



The Market Administrator's Report

Facilitating the Efficient Marketing of Milk and Dairy Products

Pacific Northwest and Arizona Marketing Areas

Alyce L. Owen, Acting Market Administrator

Volume 44, No. 1

January 2018

Data for December 2017

MARKET SUMMARIES FOR DECEMBER

Pacific Northwest (FO 124)

Producers delivered a total of 610.2 million pounds of milk to the market during December. Daily deliveries averaged 19.7 million pounds, up 1.5 percent from November. An estimated 444 producers delivered milk to the market during the month. Daily deliveries per producer averaged 44,334 pounds, up 1.5 percent from November.

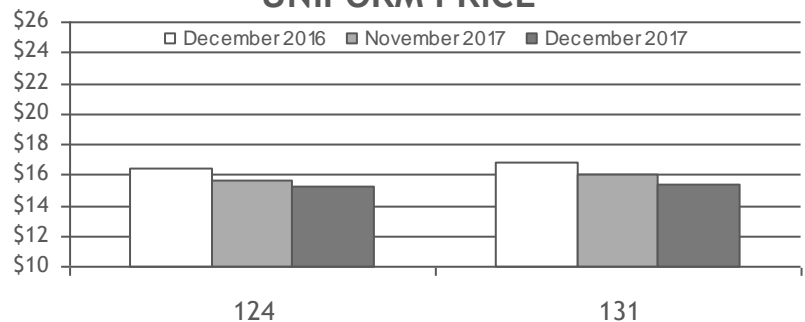
Class I producer milk during December totaled 157.8 million pounds, 25.9 percent of total producer receipts. Daily usage averaged 5.1 million pounds, down 3.8 percent from November. 🐄

Arizona (FO 131)

Producers delivered a total of 423.2 million pounds of milk to the market during December. Daily deliveries averaged 13.7 million pounds, up 6.3 percent from November. An estimated 88 producers delivered milk to the market during the month. Daily deliveries per producer averaged 155,126 pounds, up 6.3 percent from November.

Class I producer milk during December totaled 108.2 million pounds, 25.6 percent of total producer receipts. Daily usage averaged 3.5 million pounds, down 4.3 percent from November. 🐄

UNIFORM PRICE



Pool Quick Stats

| Producer Prices & Component Levels | FO 124 | | FO 131 | |
|------------------------------------|----------|----------|----------|----------|
| | Nov | Dec | Nov | Dec |
| Uniform Price (at 3.5%) | \$15.69 | \$15.21 | \$16.02 | \$15.44 |
| Uniform Price (at test) | \$18.13 | \$17.44 | \$16.56 | \$15.98 |
| PPD | (\$1.19) | (\$0.23) | | |
| Butterfat | \$2.5546 | \$2.4951 | n/a | |
| Protein | \$2.3412 | \$2.0378 | | |
| Other Solids | \$0.1644 | \$0.1070 | | |
| Uniform Skim | | | \$7.23 | \$6.91 |
| Uniform Butterfat | n/a | | \$2.5829 | \$2.5062 |
| Butterfat | 4.116% | 4.119% | 3.717% | 3.722% |
| Protein | 3.356% | 3.324% | n/a | |
| Other Solids | 5.754% | 5.766% | | |

HIGHLIGHTS THIS ISSUE

- ✓ Number of Producers & Pounds of Milk: November 2017
- ✓ Map of Pounds of Producer Milk by County
- ✓ USDA Announces Dairy Board Appointments

Federal Order Price Summaries

FINAL CLASS PRICES

The December 2017 Final Class Prices were calculated using AMS commodity price surveys from December 2, 9, 16, 23, and 30, 2017. Current and archived Final Class Price announcements are available at www.fmmaseattle.com/classcomponent.html.

