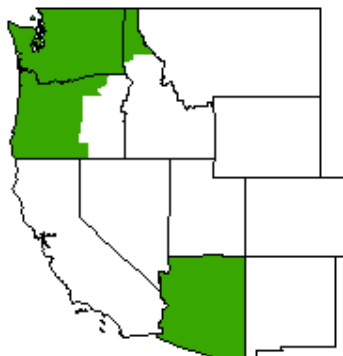


Pacific Northwest & Arizona Marketing Areas



1930 – 220th Street SE, Suite 102
 Bothell, Washington 98021-8471
 Phone (425) 487-6009
 Fax (425) 487-2775
 Homepage: fmmaseattle.com
 E-mail: fmmaseattle@fmmaseattle.com



10050 N 25th Avenue, Suite 302
 Phoenix, Arizona 85021-1664
 Phone (602) 547-2909
 Fax (602) 547-2906
 E-mail: ma@fmma.net

James R. Daugherty
 Market Administrator

March 2010

MARKET SUMMARIES FOR FEBRUARY 2010

Comparisons to a year ago can be found in the tables on pages 6 and 7.

Pacific Northwest

Producers delivered a total of 633.1 million pounds of milk to the market during February. Daily deliveries averaged 22.6 million pounds, up 2.3 percent from January. An estimated 632 producers delivered milk to the market during the month. Daily deliveries per producer averaged 35,779 pounds, up 2.3 percent from January.

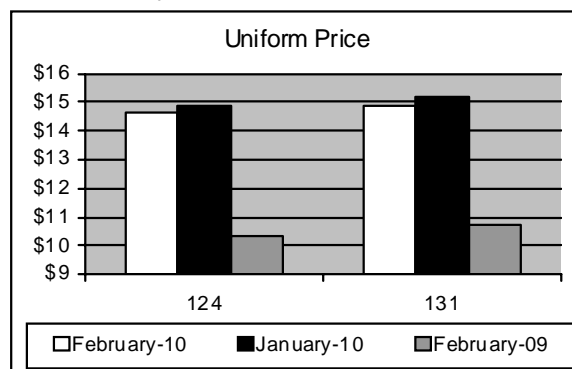
Class I producer milk during February totaled 172.9 million pounds, 27.3 percent of total producer receipts. Daily usage averaged 6.2 million pounds, down 0.8 percent from January.

Arizona

Producers delivered a total of 336.1 million pounds of milk to the market during February. Daily deliveries averaged 12.0 million pounds, up 4.3 percent from

January. An estimated 94 producers delivered milk to the market during the month. Daily deliveries per producer averaged 127,715 pounds, up 4.3 percent from January.

Class I producer milk during February totaled 110.1 million pounds, 32.7 percent of total producer receipts. Daily usage averaged 3.9 million pounds, up 2.3 percent from January. ♦



Federal Order Producer Prices and Component Levels: February 2010

Producer Prices	FO124	FO131	Component Levels (%)	FO124	FO131
Uniform Price 1/*	14.63	14.88	Butterfat	3.713	3.553
Butterfat 2/	1.4404	1.4408	Protein	3.117	N/A
Protein 2/	2.7066	N/A	Other Solids	5.682	N/A
Other Solids 2/	0.1992	N/A	Nonfat Solids	8.799	N/A
PPD 1/*	0.35	N/A			
Skim 1/	N/A	10.19			

N/A = not applicable. * Subject to applicable location adjustments. 1/ \$ per cwt. 2/ \$ per pound.

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FEBRUARY 2010 CLASS PRICES

February 2010 non-advanced Class Prices were calculated using NASS commodity price surveys from February 6, 13, 20, and 27, 2010. Component prices for the month are \$2.7066 per pound of protein, \$1.4404 per pound of butterfat, \$0.1992 per pound of other solids, and \$0.9043 per pound of nonfat solids.

February 2010 Class III and IV prices at 3.5% butterfat are \$14.28 and \$12.90 per hundredweight, respectively. The February Class III price compared to January is down \$0.22. The Class III price is \$4.97 higher than in February 2009.

