <b>449,821,944</b> | <b>382,335,592</b> |
| <b>Utilization of Receipts</b>   |                    |                    |                    |                    |                    |                    |                    |                    |
| Whole milk                       | 44,052,111         | 41,322,104         | 44,554,027         | 41,496,526         | 27,677,267         | 25,760,009         | 28,034,398         | 25,989,244         |
| Flavored milk & drinks           | 15,282,781         | 12,204,773         | 17,000,044         | 12,920,858         | 6,688,467          | 6,171,850          | 7,718,402          | 6,938,644          |
| 2% milk                          | 50,173,557         | 46,946,029         | 51,677,802         | 48,830,440         | 27,730,959         | 26,243,668         | 28,419,547         | 26,506,341         |
| 1% milk                          | 19,563,356         | 18,713,410         | 20,894,498         | 19,972,944         | 9,894,651          | 9,455,235          | 11,038,851         | 10,550,232         |
| Skim milk                        | 9,924,415          | 9,531,408          | 11,332,570         | 10,762,183         | 4,685,579          | 4,362,757          | 5,269,434          | 4,906,697          |
| Buttermilk                       | 1,673,818          | 1,580,044          | 1,604,366          | 1,542,080          | 488,160            | 448,431            | 2/                 | 2/                 |
| Class I dispositions in area     | 140,670,038        | 130,297,768        | 147,063,307        | 135,525,031        | 77,165,083         | 72,441,950         | 80,480,632         | 74,891,158         |
| Class I dispositions out of area | 8,986,172          | 8,349,281          | 21,725,010         | 10,620,999         | 27,981,204         | 27,020,523         | 27,891,038         | 25,015,383         |
| Other Class I usage              | 24,527,504         | 21,225,195         | 26,971,184         | 21,587,887         | 16,275,930         | 14,351,819         | 12,312,821         | 12,147,477         |
| <b>Utilization by Class</b>      |                    |                    |                    |                    |                    |                    |                    |                    |
| Total Class I Use                | 174,183,714        | 159,872,244        | 195,759,501        | 167,733,917        | 121,422,217        | 113,814,292        | 120,684,491        | 112,054,018        |
| Total Class II Use               | 44,044,779         | 41,035,084         | 58,653,510         | 42,222,993         | 35,505,292         | 33,616,514         | 40,298,885         | 44,195,386         |
| Total Class III Use              | 173,983,207        | 179,951,114        | 306,681,359        | 178,754,734        | 1/                 | 101,882,039        | 145,673,757        | 1/                 |
| Total Class IV Use               | 285,856,691        | 283,012,384        | 307,112,723        | 262,271,428        | 237,409,043        | 112,459,985        | 143,164,811        | 226,086,188        |
| <b>Total Accounted For</b>       | <b>678,068,391</b> | <b>663,870,826</b> | <b>868,207,093</b> | <b>650,983,072</b> | <b>394,336,552</b> | <b>361,772,830</b> | <b>449,821,944</b> | <b>382,335,592</b> |

| CLASSIFICATION OF RECEIPTS          | PACIFIC NORTHWEST |                   |                   |                   | ARIZONA           |                   |                   |                   |
|-------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                     | Oct               | Sep               | Oct               | Sep               | Oct               | Sep               | Oct               | Sep               |
|                                     | 2019              | 2019              | 2018              | 2018              | 2019              | 2019              | 2018              | 2018              |
| <b>Producer milk</b>                |                   |                   |                   |                   |                   |                   |                   |                   |
| Class I                             | 154,034,472       | 142,197,530       | 177,493,038       | 147,702,132       | 107,224,687       | 101,894,815       | 108,094,535       | 100,284,222       |
| Class II                            | 38,972,188        | 37,445,919        | 47,576,349        | 40,433,185        | 34,629,807        | 31,599,808        | 38,214,499        | 42,706,152        |
| Class III                           | 173,983,207       | 179,951,114       | 306,468,149       | 178,750,683       | 102,213,102       | 100,740,619       | 144,898,628       | 95,754,452        |
| Class IV                            | 267,418,018       | 263,368,641       | 278,626,703       | 243,805,627       | 120,940,333       | 101,052,493       | 127,978,113       | 115,123,894       |
| <b>Other receipts</b>               |                   |                   |                   |                   |                   |                   |                   |                   |
| Class I                             | 20,149,242        | 17,674,714        | 18,266,463        | 20,031,785        | 14,197,530        | 11,919,477        | 12,589,956        | 11,769,796        |
| Class II                            | 5,072,591         | 3,589,165         | 11,077,161        | 1,789,808         | 1/                | 1/                | 1/                | 1/                |
| Class III                           | 0                 | 0                 | 1/                | 1/                | 1/                | 1/                | 1/                | 1/                |
| Class IV                            | 18,438,673        | 19,643,743        | 28,699,230        | 18,469,852        | 15,131,093        | 14,565,618        | 18,046,213        | 16,697,076        |
| <b>Avg. daily producer receipts</b> | <b>20,464,770</b> | <b>20,765,440</b> | <b>26,134,330</b> | <b>20,356,388</b> | <b>11,774,449</b> | <b>11,176,258</b> | <b>13,522,122</b> | <b>11,795,624</b> |
| Change From Previous Year           | -21.69%           | 2.01%             | 32.98%            | -14.84%           | -12.92%           | -5.25%            | 8.45%             | -10.95%           |
| <b>Avg. daily Class I use</b>       | <b>5,618,829</b>  | <b>5,329,075</b>  | <b>6,314,823</b>  | <b>5,591,131</b>  | <b>3,916,846</b>  | <b>3,793,810</b>  | <b>3,893,048</b>  | <b>3,735,134</b>  |
| Change From Previous Year           | -11.02%           | -4.69%            | 3.11%             | -8.01%            | 0.61%             | 1.57%             | -3.37%            | -5.10%            |