| FINAL | Class I (FO124) | Class I (FO131) | Class II | Class III | Class IV | Butterfat | Protein | Other Solids | Nonfat Solids |
|----------|--------------------|--------------------|----------|-----------|----------|------------|------------|-----------------|------------------|
| Nov 2017 | \$18.31 | \$18.76 | \$15.32 | \$16.88 | \$13.99 | \$2.5546 | \$2.3412 | \$0.1644 | \$0.5816 |
| Dec 2017 | \$18.78 | \$19.23 | \$14.49 | \$15.44 | \$13.51 | \$2.4951 | \$2.0378 | \$0.1070 | \$0.5503 |
| Change | \$0.47 | \$0.47 | (\$0.83) | (\$1.44) | (\$0.48) | (\$0.0595) | (\$0.3034) | (\$0.0574) | (\$0.0313) |

ADVANCED CLASS I PRICE

The February 2018 Advanced Price was calculated using AMS commodity price surveys from January 6 and 13, 2018. Current and archived Advanced Price announcements are available at www.fmmaseattle.com/advance.html.

| ADVANCED | Butterfat | Class III Skim | Class IV Skim | Base Skim | Base Class I | Class I (FO124) | Class I (FO131) | Class II Skim | Class II Non- fat Solids |
|----------|-----------|-------------------|------------------|--------------|-----------------|--------------------|--------------------|------------------|-----------------------------|
| Jan 2018 | \$2.4875 | \$6.98 | \$5.00 | \$6.98 | \$15.44 | \$17.34 | \$17.79 | \$5.70 | \$0.6333 |
| Feb 2018 | \$2.4976 | \$5.71 | \$4.68 | \$5.71 | \$14.25 | \$16.15 | \$16.60 | \$5.38 | \$0.5978 |
| Change | \$0.0101 | (\$1.27) | (\$0.32) | (\$1.27) | (\$1.19) | (\$1.19) | (\$1.19) | (\$0.32) | (\$0.0355) |

Commodity Price Summaries

AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION


| | November | December | Change |
|-----------------|----------|----------|------------|
| Cheese | \$1.7617 | \$1.6481 | (\$0.1136) |
| Butter | \$2.2810 | \$2.2319 | (\$0.0491) |
| Nonfat Dry Milk | \$0.7553 | \$0.7237 | (\$0.0316) |
| Whey | \$0.3587 | \$0.3030 | (\$0.0557) |

AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

| | January | February | Change |
|-----------------|----------|----------|------------|
| Cheese | \$1.6513 | \$1.5391 | (\$0.1122) |
| Butter | \$2.2256 | \$2.2339 | \$0.0083 |
| Nonfat Dry Milk | \$0.7290 | \$0.6926 | (\$0.0364) |
| Whey | \$0.2995 | \$0.2792 | (\$0.0203) |

CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed a net decrease in prices received for 40-pound blocks and for 500-pound barrels. The survey of 40-pound blocks showed a net decrease of 6.73 cents between the December 16 and the January 13 surveys, to \$1.5221 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a net decrease of 13.87 cents to \$1.4962 per pound.

The AMS butter price showed a net increase of 1.00 cent between the weeks ending December 16 and January 13 from \$2.2221 per pound to \$2.2321 per pound. The AMS nonfat dry milk showed a decrease of 3.83 cents since mid-December to \$0.6896 per pound. The average price for AMS whey showed a net decrease of 3.48 cents since mid-December to \$0.2797 per pound. 