Class II butterfat was announced at \$1.4474 per pound. Class I skim and butterfat and Class II skim prices for February 2010 were announced on January 22. The Class II price at 3.5% butterfat is \$15.65 for February 2010.

FINAL: NASS COMMODITY PRICES

	<u>January</u>	<u>February</u>	<u>Change</u>
Cheese*	\$1.5374	\$1.5110	-\$0.0264
Butter	\$1.3610	\$1.3609	-\$0.0001
Nonfat Dry Milk	\$1.1929	\$1.0812	-\$0.1117
Whey	\$0.3880	\$0.3925	\$0.0045

* The weighted average of barrels plus 3 cents and blocks.

Current Commodity Prices - - The NASS survey of cheddar cheese prices showed a net decrease in price received for 40-pound blocks and a decrease for 500-pound barrels. The survey of 40-pound blocks showed a net decrease of 11.21 cents between the February 13 and the March 13 surveys, to \$1.3901 per pound. The survey of 500-pound barrels (**adjusted to 38% moisture**) showed a decrease of 17.28 cents to \$1.3370 per pound.

The NASS butter price showed an increase of 8.64 cents between the weeks ending February 13 and March 13 from \$1.3503 per pound to \$1.4367 per pound.

The NASS nonfat dry milk showed a net decrease of 9.27 cents since mid-February to \$1.0490 per pound. The average price for NASS whey showed a decrease of 1.58 cents since mid-February to \$0.3802 per pound. ♦

APRIL'S CLASS I PRICE ANNOUNCEMENT

On March 19, the April 2010 Class I price was announced at \$15.12 for the Pacific Northwest Order and \$15.57 for the Arizona Order. The Class I price was calculated using NASS commodity price surveys from the weeks of March 6 and 13.

The April Class III and IV advance skim prices are \$8.19 and \$7.82 per hundredweight, respectively. The butterfat portion of the Class I mover increased 6.64 cents from \$1.4515 to \$1.5179 per pound.

The April 2010 Class II skim and nonfat solids prices were also announced on March 19. The skim price is \$8.52 per hundredweight, and the nonfat solids price is \$0.9467 pound for all Federal orders. ♦

ADVANCED: NASS COMMODITY PRICES FOR CLASS I PRICE CALCULATIONS

	<u>March</u>	<u>April</u>	<u>Change</u>
Cheese*	\$1.5174	\$1.4049	-\$0.1125
Butter	\$1.3701	\$1.4249	\$0.0548
Nonfat Dry Milk	\$1.1431	\$1.0459	-\$0.0972
Whey	\$0.3928	\$0.3821	-\$0.0107

* The weighted average of barrels plus 3 cents and blocks.

YEAR END FINANCIAL STATEMENTS OF THE MARKET ADMINISTRATOR'S OFFICE

The financial statements for the Administrative and Marketing Services Funds of the Pacific Northwest and Arizona Federal milk market orders for the calendar year ending December 31, 2009, can be found on page 3. The two orders require that the market administrator conduct a marketing service program for producers who are not members of a qualified cooperative association which performs comparable services. The primary functions of the marketing service programs involve the sampling and testing of milk, and providing marketing information to producers. The principal source of income for these programs is the marketing service deduction which is applicable to all producers for whom the services are provided. ♦