1/ Restricted - Included with Class IV. 2/ Restricted - Included with Flavored milk and drinks.

## USDA News

### REINSTATEMENT OF ADMINISTRATIVE ASSESSMENT

On November 19, 2019, the Market Administrator, Lisa K. Wyatt, sent a letter to all handlers in Federal Orders 124 and 131. The content of the letter states that the 3.5-cent per hundredweight administrative assessment that was waived for the milk pooled during the months of June through October 2019 will resume beginning with the milk pooled for the month of November 2019.

A copy of the letter can be found on our website <https://fmmaseattle.com/announcements/20191119ResumptionOfAssessments.pdf>. 🐾

### USDA EXTENDS APPLICATION DEADLINE FOR MILK DONATION REIMBURSEMENT PROGRAM

On November 6, 2019, the U.S. Department of Agriculture (USDA) announced an extension of the November 6, 2019, deadline to submit Milk Donation and Distribution Plans for Fiscal Year 2019 and Fiscal Year 2020. Applications are now due no later than December 6, 2019.

Interested partnerships must apply for Fiscal Year 2019 and Fiscal Year 2020 program participation by submitting a separate completed Milk Donation and Distribution Plan for each fiscal year by the extended deadline. Milk Donation and Distribution Plans submitted for Fiscal Year 2019 can reflect donations made from October 1, 2018, through September 30, 2019. After approval, partnerships will then be able to submit specific information to obtain retroactive reimbursement claims for Fiscal Year 2019. Plans for Fiscal Year 2019 and Fiscal Year 2020 will be approved by January 22, 2020.

Congress directed USDA to develop the program to reduce food waste and provide nutrition assistance to low-income individuals. Congress authorized \$9 million for the program in Fiscal Year 2019, and \$5 million per fiscal year thereafter. Under the program, eligible dairy organizations partner with non-profit organizations that distribute food to low income individuals. Those partnerships may apply for and receive limited reimbursements to cover expenses related to certain fluid milk product donations.

Details about program eligibility and participation are available at [www.ams.usda.gov/mdrp](http://www.ams.usda.gov/mdrp). 🐾



# Federal Order Statistics for October 2019

| Federal Order Name<br>(Number)    | Producer<br>Deliveries | Class I<br>Receipts | Class I<br>Utilization | Class I<br>Price          | Uniform<br>Price |
|-----------------------------------|------------------------|---------------------|------------------------|---------------------------|------------------|
|                                   | - million pounds -     |                     |                        | - per cwt (at location) - |                  |
| Northeast (FO 1)                  | 2,222.8                | 730.4               | 32.86%                 | \$21.09                   | \$18.72          |
| Appalachian (FO 5)                | 442.7                  | 333.5               | 75.33%                 | \$21.24                   | \$20.17          |
| Florida (FO 6)                    | 217.8                  | 180.8               | 83.02%                 | \$23.24                   | \$22.00          |
| Southeast (FO 7)                  | 384.2                  | 299.3               | 77.91%                 | \$21.64                   | \$20.65          |
| Upper Midwest (FO 30)             | 1,960.3                | 239.8               | 12.23%                 | \$19.64                   | \$18.42          |
| Central (FO 32)                   | 949.8                  | 407.4               | 42.90%                 | \$19.84                   | \$17.43          |
| Mideast (FO 33)                   | 1,457.7                | 590.3               | 40.50%                 | \$19.84                   | \$17.86          |
| California (FO 51)                | 1,845.6                | 482.5               | 26.14%                 | \$19.94                   | \$17.13          |
| <b>Pacific Northwest (FO 124)</b> | <b>634.4</b>           | <b>154.0</b>        | <b>24.28%</b>          | <b>\$19.74</b>            | <b>\$17.25</b>   |
| Southwest (FO 126)                | 824.0                  | 371.8               | 45.12%                 | \$20.84                   | \$17.87          |
| <b>Arizona (FO 131)</b>           | <b>365.0</b>           | <b>107.2</b>        | <b>29.38%</b>          | <b>\$20.19</b>            | <b>\$18.11</b>   |

For links to Market Administrator's webpages, see [www.fmmaseattle.com/links.html](http://www.fmmaseattle.com/links.html).

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