Monthly Selected Statistics

| | PACIFIC NORTHWEST | | | | ARIZONA | | | |
|--------------------------------------|-------------------|-------------|-------------|-------------|----------------|-------------|-------------|-------------|
| PRICE & POOL DATA | Dec 2017 | Nov 2017 | Dec 2016 | Nov 2016 | Dec 2017 | Nov 2017 | Dec 2016 | Nov 2016 |
| Producer Prices | | | | | | | | |
| Producer Price Differential (\$/cwt) | (\$0.23) | (\$1.19) | (\$1.03) | (\$1.69) | + | + | + | + |
| Butterfat (\$/pound) | 2.4951 | 2.5546 | 2.3354 | 2.1044 | + | + | + | + |
| Protein (\$/pound) | 2.0378 | 2.3412 | 2.6922 | 2.8085 | + | + | + | + |
| Other Solids (\$/pound) | 0.1070 | 0.1644 | 0.2063 | 0.1750 | + | + | + | + |
| Uniform Skim Price (\$/cwt) | + | + | + | + | \$6.91 | \$7.23 | \$9.05 | \$8.45 |
| Uniform Butterfat Price (\$/pound) | + | + | + | + | 2.0562 | 2.5829 | 2.3055 | 2.1059 |
| Statistical Uniform Price (\$/cwt) | \$15.21 | \$15.69 | \$16.37 | \$15.07 | \$15.44 | \$16.02 | \$16.80 | \$15.52 |
| Producer Data | | | | | | | | |
| Number of Producers | 444 | 444 | 446 | 444 | 88 | 88 | 88 | 88 |
| Avg. Daily Production (pounds) | 44,334 | 43,666 | 41,928 | 41,742 | 155,126 | 145,901 | 149,658 | 143,213 |
| Producer Milk Ratios | | | | | | | | |
| Class I | 25.85% | 27.29% | 28.97% | 29.29% | 25.57% | 28.41% | 27.13% | 29.65% |
| Class II | 6.17% | 6.71% | 6.71% | 7.44% | 7.84% | 10.19% | 9.28% | 12.41% |
| Class III | 30.25% | 30.58% | 27.23% | 26.18% | 20.59% | 21.19% | 22.41% | 21.50% |
| Class IV | 37.73% | 35.42% | 37.09% | 37.09% | 46.00% | 40.21% | 41.18% | 36.44% |
| Market Shrinkage | | | | | | | | |
| Pounds | 7,836,300 | 5,625,970 | 9,469,596 | 8,019,851 | 2,239,352 | 1,960,554 | 1,147,996 | 2,220,798 |
| % of Producer Milk | 1.28% | 0.97% | 1.63% | 1.44% | 0.53% | 0.51% | 0.28% | 0.59% |

+ Not Applicable. Preliminary data indicated in **bold**.

Monthly Supplemental Statistics

| | PACIFIC NORTHWEST | | | | ARIZONA | | | |
|--|-------------------|-------------|-------------|-------------|------------------|-------------|-------------|-------------|
| SUPPLEMENTAL DATA | Nov 2017 | Oct 2017 | Nov 2016 | Oct 2016 | Nov 2017 | Oct 2017 | Nov 2016 | Oct 2016 |
| Number of Handlers | | | | | | | | |
| Pool Handlers | 22 | 22 | 22 | 22 | 8 | 8 | 8 | 8 |
| Distributing Plants | 11 | 11 | 11 | 11 | 6 | 6 | 6 | 6 |
| Supply Plants 1/ | 5 | 5 | 4 | 4 | 1 | 1 | 1 | 1 |
| Cooperatives | 6 | 6 | 7 | 7 | 1 | 1 | 1 | 1 |
| Producer-Handlers | 5 | 5 | 5 | 5 | 0 | 0 | 0 | 0 |
| Other Plants w/ Class I Use | 23 | 23 | 20 | 21 | 23 | 23 | 23 | 24 |
| Class I Route Disposition In Area | | | | | | | | |
| By Pool Plants | 146,820,759 | 150,590,517 | 151,550,350 | 154,746,646 | 80,180,767 | 81,346,873 | 80,398,407 | 82,679,115 |
| By Producer-Handlers | 6,403,463 | 6,484,398 | 7,005,427 | 6,896,151 | 0 | 0 | 0 | 0 |
| By Other Plants | 13,292,312 | 13,382,069 | 11,848,761 | 11,990,782 | 8,795,926 | 8,310,796 | 9,414,382 | 8,276,681 |
| Total | 166,516,534 | 170,456,984 | 170,404,538 | 173,633,579 | 88,976,693 | 89,657,669 | 89,812,789 | 90,955,796 |
| Producer-Handler Data | | | | | | | | |
| % Class I Use | 55.19% | 54.98% | 60.97% | 57.17% | 0.00% | 0.00% | 0.00% | 0.00% |
| % of Total In-Area Route Dispositions | 3.85% | 3.80% | 4.11% | 3.97% | 0.00% | 0.00% | 0.00% | 0.00% |