INCOME AND EXPENSE STATEMENT

For Year Ending December 31, 2009

	Administrative Fund	Marketing Service Fund
Income		
Assessments or Deductions	\$ 3,433,513	\$ 184,468
Late Payment Charges Assessed	\$ 9,802	\$ -
Interest Earned	\$ 24,369	\$ -
Total Income *	\$ 3,467,683	\$ 184,468
Expenses		
Salaries and Services	\$ 2,413,334	\$ 57,690
Travel	\$ 200,373	\$ 10,246
Communications	\$ 47,897	\$ 1,160
Employer Payroll Contributions	\$ 668,084	\$ 14,052
Insurance	\$ 8,062	\$ 168
Rent-Buildings and Equipment	\$ 300,795	\$ 6,641
Repairs and Maintenance	\$ 8,165	\$ 22,822
Supplies	\$ 70,635	\$ 43,453
Testing and Weighing	\$ 61,819	\$ 55,514
Utilities	\$ 15,894	\$ 321
Depreciation of Fixed Assets	\$ 59,202	\$ 18,226
Conferences and Meetings	\$ 14,539	\$ 303
Training	\$ 28,291	\$ 577
Miscellaneous	\$ 2,901	\$ 209
Total Expenses *	\$ 3,899,992	\$ 231,382
NET INCOME *	\$ (432,309)	\$ (46,914)

BALANCE SHEET

As of December 31, 2009

ASSETS	Administrative Fund	Marketing Service Fund
Current Assets		
Cash	\$ 2,152,702	\$ (105,922)
Investments	\$ 1,018,402	\$ -
Accounts Receivable:		
Handlers	\$ 350,773	\$ 19,077
Other	\$ 85,011	\$ 680
Accrued Interest Receivable	\$ 6,024	\$ -
Other Assets		
Prepaid Expenses	\$ 2,652	\$ 5,598
Deposits	\$ 5,705	\$ -
Fixed Assets		
Furniture and Equipment	\$ 845,845	\$ 17,262
Accumulated Depreciation	\$ (781,317)	\$ (15,945)
Laboratory Equipment	\$ 163,974	\$ 186,682
Accumulated Depreciation	\$ (90,186)	\$ (102,916)
Leasehold Improvements	\$ 209,109	\$ 4,268
Accumulated Depreciation	\$ (205,025)	\$ (4,184)
TOTAL ASSETS *	\$ 3,763,669	\$ 4,599
LIABILITIES AND OPERATING BALANCE		
Current Liabilities		
Accounts Payable:		
Trade Creditors	\$ 4,118	\$ 654
Accrued Employee Annual Leave	\$ 181,782	\$ 4,052
Operating Balance	\$ 3,577,769	\$ (107)
TOTAL LIABILITIES AND OPERATING BALANCE *	\$ 3,763,669	\$ 4,599

* May not add due to rounding.

**USDA ISSUES FINAL DECISION ON
AMENDMENTS TO PRODUCER-HANDLER
DEFINITION IN ALL FEDERAL MILK ORDERS**

On February 26, 2010, the U.S. Department of Agriculture issued a final decision to amend the producer-handler definition in all federal milk marketing orders. These amendments were considered in a recommended decision published October 21, 2009.

This decision amends the producer-handler definition of all federal milk marketing orders to limit exemption from pooling and pricing provisions of the orders to those producer-handlers with total route disposition and sales of packaged fluid milk products to other plants of 3 million pounds or less per month.

These amendments are subject to producer approval before they can be implemented on a permanent basis. The final decision amends all federal milk marketing orders. Each amended federal order must be approved either by two-thirds of producers supplying milk to the federal order or by producers who supply two-thirds of the milk to that order. If approved, USDA will issue a final rule.

For additional information about the decision contact:

Northeast: Erik F. Rasmussen
USDA/AMS/Dairy Programs
P.O. Box 51478, Boston, MA 02205-1478
Tel. (617) 737-7199;
email: erasmussen@fedmilk1.com

Appalachian: Harold H. Friedly, Jr.
USDA/AMS/Dairy Programs
P.O. Box 91528, Louisville, KY 40291-0528
Tel. (502) 499-0040;
email: friedly@malouisville.com

Florida & Southeast: Sue L. Mosley
USDA/AMS/Dairy Programs
1550 North Brown Road, Suite 120
Lawrenceville, GA 30043
Tel. (770) 682-2501;
email: smosley@fmmatlanta.com

Upper Midwest: H. Paul Kyburz
USDA/AMS/Dairy Programs
1600 West 82nd Street, Suite 200
Minneapolis, MN 55431-1420
Tel. (952) 831-5292;
email: pkyburz@fmma30.com

Central: David C. Stukenberg
USDA/AMS/Dairy Programs
P.O. Box 14650
Shawnee Mission, KS 66285-4650
Tel. (913) 495-9300;
email: David.Stukenberg@fmmacentral.com

Mideast: Paul A. Huber
USDA/AMS/Dairy Programs
P.O. Box 5102, Brunswick, OH 44212
Tel. (330) 225-4758;
email: phuber@fmmaclev.com

Pacific Northwest & Arizona: James R. Daugherty
USDA/AMS/Dairy Programs
1930-220th St., SE., Suite 102
Bothell, WA 98021-8471
Tel. (425) 487-6009;
email: jdaugherty@fmmaseattle.com

Southwest: Cary Hunter
USDA/AMS/Dairy Programs
P.O. Box 110939, Carrollton, TX 75011-0939
Tel. (972) 245-6060;
email: sw.order@dallasma.com ♦

**USDA SECRETARY VILSACK ANNOUNCES
NATIONAL DAIRY BOARD APPOINTMENTS**

On March 12, 2010, Agriculture Secretary Tom Vilsack announced the appointment of 12 members to the National Dairy Promotion and Research Board. All appointees will serve 3-year terms beginning immediately.

"These appointees represent a cross section of the dairy industry and I am confident that dairy producers will be well served by them," said Vilsack.

Dairy production is vital to the United States agriculture industry. In 2008, according to USDA statistics, 190 billion pounds of milk were produced in the United States. The 36-member board is authorized by the Dairy Production Stabilization Act of 1983. The Secretary selected the appointees from nominations submitted by eligible producer organizations, general farm organizations, and qualified State or regional dairy products promotion, research or nutrition education programs.

The board's goal is to strengthen the position of dairy in the marketplace and to maintain and expand domestic and foreign markets and uses for dairy and dairy products. The mandatory program

is funded at the rate of 15 cents per hundredweight of milk produced in the 48 contiguous States and marketed commercially. USDA's Agricultural Marketing Service has oversight of the board.

Newly appointed are: George E. Marsh, Oregon (Region 1); Ray S. Prock, California (Region 2); Arlene J. Vander Eyk, California (Region 2); Brian W. Esplin, Idaho (Region 3); Neil A. Hoff, Texas (Region 4); Paul A. Fritsche, Minnesota (Region 5); Patricia M. Boettcher, Wisconsin (Region 6); Mark E. Erdman, Illinois (Region 7); Susan D. K. Troyer, Indiana (Region 9); and Ronald R. McCormick, New York (Region 12).

Reappointed to serve second terms were: Randy G. Roecker, Wisconsin (Region 6); and Rita P. Kennedy, Pennsylvania (Region 11). ♦

NATIONAL ORGANIC PROGRAM PUBLISHES ACCESS TO PASTURE FINAL RULE

On February 12, 2010, the National Organic Program published a final rule that establishes pasture standards for organic livestock. The Access to Pasture rule specifies that organic milk and meat products come from organically-raised animals that are actively grazing on pasture.

Organic livestock practices

Organic agriculture is an integrated farming system that fosters cycling of resources, promotes ecological balance, and conserves biodiversity. The key requirement for organic animal agriculture systems is that all *organic* ruminant systems must be pasture-based. In other words, livestock must actively graze on a daily basis during the grazing season, have access to the outdoors, and not be confined during the non-grazing season.

Criteria for organic livestock

The pasture rule establishes clear and enforceable standards regarding access to pasture for organic livestock operations. It provides certainty to consumers that organic livestock productions are pasture based systems where animals are actively grazing pasture during the grazing season.

These standards require

- Access to pasture throughout the grazing season (specific to their geographical climate)
- Diet consisting of at least 30% dry matter intake from pasture grazed during grazing season, totaling at least 120 days.

Additionally, 'organic livestock' denotes...