Preliminary data indicated in **bold**. 1/ Includes Cooperative Pool Manufacturing Plants.

Monthly Statistical Summary

PACIFIC NORTHWEST

ARIZONA

| RECEIPTS & UTILIZATION | Dec 2017 | Nov 2017 | Dec 2016 | Nov 2016 | Dec 2017 | Nov 2017 | Dec 2016 | Nov 2016 |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Receipts of Milk | | | | | | | | |
| Total Producer Milk | 610,208,317 | 581,631,462 | 579,693,263 | 556,002,710 | 423,184,772 | 385,179,292 | 408,266,643 | 378,083,546 |
| Receipts From Other Sources | 6,233,429 | 5,925,413 | 17,476,261 | 18,326,125 | 2,762,251 | 4,183,079 | 2,560,036 | 4,292,832 |
| Opening Inventory | 35,602,407 | 38,346,383 | 36,301,777 | 32,768,777 | 24,710,824 | 23,215,233 | 25,238,040 | 20,967,076 |
| Total To Be Accounted For | 652,044,153 | 625,903,258 | 633,471,301 | 607,097,612 | 450,657,847 | 412,577,604 | 436,064,719 | 403,343,454 |
| Utilization of Receipts | | | | | | | | |
| Whole milk | 42,311,862 | 41,673,809 | 41,999,966 | 40,321,186 | 28,215,490 | 26,673,049 | 26,777,009 | 25,463,361 |
| Flavored milk & drinks | 14,464,981 | 16,979,081 | 15,184,596 | 17,106,597 | 7,344,189 | 8,207,289 | 7,891,815 | 8,330,744 |
| 2% milk | 54,005,249 | 52,942,242 | 57,954,694 | 55,222,924 | 29,758,103 | 28,309,664 | 29,468,139 | 28,259,911 |
| 1% milk | 20,824,254 | 21,300,311 | 23,073,067 | 23,270,731 | 11,209,304 | 11,288,858 | 11,899,614 | 12,026,170 |
| Skim milk | 12,654,771 | 12,442,018 | 14,473,547 | 14,098,443 | 5,827,442 | 5,701,907 | 6,376,297 | 6,318,221 |
| Buttermilk | 1,398,993 | 1,483,298 | 1,473,807 | 1,530,469 | 2/ | 2/ | 2/ | 2/ |
| Class I dispositions in area | 145,660,110 | 146,820,759 | 154,159,677 | 151,550,350 | 82,354,528 | 80,180,767 | 82,412,874 | 80,398,407 |
| Class I dispositions out of area | 12,084,080 | 11,944,782 | 12,099,034 | 11,907,314 | 29,289,518 | 28,547,084 | 30,125,437 | 29,701,200 |
| Other Class I usage | 20,921,639 | 23,837,133 | 18,216,941 | 17,921,098 | 11,480,167 | 14,981,840 | 12,810,313 | 14,734,003 |
| Utilization by Class | | | | | | | | |
| Total Class I Use | 178,665,829 | 182,602,674 | 184,475,652 | 181,378,762 | 123,124,213 | 123,709,691 | 125,348,624 | 124,833,610 |
| Total Class II Use | 40,143,794 | 40,938,788 | 42,881,761 | 45,013,152 | 34,452,081 | 40,380,980 | 39,054,300 | 48,026,403 |
| Total Class III Use | 184,820,684 | 178,061,107 | 158,174,801 | 145,800,238 | 1/ | 1/ | 1/ | 1/ |
| Total Class IV Use | 248,413,846 | 224,300,689 | 247,939,087 | 234,905,460 | 293,081,553 | 248,486,933 | 271,661,795 | 230,483,441 |
| Total Accounted For | 652,044,153 | 625,903,258 | 633,471,301 | 607,097,612 | 450,657,847 | 412,577,604 | 436,064,719 | 403,343,454 |