- No hormones to promote growth
- No antibiotics or other animal drugs other than vaccinations
- No synthetic parasiticides
- 100% organic feed
- No mammalian or poultry by-products in feed

Enforcement

Organic producers must fully implement the provisions of the rule and must document it in their organic system plans (OSP). These management plans are written procedures concerning all aspects of agricultural production or handling as described in the Organic Food Production Act of 1990.

To operate and market their products as USDA organic, certified organic operations must include a functioning pasture management plan into their OSP, which are then verified annually at onsite inspections. If an operation does not demonstrate compliance, organic certifying agents and the National Organic Program can suspend or revoke organic certification.

Training Sessions

The National Organic Program (NOP) will be conducting training sessions on the Access to Pasture (Livestock) final rule. The first session is scheduled for March 24, 2010, in Albany, New York. NOP will also be conducting additional Access to Pasture training sessions in two western states. On April 7, 2010, there will be a training session at the Crowne Plaza Denver International Airport Convention Center in Denver, Colorado. A training session will be held in Woodland, California, on April 26, 2010, at the Heidrick Ag History Center.

Accredited certifying agents and other interested parties may attend the training. There is no cost to attend the training; however, pre-registration is required. For more information, contact Judith Ragonesi, Training Manager for the National Organic Program, at Judith.ragonesi2@ams.usda.gov or by telephone at (202) 205-5712.

More details regarding the Access to Pasture Rule, including Federal Register documents, information on the training sessions, and Dry Matter Intake calculations can be found on the National Organic Program's website: www.ams.usda.gov/AMSV1.0/nopaccesstopasture.

♦

Source: *Fact Sheet* and Pasture Rulemaking website, National Organic Program Agricultural Marketing Service, USDA.

MONTHLY SELECTED STATISTICS

	PACIFIC NORTHWEST				ARIZONA			
	Feb 2010	Jan 2010	Feb 2009	Jan 2009	Feb 2010	Jan 2010	Feb 2009	Jan 2009
Minimum Class Prices (3.5% B.F.)								
Class I Milk (\$/cwt.)	\$16.74	\$16.93	\$12.62	\$17.64	\$17.19	\$17.38	\$13.07	\$18.09
Class II Milk (\$/cwt.)	15.65	15.22	10.25	10.41	15.65	15.22	10.25	10.41
Class III Milk (\$/cwt.)	14.28	14.50	9.31	10.78	14.28	14.50	9.31	10.78
Class IV Milk (\$/cwt.)	12.90	13.85	9.45	9.59	12.90	13.85	9.45	9.59
Producer Prices								
Producer Price Differential (\$/cwt.)	\$ 0.35	\$ 0.38	\$ 1.00	\$ 1.34	+	+	+	+
Butterfat (\$/pound)	1.4404	1.4405	1.0941	1.1084	+	+	+	+
Protein (\$/pound)	2.7066	2.7916	1.9139	2.3638	+	+	+	+
Other Solids (\$/pound)	0.1992	0.1946	(0.0437)	(0.0304)	+	+	+	+
Uniform Skim Price (\$/cwt.)	+	+	+	+	10.19	10.43	7.08	8.73
Uniform Butterfat Price (\$/pound)	+	+	+	+	1.4408	1.4709	1.1031	1.1618
Statistical Uniform Price (\$/cwt.)	\$14.63	\$14.88	\$10.31	\$12.12	\$14.88	\$15.21	\$10.69	\$12.49
Producer Data								
Number of Producers	632 *	632	666	680	94 *	94	100	99
Avg. Daily Production (lbs.)	35,779 *	34,986	33,618	32,827	127,715 *	122,455	123,301	119,703
Producer Milk Ratios								
Class I	27.32%	28.16%	28.55%	28.23%	32.75%	33.38%	33.22%	31.55%
Class II	6.65%	5.83%	6.03%	4.66%	7.31%	6.98%	7.41%	7.17%
Class III	38.84%	37.71%	41.02%	39.00%	25.46%	26.89%	26.98%	23.98%
Class IV	27.19%	28.30%	24.40%	28.11%	34.48%	32.75%	32.39%	37.30%

+ Not Applicable. * Preliminary.

MONTHLY SUPPLEMENTAL STATISTICS

	Jan 2010	Dec 2009	Jan 2009	Dec 2008	Jan 2010	Dec 2009	Jan 2009	Dec 2008
Number of Handlers								
Pool Handlers	28	26	28	25	7	7	7	7
<i>Distributing Plants</i>	15	14	15	15	5	5	5	5
<i>Supply Plants 2/</i>	8	7	8	5	1	1	1	1
<i>Cooperatives</i>	5	5	5	5	1	1	1	1
Producer-Handlers	5	5	6	6	0	0	0	1
Other Plants w/ Class I Use	23	24	21	22	25	25	25	26
Class I Route Disposition In Area								
By Pool Plants	175,594,630	180,912,244	177,713,773	180,593,725	98,031,580	99,157,408	97,438,011	98,046,056
By Producer-Handlers	6,721,445	7,263,382	7,058,887	7,493,852	0	0	0	1/
By Other Plants	7,377,617 *	8,172,813	6,306,986	8,588,867	5,551,436 *	5,951,124	4,365,722	5,204,382
Total	189,693,692	196,348,439	191,079,646	196,676,444	103,583,016	105,108,532	101,803,733	103,250,438
Producer-Handler Data								
% Class I Use	83.31%	84.50%	76.55%	86.94%	0.00%	0.00%	0.00%	R
% of Total In-Area Route Dispositions	3.54%	3.70%	3.69%	3.81%	0.00%	0.00%	0.00%	R

* Preliminary. R = Restricted. Not included. 1/ Restricted. Included with other plants. 2/ Includes Cooperative Pool Manufacturing Plants

MONTHLY STATISTICAL SUMMARY

(Product pounds based upon reports of handlers)