PACIFIC NORTHWEST

ARIZONA

| CLASSIFICATION OF RECEIPTS | Dec 2017 | Nov 2017 | Dec 2016 | Nov 2016 | Dec 2017 | Nov 2017 | Dec 2016 | Nov 2016 |
|-------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Producer milk | | | | | | | | |
| Class I | 157,753,908 | 158,716,190 | 167,926,854 | 162,828,552 | 108,227,067 | 109,417,641 | 110,754,017 | 112,107,350 |
| Class II | 37,632,489 | 39,051,040 | 38,922,846 | 41,356,219 | 33,181,042 | 39,258,827 | 37,883,208 | 46,930,750 |
| Class III | 184,587,490 | 177,853,683 | 157,825,574 | 145,561,118 | 87,143,623 | 81,618,157 | 91,486,629 | 81,273,476 |
| Class IV | 230,234,430 | 206,010,549 | 215,017,989 | 206,256,821 | 194,633,040 | 154,884,667 | 168,142,789 | 137,771,970 |
| Other receipts | | | | | | | | |
| Class I | 20,911,921 | 23,886,484 | 16,548,798 | 18,550,210 | 14,897,146 | 14,292,050 | 14,594,607 | 12,726,260 |
| Class II | 2,511,305 | 1,887,748 | 3,958,915 | 3,656,933 | 1/ | 1/ | 1,171,092 | 1/ |
| Class III | 1/ | 1/ | 1/ | 1/ | 1/ | 1/ | 1/ | 1/ |
| Class IV | 18,412,610 | 18,497,564 | 33,270,325 | 28,887,759 | 12,575,929 | 13,106,262 | 12,032,377 | 12,533,648 |
| Avg. daily producer receipts | 19,684,139 | 19,387,715 | 18,699,783 | 18,533,424 | 13,651,122 | 12,839,310 | 13,169,892 | 12,602,785 |
| Change From Previous Year | 5.26% | 4.61% | -21.51% | -21.87% | 3.65% | 1.88% | -3.86% | -0.85% |
| Avg. daily Class I use | 5,763,414 | 6,086,756 | 5,950,827 | 6,045,959 | 3,971,749 | 4,123,656 | 4,043,504 | 4,161,120 |
| Change From Previous Year | -3.15% | 0.67% | -3.69% | -3.69% | -1.77% | -0.90% | -0.87% | 3.75% |

1/ Restricted - Included with Class IV. 2/ Restricted - Included with Flavored milk and drinks.