RECEIPTS, UTILIZATION AND CLASSIFICATION OF MILK	PACIFIC NORTHWEST				ARIZONA			
	Feb 2010	Jan 2010	Feb 2009	Jan 2009	Feb 2010	Jan 2010	Feb 2009	Jan 2009
TOTAL PRODUCER MILK	633,137,800	685,451,077	626,914,856	692,001,442	336,145,325	356,834,197	345,243,673	367,369,855
RECEIPTS FROM OTHER SOURCES	9,605,928	10,451,152	25,668,979	34,196,130	1,734,125	2,367,334	3,027,335	2,721,119
OPENING INVENTORY	39,217,686	28,359,605	29,175,833	32,633,912	21,638,176	20,013,259	19,144,346	22,534,289
TOTAL TO BE ACCOUNTED FOR	681,961,414	724,261,834	681,759,668	758,831,484	359,517,626	379,214,790	367,415,354	392,625,263
UTILIZATION OF RECEIPTS								
Whole milk	29,091,069	32,072,636	29,836,349	33,514,028	21,969,434	24,439,131	23,391,417	24,752,038
Flavored milk & milk drinks	12,255,306	13,234,182	12,917,632	13,436,256	6,272,847	6,424,609	6,360,501	6,896,317
2% milk	63,731,278	71,883,220	64,316,746	72,389,312	32,966,788	36,702,933	35,447,801	37,319,803
1% milk	25,145,997	28,243,298	25,294,295	27,898,904	14,825,698	16,288,847	13,617,680	14,284,501
Skim milk	26,211,105	28,911,102	26,420,322	29,203,069	12,661,526	13,776,743	13,163,383	13,717,293
Buttermilk	1,261,179	1,250,192	1,226,239	1,272,204	393,832	399,317	451,240	468,059
CLASS I ROUTE DISP. IN AREA.	157,695,934	175,594,630	160,011,583	177,713,773	89,090,125	98,031,580	92,432,022	97,438,011
Class I dispositions out of area	15,697,386	16,099,285	16,588,708	19,236,237	22,106,666	23,562,849	21,032,144	22,120,057
Other Class I usage	15,102,451	17,710,716	17,028,221	14,336,412	10,525,726	11,611,328	9,667,435	9,095,187
TOTAL CLASS I USE.	188,495,771	209,404,631	193,628,512	211,286,422	121,722,517	133,205,757	123,131,601	128,653,255
TOTAL CLASS II USE	48,378,613	47,923,180	45,307,043	39,584,280	25,252,311	25,508,223	26,276,862	26,989,878
TOTAL CLASS III USE	245,974,936	258,507,009	264,227,584	279,259,738	85,591,688	95,945,255	93,957,394	88,095,327
TOTAL CLASS IV USE	199,112,094	208,427,014	178,596,529	228,701,044	126,951,110	124,555,555	124,049,497	148,886,803
TOTAL ACCOUNTED FOR.	681,961,414	724,261,834	681,759,668	758,831,484	359,517,626	379,214,790	367,415,354	392,625,263
CLASSIFICATION OF RECEIPTS								
Producer milk: Class I	172,944,653	193,019,886	178,946,316	195,360,099	110,076,871	119,111,499	114,653,357	115,922,511
Class II	42,114,435	39,946,306	37,817,702	32,233,155	24,574,570	24,923,675	25,596,843	26,336,436
Class III	245,900,242	258,488,432	257,182,711	269,908,722	85,591,688	95,942,419	93,154,812	88,095,327
Class IV	172,178,470	193,996,453	152,968,127	194,499,466	115,902,196	116,856,604	111,838,661	137,015,581
Other receipts: Class I	15,551,118	16,384,745	14,682,196	15,926,323	11,645,646	14,094,258	22,171,681	25,255,408
Class II	6,264,178	7,976,874	7,489,341	7,351,125	2/	2/	1/	1/
Class III	74,694	18,577	7,044,873	9,351,016	2/	2/	1/	1/
Class IV	26,933,624	14,430,561	25,628,402	34,201,578	11,726,655	8,286,335	1/	1/
Avg. daily producer receipts	22,612,064	22,111,325	22,389,816	22,322,627	12,005,190	11,510,781	12,330,131	11,850,640
Change From Previous Year	0.99%	-0.95%	6.99%	18.19%	-2.64%	-2.87%	5.90%	7.94%
Avg. daily Class I use	6,731,992	6,754,988	6,915,304	6,815,691	4,347,233	4,296,960	4,397,557	4,150,105
Change From Previous Year	-2.65%	-0.89%	0.37%	-2.89%	-1.14%	3.54%	1.14%	-3.81%

1/ Restricted - Included with Class I.
2/ Restricted - Included with Class IV.

HIGHLIGHTS THIS ISSUE:

- **Market Summaries for February 2010**
- **February 2010 Class Prices**
- **Class I Price for April 2010**
- **2009 Year End Financial Statements of the Market Administrator's Office**
- **USDA Issues Final Decision on Producer-Handler Definition**
- **USDA Secretary Vilsack Announces National Dairy Board Appointments**
- **National Organic Program Publishes Access to Pasture Final Rule**
- **USDA Dairy Industry Advisory Committee Launches Website**

USDA DAIRY INDUSTRY ADVISORY COMMITTEE LAUNCHES WEBSITE

A website to keep the public up-to-date with the activities of the USDA Dairy Industry Advisory Committee (DIAC) is now available at www.fsa.usda.gov/diac. Currently, the website includes a brief description of the DIAC, as well as related press releases and Frequently Asked Questions. The website also shows upcoming DIAC meetings, with the next one scheduled for April 13-15, 2010, in the USDA Jamie L. Whitten Building in Washington, D.C.

The DIAC was established in August 2009 to review the issues of farm milk price volatility and dairy farmer profitability. In January, Secretary Vilsack appointed 17 members to serve on the committee, representing several different areas of the industry from across the country

DIAC efforts are being coordinated by USDA's Farm Service Agency (FSA) and the contact person for the committee is FSA's Solomon Whitfield (see website for contact information). ♦