Number of Producers and Pounds of Milk: November 2017

| State | County 1/ | Producers | Milk | State | County 1/ | Producers | Milk |
|--------------------------------|----------------------|-----------|--------------------|--|--------------------------------------|------------|--------------------|
| ARIZONA ORDER | | | | PACIFIC NORTHWEST ORDER (CONTINUED) | | | |
| <i>Arizona</i> | | | | <i>Washington</i> | | | |
| | Maricopa | 46 | 210,131,552 | | Adams | 8 | 18,355,679 |
| | Pinal | 24 | 146,046,370 | | Clark | 5 | 5,157,055 |
| | Restricted 2/ | 6 | 20,010,160 | | Franklin | 11 | 48,850,145 |
| | Total Arizona | 76 | 376,188,082 | | Grant | 21 | 56,272,346 |
| <i>California</i> | | | | | Grays Harbor | 9 | 4,174,683 |
| | Restricted 3/ | 12 | 8,991,210 | | King | 21 | 11,693,137 |
| Total Arizona Order | | 88 | 385,179,292 | | Klickitat | 3 | 1,372,392 |
| PACIFIC NORTHWEST ORDER | | | | | Lewis | 29 | 10,450,206 |
| <i>Idaho</i> | | | | | Pacific | 7 | 1,871,175 |
| | Franklin | 7 | 920,168 | | Skagit | 29 | 21,585,030 |
| | Restricted 4/ | 5 | 520,641 | | Snohomish | 21 | 19,887,756 |
| | Total Idaho | 12 | 1,440,809 | | Spokane | 5 | 1,153,092 |
| <i>Oregon</i> | | | | | Stevens | 7 | 1,045,609 |
| | Benton | 4 | 3,061,085 | | Thurston | 9 | 10,584,278 |
| | Clackamas | 5 | 651,493 | | Whatcom | 93 | 75,243,931 |
| | Coos | 10 | 4,822,909 | | Yakima | 55 | 211,784,920 |
| | Klamath | 4 | 4,665,221 | | Restricted 6/ | 8 | 5,347,410 |
| | Lane | 3 | 4,628,736 | | Total Washington | 341 | 504,828,844 |
| | Linn | 6 | 3,055,674 | | Total Pacific Northwest Order | 444 | 581,631,462 |
| | Marion | 24 | 23,927,067 | | Total for Both Orders | 532 | 966,810,754 |
| | Polk | 4 | 10,200,312 | | | | |
| | Tillamook | 6 | 911,219 | | | | |
| | Umatilla | 3 | 4,591,492 | | | | |
| | Washington | 9 | 3,695,399 | | | | |
| | Yamhill | 6 | 9,523,162 | | | | |
| | Restricted 5/ | 7 | 1,628,040 | | | | |
| | Total Oregon | 91 | 75,361,809 | | | | |

1/ Restricted Counties Identified in Footnotes 2-6.

2/ Greenlee, La Paz & Yuma, AZ.

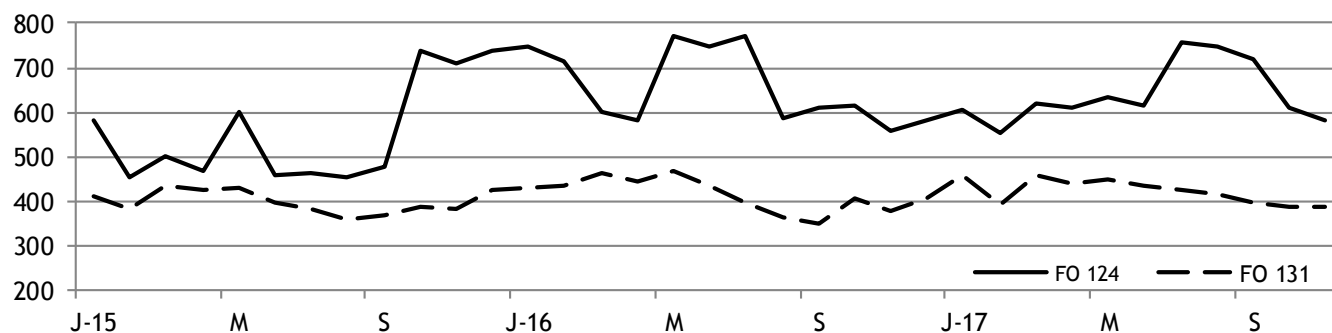
3/ Imperial, Riverside & San Bernardino, CA.

4/ Bear Lake & Latah, ID, and Cache, UT

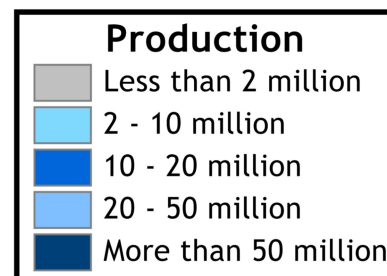
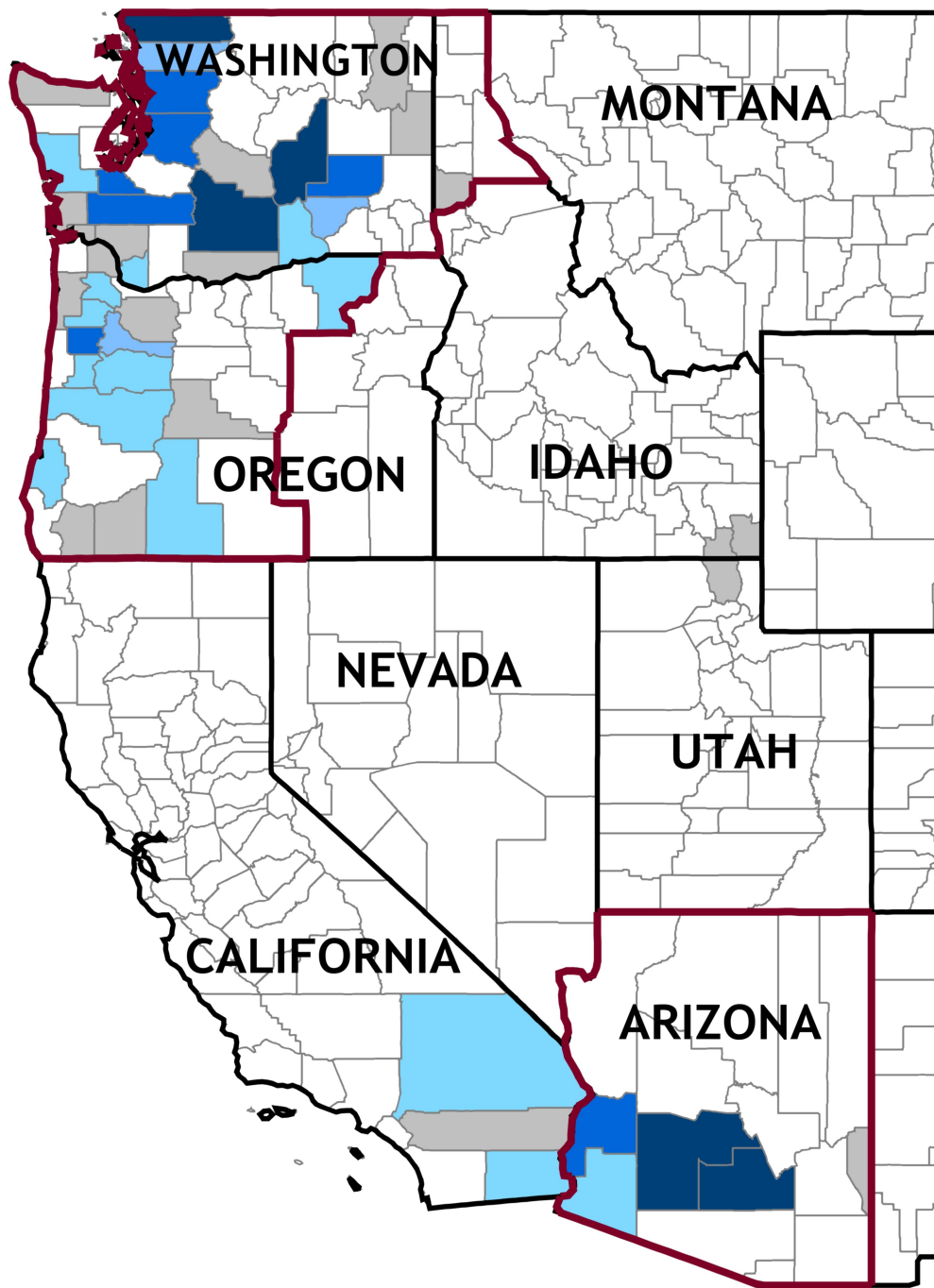
5/ Columbia, Deschutes, Jackson & Josephine, OR.

6/ Benton, Clallam, Cowlitz, Island, Kittitas, & Wahkiakum, WA

Pacific Northwest (FO 124) and Arizona (FO 131) Producer Milk Pooled
January 2015 - November 2017 (million pounds)



Pounds of Producer Milk by County: November 2017



USDA News

USDA ANNOUNCES DAIRY BOARD APPOINTMENTS

On December 22, 2017, Agriculture Secretary Sonny Purdue announced the appointment of 13 individuals, including 12 dairy producers and one importer, to serve three-year terms on the National Dairy Promotion and Research Board. Their terms begin immediately and end on October 31, 2020.

“These appointees will be valuable assets for the National Dairy Board as it carries out its coordinated program of promotion designed to strengthen the dairy industry’s position in the marketplace and to maintain and expand domestic and international markets for dairy products. They represent a cross section of the dairy industry and I know that it will be well served by them,” said Purdue.

USDA established the 37-member Board under the Dairy Product Stabilization Act of 1983. Since 1966, Congress has authorized the establishment of 22 research and promotion boards that are industry-funded and empower agricultural industries with a framework to pool resources and combine efforts to develop new markets, strengthen existing markets, and conduct important research and promotion activities. AMS provides oversight, paid for by industry assessments, which helps ensure fiscal accountability and program integrity.

A few of the newly appointed and reappointed include:

- For Region 1 (Alaska, Oregon, and Washington), Dolores Werkhoven of Monroe, Washington, was newly appointed.
- For Region 3 (Arizona, Colorado, Montana, Nevada, Utah, and Wyoming), James Webb of Delta, Colorado, was reappointed.
- For Region 8 (Idaho), John Ballard of Gooding, Idaho, was reappointed.

The full list of newly appointed and reappointed producers, as well as the newly appointed Dairy Importer, is available on the Agricultural Marketing Service (AMS) [website](#).

More information about the board is available on the [National Dairy Promotion and Research Board](#) page on the AMS website, including a link to the Board’s membership under the heading Organizational Structure.

More information about research and promotion programs is available on the [Research and Promotion Programs](#) page on the AMS website. 🐮

Source: USDA. Agricultural Marketing Service. Available at www.ams.usda.gov/press-release/usda-announces-dairy-board-appointments.

Federal Order Statistics for December 2017

| Federal Order Name (Number) | Producer Deliveries | Class I Receipts | Class I Utilization | Class I Price | Uniform Price |
|-----------------------------------|------------------------|---------------------|------------------------|---------------------------|------------------|
| | - million pounds - | | | - per cwt (at location) - | |
| Northeast (FO 1) | 2,260.2 | 777.9 | 34.42% | \$20.13 | \$16.71 |
| Appalachian (FO 5) | 520.7 | 341.5 | 65.59% | \$20.28 | \$18.37 |
| Florida (FO 6) | 226.8 | 185.5 | 81.81% | \$22.28 | \$20.92 |
| Southeast (FO 7) | 452.7 | 318.2 | 70.29% | \$20.68 | \$19.04 |
| Upper Midwest (FO 30) | 2,582.4 | 274.3 | 10.62% | \$18.68 | \$15.57 |
| Central (FO 32) | 1,217.0 | 411.1 | 33.78% | \$18.88 | \$15.56 |
| Mideast (FO 33) | 1,660.9 | 541.2 | 32.58% | \$18.88 | \$15.80 |
| Pacific Northwest (FO 124) | 610.2 | 157.8 | 25.85% | \$18.78 | \$15.21 |
| Southwest (FO 126) | 1,311.7 | 360.0 | 27.45% | \$19.88 | \$16.36 |
| Arizona (FO 131) | 423.2 | 108.2 | 25.57% | \$19.23 | \$15.44 |

For links to Market Administrator's webpages, see www.fmmaseattle.com/links.html.



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